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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 22, 2012

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**NEWPARK RESOURCES, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation)

**1-2960**  
(Commission  
File Number)

**72-1123385**  
(IRS Employer  
Identification No.)

**2700 Research Forest Drive, Suite 100**  
**The Woodlands, TX**  
(Address of principal executive offices)

**77381**  
(Zip Code)

**Registrant's telephone number, including area code: (281) 362-6800**

(Former name or former address, if changed since last report.)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13a-4(c))
-

**Item 7.01 Regulation FD Disclosure.**

Newpark Resources, Inc. (“Newpark”) has prepared presentation materials (the “Presentation Materials”) that management intends to use from time to time after May 22, 2012 in presentations about Newpark’s operations and performance. Newpark may use the Presentation Materials, possibly with modifications, in presentations to current and potential investors, lenders, creditors, insurers, vendors, customers, employees and others with an interest in Newpark and its business.

The information contained in the Presentation Materials is summary information that should be considered in the context of Newpark’s filings with the Securities and Exchange Commission and other public announcements that Newpark may make by press release or otherwise from time to time. The Presentation Materials speak as of the date of this Current Report on Form 8-K. While Newpark may elect to update the Presentation Materials in the future or reflect events and circumstances occurring or existing after the date of this Current Report on Form 8-K, Newpark specifically disclaims any obligation to do so. The Presentation Materials are furnished as Exhibit 99.1 to this Current Report on Form 8-K and are incorporated herein by reference. The presentation materials will also be posted in the Investor Information section of Newpark’s website, <http://www.newpark.com> for 90 days.

The information referenced under Item 7.01 (including Exhibit 99.1 referenced in Item 9.01 below) of this Current Report on Form 8-K is being “furnished” under “Item 7.01. Regulation FD Disclosure” and, as such, shall not be deemed to be “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that Section. The information set forth in this Current Report on Form 8-K (including Exhibit 99.1 referenced in Item 9.01 below) shall not be incorporated by reference into any registration statement, report or other document filed by Newpark pursuant to the Securities Act of 1933, as amended (the “Securities Act”), except as shall be expressly set forth by specific reference in such filing.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

99.1 Presentation Materials.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**NEWPARK RESOURCES, INC.**

Dated: May 22, 2012

By: /s/ Gregg S. Piontek

Gregg S. Piontek, Vice President and Chief  
Financial Officer  
(Principal Financial Officer)

**EXHIBIT INDEX**

<u>Exhibit No.</u>	<u>Description</u>
99.1	Presentation Materials.



# Newpark Resources Presentation

May 2012

## Forward-Looking Statements



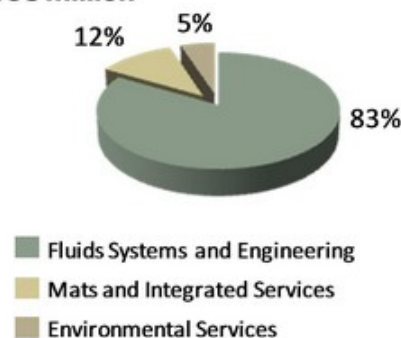
This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act that are based on management's current expectations, estimates and projections. All statements that address expectations or projections about the future, including Newpark's strategy for growth, product development, market position, expected expenditures and financial results are forward-looking statements. Some of the forward-looking statements may be identified by words like "expects," "anticipates," "plans," "intends," "projects," "indicates," and similar expressions. These statements are not guarantees of future performance and involve a number of risks, uncertainties and assumptions. Many factors, including those discussed more fully elsewhere in this presentation and in documents filed with the Securities and Exchange Commission by Newpark, particularly its Annual Report on Form 10-K, its Quarterly Reports on Form 10-Q, as well as others, could cause results to differ materially from those stated. These risk factors include, but are not limited to, the availability of raw materials, including barite ore, the availability of skilled personnel, the impact of restrictions on offshore drilling activity in the Gulf of Mexico, our customer concentration, the cyclical nature of our industry, our market competition, the cost and continued availability of borrowed funds, our international operations, political and social unrest in North Africa and the Middle East, legal and regulatory matters, including environmental regulations, inherent limitations in insurance coverage, potential impairments of long-lived intangible assets, technological developments in our industry, the impact of severe weather, particularly in the U.S. Gulf Coast and our ability to realize the anticipated benefits from capital investments and business acquisitions. Newpark's filings with the Securities and Exchange Commission can be obtained at no charge at [www.sec.gov](http://www.sec.gov), as well as through our website at [www.newpark.com](http://www.newpark.com).

