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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2000

Commission File No. 1-2960

NEWPARK RESOURCES, INC. (Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation or organization)

72-1123385 (I.R.S. Employer Identification No.)

3850 N. CAUSEWAY, SUITE 1770
METAIRIE, LOUISIANA 70002
(Address of principal executive offices) (Zip Code)

(504) 838-8222 (Registrant's telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Common stock, \$0.01 par value: 69,151,675 shares at May 5, 2000.

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# Newpark Resources, Inc. CONSOLIDATED BALANCE SHEETS

(Unaudited) (In thousands, except share data)	March 31, 2000	1999
ASSETS		
CURRENT ASSETS: Cash and cash equivalents Accounts and notes receivable, less allowance of \$9,184 in 2000 and \$8,936 in 1999 Inventories Current taxes receivable Deferred tax asset Net current assets of discontinued operations Other current assets	1,145 6,971	54,447 17,524 165 10,463 3,109 8,602
TOTAL CURRENT ASSETS	95,575	98,827
Property, plant and equipment, at cost, net of accumulated depreciation  Cost in excess of net assets of purchased businesses, net of accumulated amortization  Deferred tax asset  Other assets	33,595 33,670  \$ 443,910	116, 465 33, 595 34, 701
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES: Notes payable Current maturities of long-term debt Accounts payable Accrued liabilities Arbitration settlement payable  TOTAL CURRENT LIABILITIES  Long-term debt Arbitration settlement payable Other non-current liabilities		\$ 627 991 29,232 14,103 5,630  50,583 209,210 2,451 1,608
Commitments and contingencies		
STOCKHOLDERS' EQUITY:  Preferred Stock, \$.01 par value, 1,000,000 shares authorized,150,000 shares outstanding  Common Stock, \$.01 par value, 100,000,000 shares authorized, 69,131,430 shares outstanding in 2000 and 69,079,243 in 1999  Paid-in capital  Unearned restricted stock compensation  Accumulated other comprehensive income  Retained deficit		690 322,724 ) (3,838) 250 ) (146,496)
TOTAL STOCKHOLDERS' EQUITY	187,526	
	\$ 443,910	\$ 450,191 =======

Newpark Resources, Inc. CONSOLIDATED STATEMENTS OF INCOME For the Three Month Periods Ended March 31,

(Unaudited) (In thousands, except per share data)		2000	1999		
Revenues	\$	56,564	\$	50,775	
Operating costs and expenses:	Ψ	30,304	Ψ	30,773	
Cost of services provided		34,717		32,564	
Operating costs		13,964		11,447	
		48,681		44,011	
General and administrative expenses		955		490	
Goodwill amortization		1,248		1,171	
Operating income					
Operating income Interest income		5,680 (222)		5,103	
Interest income Interest expense		4,593		(298) 3,977	
Theoretic expense		-,555			
Income from continuing operations before income					
taxes and cumulative effect of accounting change		1,309		1,424	
Provision for income taxes		535		<sup>′</sup> 528	
Income from continuing operations before cumulative					
effect of accounting change		774		896	
Loss from discontinued operations of solids control					
business, (less applicable income taxes)				(338)	
Income before cumulative effect of accounting change		774		558	
Cumulative effect of accounting change,				4 474	
(less applicable income taxes)				1,471	
Net income		774			
Less:		774		2,029	
Preferred stock dividends		188			
Accretion of discount on preferred stock		112			
The state of the s					
Net income applicable to common and common					
equivalent shares	\$	474	\$	2,029	
	====	=======	====	=======	
Weighted average common and common equivalent shares outstanding:					
Basic		69,095		68,872	
Diluted	=====				
piinten				69,185 ======	
Net income per common and common equivalent share:					
Basic:					
Continuing operations	\$	0.01	\$	0.01	
Discontinued operations		0.00		(0.00)	
Cumulative effect of accounting change		0.00		0.02	
Net income	\$	0.01	\$	0.03	
	====	======	====	=======	
Dilutod					
Diluted:	Φ.	0 04	Φ.	0.01	
Continuing operations	\$	0.01	\$	0.01	
Discontinued operations Cumulative effect of accounting change		0.00 0.00		(0.00) 0.02	
Commutative effect of accounting change		0.00		⊍.⊍∠	
Net income	\$	0.01	\$	0.03	
ACC THOUMC		0.01 ======		======	
		<del>_</del>		<del></del>	