# Company Overview

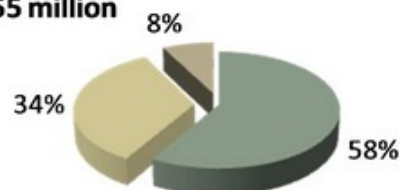


- ▶ **Specialized provider of:**
  - ▶ Fluids Systems and Engineering
  - ▶ Mats and Integrated Services
  - ▶ Environmental Services
- ▶ **Customers:**
  - ▶ Oil and Gas Industry
- ▶ **Key geographic markets:**
  - ▶ North America
  - ▶ EMEA
  - ▶ Latin America
  - ▶ Asia Pacific

## 2011 Revenue \$958 million



## 2011 Segment Operating Income \$155 million



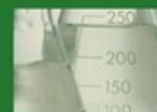
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# Drilling Fluids – Market Share



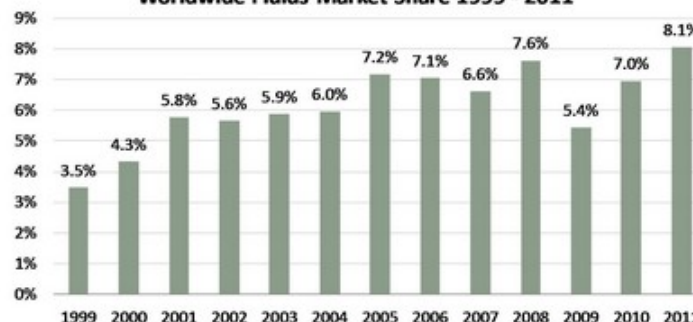
- ▶ Demonstrated our ability to grow worldwide market share over the past decade
- ▶ Growth has been driven by independents, major international oil companies and national oil companies
- ▶ For 2011, projected to be the third largest drilling fluids provider in North America (based on Spears estimates and Company data)

## 2011 Worldwide Fluids Market

\$10 billion market size



## Worldwide Fluids Market Share 1999 - 2011



Source: Spears & Associates - Oilfield Market Report, October 2011

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# Technology



## ► Focused on providing customized solutions for E&P operators to improve their drilling economics

- Offshore - Deepwater and Shelf
  - Deepdrill® water-based system used extensively in Brazil's deepwater market
  - In early 2011, completed our deepest offshore well for a major IOC in over 7000 feet of water
- Land – Conventional and Unconventional Formations
  - In 2010, introduced the Evolution® high-performance water-based system



## ► Proprietary and Patented Technology

- High Performance Water-Based Systems
- High Performance Synthetic-Based Systems
- Traditional and Hybrid Oil-Based Systems



## ► Currently constructing our new worldwide technology center; scheduled to open mid-2013

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# Customer Support



## ► Focused on backing our leading technology with superior customer support

- Over 600 fluids technicians customize and deliver our technology worldwide
- Advanced training programs for fluid technicians continue to enhance product and service knowledge

## ► Newpark recognized by EnergyPoint Research, an independent customer service survey company.



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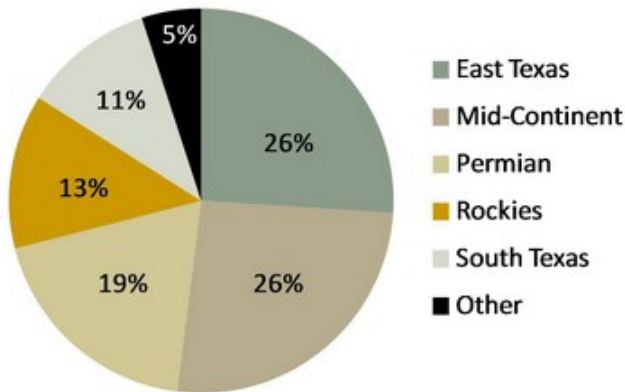
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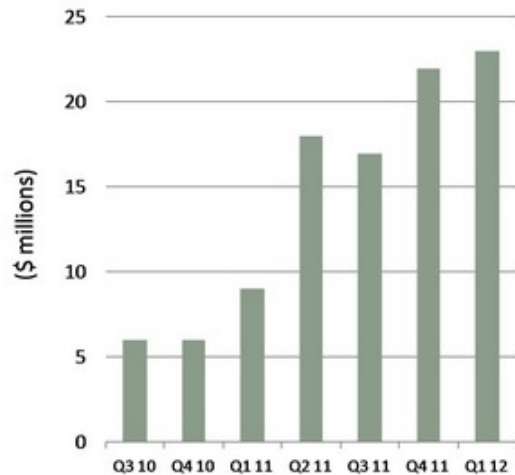