Newpark Resources, Inc. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME For the Three Month Periods Ended March 31,

Comprehensive income	\$	579	\$	2,249	
Other comprehensive income (loss): Foreign currency translation adjustments	(195)			220	
Net income	\$	774	\$	2,029	
(Unaudited) (In thousands)	2000		1999		

See Accompanying Notes to Consolidated Financial Statements

Newpark Resources, Inc. CONSOLIDATED STATEMENTS OF CASH FLOWS For the Three Month Periods Ended March 31,

(Unaudited) (In thousands )	2000		1999	
CASH FLOWS FROM OPERATING ACTIVITIES: Net income	\$	774	\$	2,029
Adjustments to reconcile net income to net cash provided by operating activities:  Depreciation and amortization Provision for deferred income taxes Cumulative effect of accounting change Other  Change in assets and liabilities, net of effects of acquisitions: Decrease (increase) in accounts and notes receivable Decrease (increase) in inventories Decrease in other assets Decrease in accounts payable		5,590 535  (56) (712) (520) 4,164 (8,155)		6,935 309 (1,471) 53 4,812 1,000 1,887 (9,796)
Increase in accrued liabilities and other  NET CASH PROVIDED BY OPERATING ACTIVITIES		1,058  2,678		6,369
CASH FLOWS FROM INVESTING ACTIVITIES: Capital expenditures Proceeds from disposal of property, plant and equipment Payments received on notes receivable  NET CASH USED IN INVESTING ACTIVITIES		(3, 252) 332 270 (2, 650)		(6,970) 104 758  (6,108)
CASH FLOWS FROM FINANCING ACTIVITIES:  Net payments on lines of credit  Proceeds from equipment leasing  Principal payments on notes payable and long-term debt  Proceeds from exercise of stock options  NET CASH USED IN FINANCING ACTIVITIES		 (409) 154  (255)		(10,400) 9,320 (576)  (1,656)
NET DECREASE IN CASH AND CASH EQUIVALENTS  CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		(227) 4,517		(1,030)  (1,395) 6,618
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	\$ =====	4,290	\$	5,223

Included in accounts payable and accrued liabilities at March 31, 2000 and 1999 were equipment purchases of approximately  $$1.4 \ \text{million}.$ 

Interest of \$1.9 million and \$1.6 million was paid during the three months ending March 31, 2000 and 1999, respectively. Income taxes of \$102,000 and \$217,000 were paid during the three months ending March 31, 2000 and 1999, respectively.

# NEWPARK RESOURCES, INC. NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 - INTERIM FINANCIAL STATEMENTS

In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments necessary to present fairly the financial position of Newpark Resources, Inc. ("Newpark" or the "Company") as of March 31, 2000, and the results of its operations and its cash flows for the three month periods ended March 31, 2000 and 1999. All such adjustments are of a normal recurring nature. These interim financial statements should be read in conjunction with the December 31, 1999 audited financial statements and related notes filed on Form 10-K. The results of operations for the three month period ended March 31, 2000 are not necessarily indicative of the results to be expected for the entire year.

Results for the period ended March 31, 1999 have been restated to reflect the discontinuation of operations of the Company's solids control business in September 1999. Certain reclassifications of prior period amounts have been made to conform to the current period presentation.

#### NOTE 2 - CHANGE IN METHOD OF ACCOUNTING FOR DEPRECIATION

The Company computes the provision for depreciation on certain of its E&P waste and NORM disposal assets and its barite grinding mills using the unit-of-production method. The unit-of-production method of providing for depreciation on these assets was adopted in the second quarter of 1999, effective January 1, 1999. Prior to 1999, the Company computed the provision for depreciation of these assets on a straight-line basis.

The reported income from operations for the three months ended March 31, 1999 was increased by \$1,471,000 (related per share amounts of \$.02 basic and diluted) reflecting the cumulative effect (net of income taxes) on years prior to 1999 for the change in accounting for depreciation. In addition, the effect of the change in 1999 is to increase the net income from operations for the three months ended March 31, 1999 by \$212,000 (related per share amounts of \$.00 basic and diluted).