- ▶ After 2010 introduction in the Haynesville shale, we have since expanded into most North American basins.

**First Quarter 2012 Revenue by Region**



**Total Revenue from Evolution wells**



- ▶ Award-winning Evolution system continues to demonstrate superior performance vs. oil based mud

- ▶ **Higher lubricity**

- ▶ Improves rate of penetration
- ▶ Increases length of lateral sections
- ▶ Minimizes days on well

- ▶ **Environmentally friendly**

- ▶ Reduces disposal cost for cuttings
- ▶ Reduces associated environmental spread cost

- ▶ **Reduced circulating temperatures**

- ▶ Increases drilling tool life
- ▶ Safer work environment



- ▶ Over 800 wells drilled to date using the Evolution system

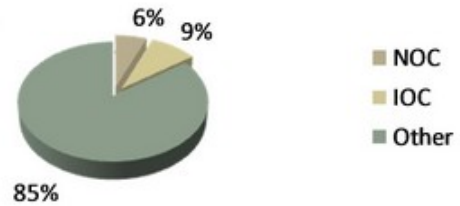


# Customer Revenue Mix

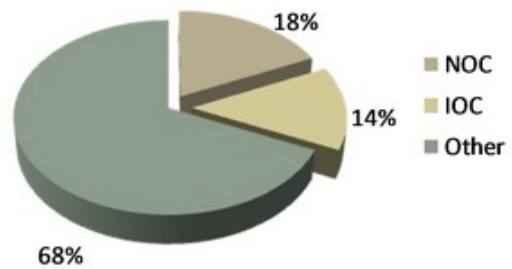


- ▶ Growth with IOC's and NOC's
- ▶ Results of strategic shift started in 2006
- ▶ Focus on IOC's and NOC's
- ▶ Why?
  - ▶ Less competition versus independents
  - ▶ Longer investment horizons (stability)
  - ▶ Longer-term contracts

2006 Fluids Systems & Engineering Revenue - \$481 million



2011 Fluids Systems & Engineering Revenue - \$799 million

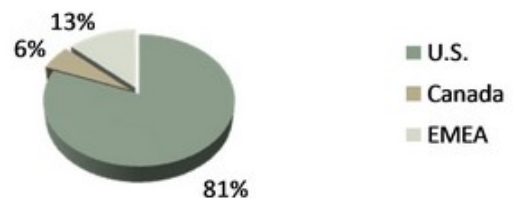


# International Revenue Growth/Mix

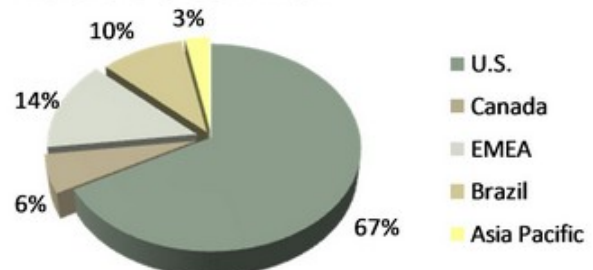


- ▶ Focused on driving balance between North American and International revenues
- ▶ International expansion provides greater stability
  - ▶ Longer investment horizons
  - ▶ Lower concentrations in individual markets, reducing exposure to individual market dynamics

2006 Fluids Systems & Engineering Revenue - \$481 million



2011 Fluids Systems & Engineering Revenue - \$799 million



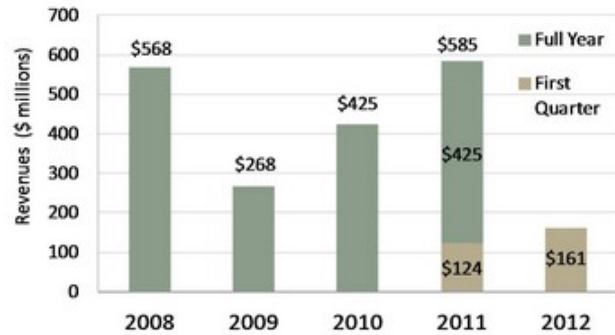
# Fluids Systems and Engineering - North America