#### NOTE 3 - EARNINGS PER SHARE

Basic net income per share was calculated by dividing net income by the weighted-average number of common shares outstanding during the period. Diluted net income per share was calculated by dividing net income by the weighted-average number of common shares outstanding during the period plus the weighted-average number of dilutive stock options granted to outside directors and certain employees which totaled approximately 607,000 shares and 313,000 shares during the three months ended March 31, 2000 and 1999, respectively. Options and warrants which were considered antidilutive because the exercise price of the options exceeded the average price for the applicable

period totaled approximately 5,219,000 shares and 3,200,000 shares during the three months ended March 31, 2000 and 1999, respectively.

#### NOTE 4 - ACCOUNTS AND NOTES RECEIVABLE

Included in current accounts and notes receivable at March 31, 2000 and December 31, 1999 are:

(In thousands)	2000			1999		
Trade receivables Unbilled revenues	\$	60,316 1,644	\$	56,692 2,874		
Gross trade receivables Allowance for doubtful accounts		61,960 (9,184)		59,566 (8,936)		
Net trade receivables Notes and other receivables		52,776 2,257		50,630 3,817		
Total	\$	55,033	\$	54,447 ======		

#### NOTE 5 - INVENTORY

The Company's inventory consisted of the following items at March 31, 2000 and December 31, 1999:

Total	\$ 18,044	\$	17,524	
Other	 502		400	
Supplies	713		724	
Logs	3,041		3,338	
and components	\$ 13,788	\$	13,062	
Drilling fluids raw materials				
(In thousands)	2000	1999		

#### NOTE 6 - LONG-TERM DEBT

As of March 31, 2000, the Company has outstanding \$125 million of unsecured senior subordinated notes (the "Notes") which mature on December 15, 2007. Interest on the Notes accrues at the rate of 8-5/8% per annum and is payable semi-annually on June 15 and December 15.

As of March 31, 2000, the Company also maintained a \$100.0 million bank credit facility, including up to \$20.0 million in standby letters of credit, in the form of a revolving line of credit commitment which expires June 30, 2001. At March 31, 2000, \$16.7 million in letters of credit were issued and outstanding under the credit facility and \$83.3 million was outstanding under the revolving facility. Based on these outstanding amounts and the outstanding letters of credit, the Company had no availability under this facility at March 31, 2000. The facility bears interest at either a specified prime rate (9.0% at March 31, 2000) or the LIBOR rate (6.28% at March 31, 2000) plus a spread determined quarterly based on the ratio of the Company's funded debt to cash flow. The weighted average interest rate on the outstanding balance under the credit

facility for the first three months of 2000 and 1999 was 8.97% and 7.17%, respectively.

On March 27, 2000 the Company and the banks agreed to an amendment to the credit facility which provided for the following: (1) the facility will be secured by substantially all of the accounts receivable, inventory and property plant and equipment of the Company; (2) the financial covenants as of December 31, 1999 and going forward will provide for covenants that are consistent with the Company's current financial condition and anticipated outlook, (3) the variable interest rate will be increased based on the Company's Debt to EBITDA ratio, as defined, to a range of (a) prime plus 0% to prime plus 1.25% or (b) LIBOR plus 1.25% to LIBOR plus 4%, and (4) the Company will pay an amendment fee of \$250,000. The initial expected interest rate effective as of the amendment is prime plus 1.25% (10.25% at May 1, 2000) or LIBOR plus 4% (10.50% at May 1, 2000). The Company was in compliance with all financial covenants of the amended credit facility as of March 31, 2000.

The Notes do not contain any financial covenants; however, if the Company does not meet the financial covenants of the credit facility and is unable to obtain an amendment from the banks, the Company would be in default of the credit facility which would cause the Notes to be in default. The Notes and the credit facility also contain covenants that significantly limit the payment of dividends on the common stock of the Company.