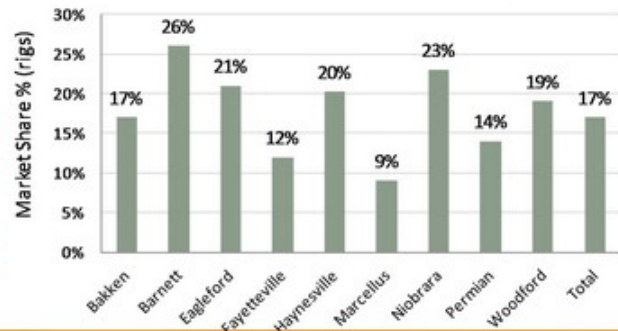
- ▶ Serves most all North American basins, with majority of revenue coming from oil or liquids-related drilling
- ▶ Approximately 17% share of total U.S. markets served in first quarter 2012, including 18% share in shale markets<sup>1</sup>
- ▶ Taking actions to manage operating costs as activity migrates from dry gas towards liquid-rich plays



North American Revenues



Market Share % by Basin (First Quarter 2012)<sup>1</sup>



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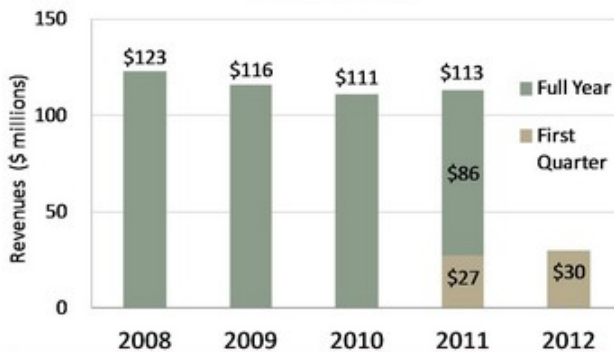
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# Fluids Systems and Engineering - EMEA



- ▶ Core Markets
  - ▶ Italy, Algeria, Tunisia, Romania
- ▶ Near-Term Growth Markets
  - ▶ Hungary, Kurdistan (Iraq), Spain, Poland, Turkey
- ▶ Region revenue growth continues despite loss of Libya revenue

EMEA Revenues



Core Operating Countries  
Near-term Growth Markets



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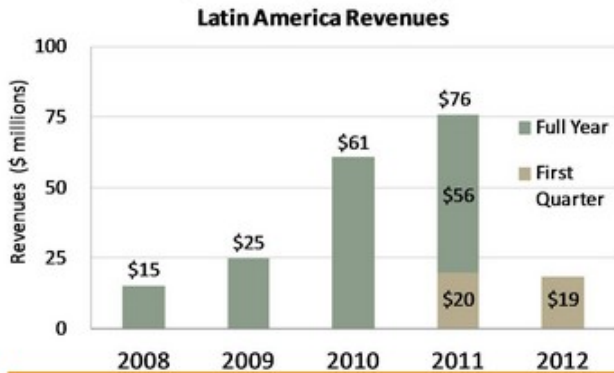
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# Fluids Systems and Engineering - Latin America



- ▶ **2<sup>nd</sup> largest drilling fluids capacity in Brazil**
- ▶ **Taking steps to improve profitability and stability**
  - ▶ Expand work with IOCs
  - ▶ Focus on proprietary products such as DeepDrill
- ▶ **Looking to expand beyond Brazil**



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# Fluids Systems and Engineering - Asia Pacific



- ▶ **Acquisition of Rheochem drilling fluids business in April 2011**
  - ▶ Australia
  - ▶ New Zealand
  - ▶ India
- ▶ **Offshore contract to begin second quarter 2012**



\*No first quarter revenues in 2011, as business acquired in April 2011



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# Mats and Integrated Services