#### NOTE 7 - SEGMENT DATA

Summarized financial information concerning the Company's reportable segments is shown in the following table (dollars in thousands):

	Three Months Ended March 31,					
		200	00		199	99
Revenues by segment:						
E&P waste disposal Fluids sales & engineering Mat & integrated services	\$	12,462 28,634 15,468	22.0% 50.6 27.4	\$	10,834 21,550 18,391	21.4% 42.4 36.2
Total	\$ ====	56,564 ======	100.0%	\$ ====	50,775	100.0%

	Three	e Months Er 2000	inded March 31, 1999		
Operating income (loss) by segment:					
E&P waste disposal	\$	3,685	\$	4,042	
Fluids sales & engineering		1,751		(114)	
Mat & integrated services		2,447		2,836	
Total by segment	\$	7,883	\$	6,764	
General and administrative expenses		955		490	
Goodwill amortization		1,248		1,171	
Total operating income	\$	5,680	\$	5,103	
	====	=======	=====	======	

The figures above are shown net of intersegment transfers.

# NOTE 8 - ESTIMATES AND RESERVES FOR ASSETS DISPOSED OR ABANDONED

In the fourth quarter of 1999, the Company recorded charges associated with the reassessment of its operations in response to changes in market conditions and the introduction of new products and services. Included in these charges were several estimates of amounts to be realized on the sale of certain assets and accruals for mat disposal costs. There were no material adjustments to the estimated recoverable amounts during the first quarter of 2000. In addition, approximately \$500,000 of previously accrued mat disposal costs were incurred during the first quarter of 2000 in connection with the completion of mat disposal activities.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our financial condition, results of operations, liquidity and capital resources should be read together with our "Unaudited Consolidated Financial Statements" and "Notes to Unaudited Consolidated Financial Statements" as well as our annual report on form 10-K for the year ended December 31, 1999.

#### Results of Operations

Our operating results depend primarily on oil and gas drilling activity levels in the markets we serve. These levels, in turn, depend on oil and gas commodities pricing, inventory levels and product demand. Key average rig count data for the last several quarters is listed in the following table:

	1099	2099	3Q99	4099	1000
U.S. Rig Count	551	521	637	773	770
Newpark's primary Gulf Coast market	185	172	183	213	223
Newpark's primary market to total	33.6%	33.0%	28.7%	27.6%	29.0%
Canadian Rig Count	290	104	253	337	480

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Source: Baker Hughes Incorporated

Our primary Gulf Coast market, which accounted for approximately 70% of first quarter 2000 revenues, includes: (1) South Louisiana Land; (2) Texas Railroad Commission Districts 2 and 3; (3) Louisiana and Texas Inland Waters; and (4) Offshore Gulf of Mexico. According to Baker Hughes Incorporated, as of the week ended May 5, 2000, the U.S. rig count was 833, with 245 rigs, or 29.4%, within our primary market.

The Canadian "muskeg" presents much of the same soil stability and access problems as does the marsh area of the U.S. Gulf Coast region. Most drilling activity in the muskeg has historically been conducted when winter temperatures freeze the soil and stabilize it, allowing safe access. The quarterly fluctuations in the Canadian rig count generally reflect the seasonal nature of drilling activity related to these access issues. As of the week ended May 5, 2000, the Canadian rig count was 170.

The table below shows the average crude oil and natural gas prices for the first quarters of 2000 and 1999:

	2000		1999	
West Texas Intermediate Crude (\$/bbl)	\$	28.86	\$	13.17
U.S. Spot Natural Gas (\$/mcf)	\$	2.63	\$	1.80

- -----

Source: Wall Street Journal

Oil prices declined throughout 1998 and remained low through the first quarter of 1999. Oil prices began to recover in the second quarter of 1999 and improved throughout the remainder of 1999 and into the first quarter of 2000. With the improvement in oil and gas prices in the second half of 1999, the average rig activity increased for the first time in

six quarters during the third quarter of 1999. The increase in rig activity has continued through the first quarter of 2000, but has trailed the recovery in oil and gas prices.

During 2000, gas storage levels reached their lowest point in over three years, and current industry forecasts reflect a stable to growing demand for natural gas. In addition, current productive gas reserves are being depleted at a rate faster than current replacement through drilling activities. Accordingly, we believe that gas drilling activity will increase over current levels. Because most shallow fields in the Gulf Coast market have been exploited, producers are expected to increase the depth of drilling to reach larger gas reserves. As such, we expect gas drilling activity to be increasingly associated with deeper, more costly wells.

Operating results for the quarter ended March 31, 1999 have been restated to give effect to our discontinuing operations in our solids control business effective September 1999 and to reflect the cumulative effect of an accounting change effective January 1, 1999. Summarized financial information concerning our reportable segments for the three month periods ended March 31, 2000 and 1999 is shown below:

	Three Months Ended March 31, 2000 1999						
Revenues by segment: E&P waste disposal	\$	12,462		22.0%	<b></b> -	10,834	21.4%
Fluids sales & engineering Mat & integrated services	Ψ	28,634 15,468		50.6 27.4		21,550 18,391	42.4 36.2
Total	\$	56,564		100.0%	\$	50,775	100.0%
	Thr	ee Months E 2000		erch 31, 999			
Operating income (loss) by segment:							
E&P waste disposal Fluids sales & engineering Mat & integrated services	\$	3,685 1,751 2,447	\$	4,042 (114) 2,836			
Total by segment General and administrative expenses Goodwill amortization		7,883 955 1,248		6,764 490 1,171			
Total operating income	\$	5,680	\$	5,103			

The figures above are shown net of intersegment transfers.

#### Revenues

Total revenues increased to \$56.6 million in 2000, from \$50.8 million in 1999, an increase of \$5.8 million, or 11.4%. The components of the increase in revenues were a \$1.6 million increase in waste disposal revenues and a \$7.1 million increase in drilling fluids sales and engineering revenues. These increases were partially offset by a \$2.9 million decrease in mat and integrated services revenues.

The 1.6 million or 15.0% increase in waste disposal revenue is attributable to the increase in waste volumes received as a result of increases in drilling activity. During the

first quarter of 2000, we received 942,000 barrels of E&P waste, compared to 783,000 barrels in the comparable quarter of 1999, a 20.3% increase. Pricing remained stable during the comparable periods. The quarter ended March 31, 2000 included \$235,000 of revenue from nonhazardous industrial disposal operations, which began in August 1999. The quarter ended March 31, 1999 included \$754,000 of revenues from our interest in oil and gas properties, as compared to \$55,000 of such revenue in 2000. E&P waste disposal revenues, exclusive of these other revenue sources, were \$12.2 million in 2000 and \$10.1 million in 1999, representing a 20.8% increase.

The \$7.1 million or 32.9% increase in drilling fluids revenue is attributable to the increase in drilling activity, especially in Canada. In addition, the drilling fluids segment continued to penetrate the markets that it serves and gain market share. During the first quarter of 2000, we serviced an average of 126 rigs, compared to 103 rigs in the first quarter of 1999. The average revenue per rig was approximately \$227,000 in the first quarter of 2000 compared to \$209,000 for the first quarter of 1999.

The \$2.9 million or 15.9% decrease in mat and integrated services is primarily due to a lower volume of mat locations, which was partially offset by an increase in pricing. The average price per square foot was \$0.75 in the first quarter of 2000, compared to \$0.65 in the first quarter of 1999. In addition, expansion of our Canadian mat operations helped to offset the decrease in revenues in the Gulf Coast. For the first quarter of 2000, Canadian mat rental revenues were \$1.1 million, compared to \$175,000 for the first quarter of 1999.

Our mat system has been well accepted in Canada. In addition, current bidding activity for mat rental services is strengthening in our primary Gulf Coast market. More importantly, the quality of the projects in this market is improving in anticipation of deeper drilling and increased activity in the transition zone of Louisiana and Texas. While there were no sales of composite mats in the first quarter of 2000, the interest level, particularly with numerous branches of the armed services and other governmental support agencies, continues to grow.

#### Operating Income

Operating income of \$5.7 million for the first quarter of 2000 increased \$577,000, or 11.3%, compared to operating income of \$5.1 million in 1999. Segment operating income increased to \$7.9 million in the first quarter of 2000 from \$6.8 million in 1999, an increase of \$1.1 million, or 16.5%. The components of the increase were a \$1.9 million increase in fluids sales and engineering operating income, which was partially offset by a \$357,000 decrease in E&P waste disposal operating income and a \$389,000 decrease in mat and integrated services operating income.