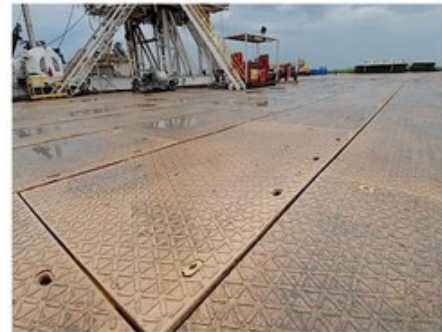
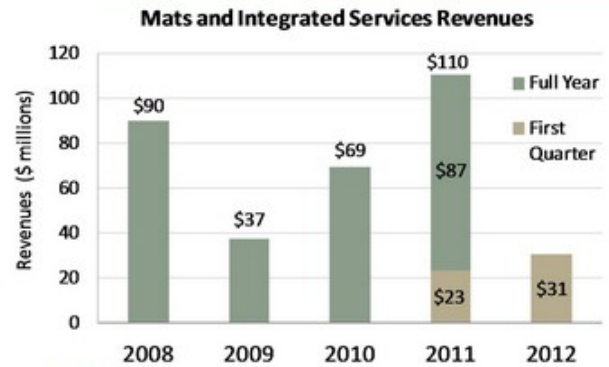
## ▶ New environmental applications drove growth in recent years

- ▶ Use of composite mats to minimize adverse impacts of land drilling

## ▶ Revenues include sale of DuraBase™ composite mats and rentals

- ▶ Mat sales nearly doubled from 2010 to 2011, primarily into international markets
- ▶ Rental revenues balanced among our three U.S. regions: Northeast, Gulf Coast and Rockies

## ▶ Continuing to focus on product enhancements aimed at improving environmental protection



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# Environmental Services



## ▶ Processes and disposes of E&P waste

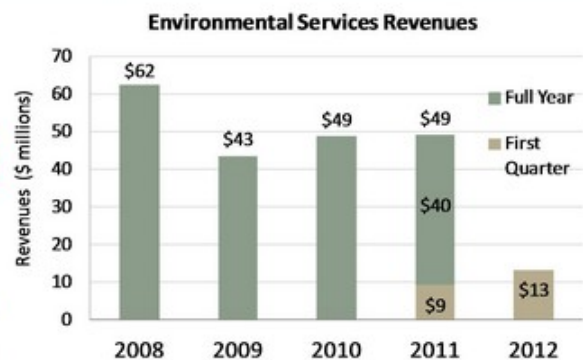
- ▶ Non-hazardous oilfield waste

## ▶ Leading market position in U.S. Gulf Coast

- ▶ Uses low pressure injection technology
- ▶ Waste disposed into unique geological structures underground

## ▶ Impacted by Gulf of Mexico Permitting Delays

- ▶ Gulf recovery dependent on pace of permitting



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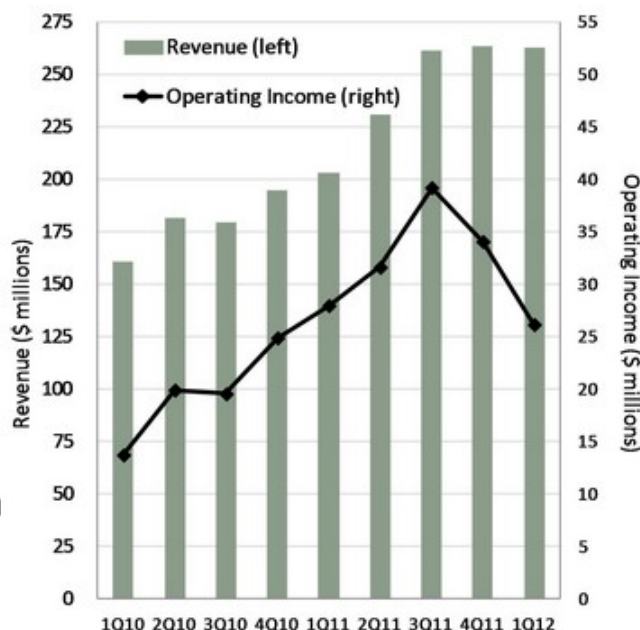
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- ▶ Revenues of \$262 million in Q1 2012, down 1% from Q4 2011 and up 29% from a year ago
- ▶ EPS of 16¢ in Q1 compared to 22¢ in Q4 and 16¢ a year ago
- ▶ U.S. results negatively impacted by increased costs and shortage of barite, along with cost inefficiencies associated with rapid transition from dry gas to liquid-rich regions