The \$357,000 decrease in waste disposal operating income, in spite of the \$1.6 million increase in revenues, is primarily due to fluctuations in the mix of revenues. Included in revenues for the first quarter of 1999 were revenues from our interest in oil and gas properties of \$754,000, at nearly 90% gross margin, compared to only \$55,000 of such revenues in 2000. First quarter 2000 revenues included \$235,000 of industrial disposal revenues, representing the break-even point for these operations. E&P waste operating income for the first quarter of 2000, exclusive of these items, was approximately \$3.7 million, or a 30.3% operating margin. E&P waste operating income for the first

quarter of 1999, exclusive of these items, was approximately \$3.4 million, or a 33.6% operating margin. The decline in operating margin from the first quarter of 1999 to the first quarter of 2000 is primarily due to increased barge rental costs, repairs and maintenance and trucking costs.

The \$1.9 million increase in fluids sales and engineering operating income is due primarily to the increase in revenue of \$7.1 million, representing an incremental margin of 26.3%. The operating margin of the drilling fluids segment is affected by the mix of products sold. There is a significant difference in the gross margins recognized on commodity products, primarily barite, and those recognized for specialty products. We expect to recognize the benefits of newly introduced products such as DeepDrill(TM) as these products gain wider customer acceptance. In addition, we expect to obtain better margins on commodity products as market activity increases due to improved pricing and lower product costs.

Mat and integrated services operating income decreased \$389,000 on a \$2.9 million decrease in revenues. The high incremental margin is attributable to improved pricing and reductions in operating costs, particularly depreciation, associated with resizing our domestic wooden mat fleet and introducing our new composite mat system. During 1998 and 1999, we disposed of a significant portion of our domestic wooden mat fleet. In 1999, we also recorded an impairment charge for our remaining domestic wooden mat fleet, in response to both changing market conditions and our introducing the new composite mat. The significantly lower maintenance, transportation, and other associated costs, and substantially longer useful life of the composite mat system as compared to the wooden mat system are expected to enhance future operating margins for this segment. In addition, these benefits of the composite mat system are expected to better position the segment to compete against competitive pricing pressures.

#### General and Administrative Expenses

General and administrative expenses for the first quarter of 2000 were \$955,000 million, or 1.7% of revenues, compared to \$490,000, or 1.0% of revenues, in 1999. Approximately \$308,000 of the increase in general and administrative expenses is associated with increases in certain self-insured health and general liability insurance programs and a reduction in the amount of these costs which are allocated to the operating segments.

#### Goodwill Amortization

Goodwill amortization for the first quarter of 2000 was \$1.3 million, as compared to \$1.2 million for 1999. There were no significant changes in 2000 or 1999 to the carrying value of assets acquired in purchase transactions.

#### Interest Income/Expense

Net interest expense was \$4.4 million for the first quarter of 2000, an increase of \$692,000, or 18.8%, as compared to \$3.7 million for the first quarter of 1999. The increase in net interest cost is due to an increase of \$7.2 million in average outstanding borrowings and an increase in the average effective interest rate from 8.79% in 1999 to 9.34% in 2000. In addition, interest capitalization decreased from \$500,000 in the first quarter of 1999 to

\$332,000 in the first quarter of 2000. The increase in average outstanding borrowings under our bank credit facility was primarily used to fund capital expenditures in 1999. As noted below, under the terms of an amendment to our credit facility in March 2000, and as a result of recent increases in the prime lending rate and LIBOR rate, we expect that the average interest rate on the credit facility will be higher than the average rate experienced in the first quarter of 2000.

#### Provision for Income Taxes

For the quarter ended March 31, 2000 we recorded an income tax provision of \$535,000, reflecting an income tax rate of 40.9%. For the quarter ended March 31, 1999 we recorded an income tax provision of \$528,000, reflecting an income tax rate of 37.1%. The higher effective rate in 2000 is due to the effects of non-deductible items such as goodwill in relation to the expected level of pretax income for 2000.

#### Discontinued Operations of Solids Control Business

In September 1999, we adopted a plan to discontinue operations of our solids control business and simultaneously entered into an alliance agreement to provide these services. The operating results of our solids control business have been classified as discontinued operations in the consolidated financial statements. Revenues of these discontinued operations totaled approximately \$712,000 in the first quarter of 2000 and \$2.0 million in the first quarter of 1999.