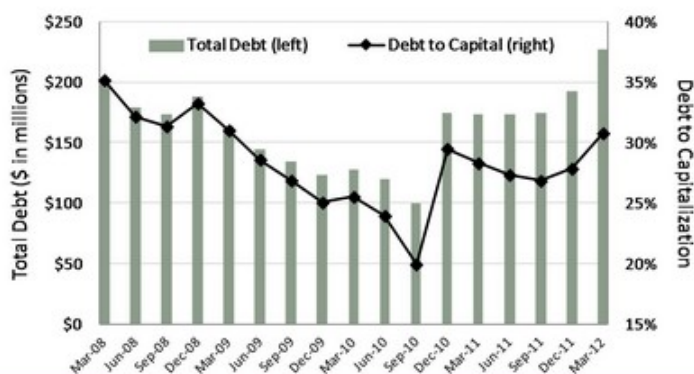
## Capital Structure



- ▶ **Solid balance sheet**
  - ▶ Debt/Capitalization ratio of 30.8%
  - ▶ Cash balance of \$30 million at March 31, 2012
- ▶ Increase in debt driven by delays in customer invoicing following recent ERP system conversion in U.S. fluids business
- ▶ \$50 million share re-purchase program initiated in the first quarter of 2012
  - ▶ \$15 million repurchased to date, reducing outstanding shares by 1.9 million

Capital Structure - March 31, 2012

\$ in millions	
Convertible Senior Notes	\$ 172.5
Other	54.9
<b>Total Debt</b>	<b>227.4</b>
Equity	511.5
<b>Total Capitalization</b>	<b>\$ 738.9</b>
Debt / Capitalization	30.8%

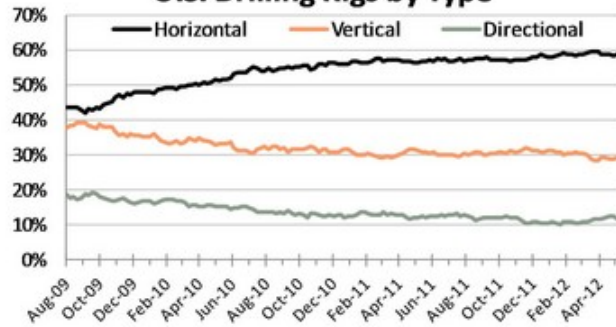


# Outlook

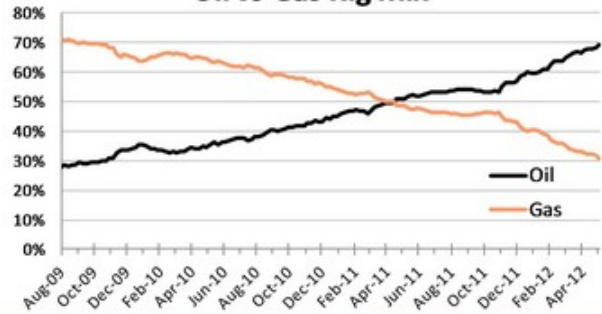


- ▶ **Oil & gas liquids driving U.S. drilling activity**
  - ▶ We are participating in the move toward liquids
- ▶ **Evolution™ Technology**
  - ▶ Continue deploying across North America
- ▶ **Continue international growth - build on recent success in Brazil and Rheochem acquisition**
- ▶ **Work to maximize rental utilization of mats across all U.S. regions**
- ▶ **Return of drilling in the Gulf of Mexico should benefit our fluids and environmental services businesses**

### U.S. Drilling Rigs by Type\*



### Oil vs Gas Rig Mix\*



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\*Source: Baker Hughes

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# Appendix



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Newpark Resources, Inc.  
Consolidated Statements of Operations