#### Cumulative Effect of Accounting Change

The unit-of-production method of providing for depreciation on certain assets used in our barite grinding activity and in our waste disposal business was adopted in the second quarter of 1999, effective January 1, 1999. Prior to this change, we had depreciated these assets using the straight-line method. As a result of this change in accounting for depreciation, the reported income from operations for the quarter ended March 31, 1999 was increased by \$1,471,000, with related per share amounts of \$.02 basic and diluted. This reflects the cumulative effect, net of income taxes, of the change on years prior to 1999.

#### Preferred Stock Dividends and Accretion of Discount

In April 1999, we sold 150,000 shares of preferred stock, as discussed below. For the quarter ended March 31, 2000, dividends of \$187,500 were paid on the preferred stock. These dividends were paid in the form of 25,952 shares of our common stock. The accretion of the discount on the preferred stock was \$112,350 for the quarter ended March 31, 2000.

The Company's working capital position increased by \$2.8 million during the quarter ended March 31, 2000. Key working capital data is provided below (dollars in thousands):

Working Capital (000's) Current Ratio	March 31, 2000		December 31, 1999	
	\$	51,030 2.15	\$	48,244 1.95

The Company's long term capitalization was as follows (in thousands):

	1	March 31, 2000		December 31, 1999	
Long-term debt (including current maturities):					
Credit facility	\$	83,250	\$	83,250	
Subordinated debt		125,000		125,000	
Other		1,618		1,951	
Total long-term debt		209,868		210,201	
Stockholders' equity		187,526		186,339	
Total capitalization	\$ ====	397,394	\$ ===:	396,540	

For the quarter ended March 31, 2000, Newpark's working capital needs were met primarily from operating cash flow. Total cash generated from operations of \$2.7 million helped provide for \$2.7 million used in investing activities and \$255,000 used in financing activities.

As of March 31, 2000, we maintained a \$100.0 million bank credit facility, including up to \$20.0 million in standby letters of credit, in the form of a revolving line of credit commitment which expires June 30, 2001. At March 31, 2000, \$16.7 million in letters of credit were issued and outstanding under the Credit Facility and \$83.3 million was outstanding under the revolving facility. Based on these outstanding amounts and the outstanding letters of credit, we had no availability under this facility at March 31, 2000. The weighted average interest rate on the outstanding balance under the Credit Facility was 8.97% in the first quarter of 2000 and 7.17% in the first quarter of 1999.

On March 27, 2000 the banks agreed to amend the Credit Facility to provide for the following: (1) the facility will be secured by substantially all of our accounts receivable, inventory and property plant and equipment; (2) the financial covenants as of December 31, 1999 and going forward will provide for covenants that are consistent with our current financial condition and anticipated outlook, (3) the variable interest rate will be increased based on our Debt to EBITDA ratio, as defined, to a range of (a) prime plus 0% to prime plus 1.25% or (b) LIBOR plus 1.25% to LIBOR

plus 4%, and (4) we will pay an amendment fee of \$250,000. Under the amended agreement, the expected interest rate beginning after the effective date of the amendment is prime plus 1.25% (10.25% at May 1, 2000) or LIBOR plus 4% (10.50% at May 1, 2000). Several of the financial covenants under the amended credit facility are at or near their limit. Any losses sustained in future quarters may cause us to not be in compliance with the financial covenants unless waivers or amendments can be obtained from the banks. We were in compliance with all financial covenants of the amended credit facility as of March 31, 2000.

Our Senior Subordinated Notes do not contain any financial covenants. However, if we do not meet the financial covenants of the Credit Facility and are unable to obtain an amendment from the banks, we would be in default of the Credit Facility which would cause the Notes to be in default. The Notes and the Credit Facility also contain covenants that significantly limit the payment of dividends on our Common Stock.

For 2000, we anticipate total capital expenditures of approximately \$14.0 million. Approximately 50% of the anticipated expenditures are for the purchase of composite mats, 15% to complete an enlarged joint operational offshore facility, and 35% for other new capacities and routine capital expenditures.

We obtained a commitment for an additional \$7 million of lease funding, which we applied in the first quarter of 2000 towards the lease of new composite mats. We are in the process of selling our office building in Lafayette, Louisiana that should yield approximately \$2.9 million. We plan to subsequently lease this facility from the new owner under an operating lease. We continue to seek alternate financing for the LOMA Company, LLC, which produces composite mats and in which we hold a 49% joint venture interest. We currently supply a letter of credit to secure this debt. Any contemplated transaction could potentially release all or part of the letter of credit and restore availability under the Credit Facility.

Potential sources of additional funds, if required, would include additional operating leases for equipment, selling certain operating assets and selling equity securities. Other than as discussed above, we presently have no commitments beyond our working capital and bank lines of credit by which we could obtain additional funds for current operations. However, we regularly evaluate potential borrowing arrangements which we may utilize to fund future expansion. We believe that our current sources of capital, coupled with internally generated funds, will be sufficient to support our working capital, capital expenditures and debt service requirements for the foreseeable future provided that market conditions stabilize or continue to improve from current levels. Any long-term downturn in market conditions could have an adverse affect on our financial position, results of operations and future available capital. Such a downturn would likely result in reductions in planned capital expenditures and reassessment of our operations and business strategy in light of these market conditions.

Except as described in the preceding paragraphs, we are not aware of any material expenditures, significant balloon payments or other payments on long term obligations or any other demands or commitments, including off-balance sheet items to be incurred within the next 12 months. Inflation has not materially impacted our revenues or income.

#### YEAR 2000 UPDATE

In prior years, we have disclosed the nature and progress of our plans to address the year 2000 issue. By the end of 1999, we completed our remediation and testing of our  $\frac{1}{2}$ 

critical information technology and non-information technology systems. As a result of those efforts, we experienced no significant disruptions in those systems and believe those systems successfully responded to the year 2000 date change. We expended less than \$100,000 during 1998 and 1999 in connection with remediating our systems. We are not aware of any material problems resulting from year 2000 issues, either with our product or service offerings, our internal systems or the products and services of third parties. We will continue to monitor our critical computer applications and those of our suppliers and vendors throughout the year 2000 to ensure that any latent year 2000 matters that may arise are addressed promptly.

#### FORWARD-LOOKING STATEMENTS

The foregoing discussion contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. There are risks and uncertainties that could cause future events and results to differ materially from those anticipated by us in the forward-looking statements included in this report. Among these risks and uncertainties are the following:

- o oil and gas exploration and production levels and the industry's willingness to spend capital on environmental and oilfield services:
- o oil and gas prices, expectations about future prices, the cost of exploring for, producing and delivering oil and gas, the discovery rate of new oil and gas reserves and the ability of oil and gas companies to raise capital;
- domestic and international political, military, regulatory and economic conditions;
- o other risks and uncertainties generally applicable to the oil and gas exploration and production industry;
- existing regulations affecting E&P and NORM waste disposal being rescinded or relaxed, governmental authorities failing to enforce these regulations or industry participants being able to avoid or delay compliance with these regulations;
- o future technological change and innovation, which could result in a reduction in the amount of waste being generated or alternative methods of disposal being developed;
- o increased competition in our product lines;
- o our success in integrating acquisitions;
- o our success in replacing our wooden mat fleet with our new composite mats;
- o our ability to obtain the necessary permits to operate our non-hazardous waste disposal wells and our ability to successfully compete in this market;
- o our ability to successfully compete in the drilling fluids markets in the Canadian provinces of Alberta and Saskatchewan, the Permian Basin of West Texas and New Mexico and the Anadarko Basin in Western Oklahoma, where we have only recently entered the market; and
- adverse weather conditions, which could disrupt drilling operations.

## 19 PART II

# ITEM 6. EXHIBIT AND REPORTS ON FORM 8-K

- (a) Exhibits
  - 27. Financial Data Schedule
- (b) The registrant did not file any reports on Form 8-K for the quarter ended March 31, 2000.

## NEWPARK RESOURCES, INC.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: May 10, 2000

NEWPARK RESOURCES, INC.

By: /s/Matthew W. Hardey

Matthew W. Hardey, Vice President and Chief Financial Officer

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EXHIBIT INDEX

EXHIBIT NO.

DESCRIPTION

27

Financial Data Schedule

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3-MOS

DEC-31-2000
JAN-01-2000
MAR-31-2000

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