(Unaudited)	Three Months Ended		
	March 31, 2012	December 31, 2011	March 31, 2011
(In thousands, except per share data)			
Revenues	\$ 262,336	\$ 263,514	\$ 202,651
Cost of revenues	214,902	204,991	159,002
Selling, general and administrative expenses	21,313	23,902	15,818
Other operating income, net	(14)	580	(117)
Operating income	26,135	34,041	27,948
Foreign currency exchange (gain) loss	(230)	182	323
Interest expense, net	2,368	2,405	2,257
Income from operations before income taxes	23,997	31,454	25,368
Provision for income taxes	8,363	9,568	9,514
Net income	\$ 15,634	\$ 21,886	\$ 15,854
Income per common share -basic:	\$ 0.17	\$ 0.24	\$ 0.18
Income per common share -diluted:	\$ 0.16	\$ 0.22	\$ 0.16
<b>Calculation of Diluted EPS:</b>			
Net income	\$ 15,634	\$ 21,886	\$ 15,854
Assumed conversion of Senior Notes	1,257	1,356	1,194
Adjusted net income	\$ 16,891	\$ 23,242	\$ 17,048
Weighted average number of common shares outstanding -basic:	90,473	90,454	89,621
Add: Dilutive effect of stock options and restricted stock awards	1,198	1,026	823
Dilutive effect of Senior Notes	15,682	15,682	15,682
Diluted weighted average number of common shares outstanding	107,353	107,162	106,126
Income per common share - diluted	\$ 0.16	\$ 0.22	\$ 0.16

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Newpark Resources, Inc.  
Consolidated Balance Sheets

(Unaudited)	March 31, 2012	December 31, 2011
(In thousands, except share data)		
<b>ASSETS</b>		
Cash and cash equivalents	\$ 30,369	\$ 25,247
Receivables, net	354,712	328,590
Inventories	189,285	175,929
Deferred tax asset	13,230	13,234
Prepaid expenses and other current assets	10,269	10,828
Total current assets	597,865	553,818
Property, plant and equipment, net	240,719	231,055
Goodwill	75,081	71,970
Other intangible assets, net	20,028	20,850
Other assets	8,793	9,144
Total assets	\$ 942,486	\$ 886,837
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Short-term debt	\$ 1,548	\$ 2,232
Accounts payable	106,277	97,168
Accrued liabilities	44,800	47,443
Total current liabilities	152,625	146,843
Long-term debt, less current portion	225,874	189,876
Deferred tax liability	46,941	46,844
Other noncurrent liabilities	5,498	5,428
Total liabilities	430,938	388,991
Common stock, \$0.01 par value, 200,000,000 shares authorized and 94,551,917 and 94,497,526 shares issued, respectively	946	945
Paid-in capital	478,771	477,204
Accumulated other comprehensive income	4,784	789
Retained earnings	50,617	34,983
Treasury stock, at cost; 3,726,258 and 2,803,987 shares, respectively	(23,570)	(16,075)
Total stockholders' equity	511,548	497,846
Total liabilities and stockholders' equity	\$ 942,486	\$ 886,837

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## Newpark Resources, Inc. Operating Segment Results

(Unaudited) (In thousands)	Three Months Ended		
	March 31, 2012	December 31, 2011	March 31, 2011
<b>Revenues</b>			
Fluids systems and engineering	\$ 218,496	\$ 221,125	\$ 170,467
Mats and integrated services	30,533	29,376	23,063
Environmental services	13,307	13,013	9,121
<b>Total revenues</b>	<b>\$ 262,336</b>	<b>\$ 263,514</b>	<b>\$ 202,651</b>
<b>Operating income (loss)</b>			
Fluids systems and engineering	\$ 13,995	\$ 25,044	\$ 19,199
Mats and integrated services	14,339	11,655	11,784
Environmental services	3,575	2,351	1,620
Corporate office	(5,774)	(5,009)	(4,655)
<b>Total operating income</b>	<b>\$ 26,135</b>	<b>\$ 34,041</b>	<b>\$ 27,948</b>
<b>Segment operating margin</b>			
Fluids systems and engineering	6.4%	11.3%	11.3%
Mats and integrated services	47.0%	39.7%	51.1%
Environmental services	26.9%	18.1%	17.8%

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## Newpark Resources, Inc. Consolidated Statements of Cash Flows

(Unaudited) (In thousands)	Three Months Ended March 31,	
	2012	2011
<b>Cash flows from operating activities:</b>		
Net income	\$ 15,634	\$ 15,854
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation and amortization	8,018	6,430
Stock-based compensation expense	1,383	975
Provision for deferred income taxes	81	7,567
Net provision for doubtful accounts	414	(44)
Loss (gain) on sale of assets	244	(17)
Change in assets and liabilities:		
Increase in receivables	(24,439)	(1,063)
(Increase) decrease in inventories	(12,144)	1,453
(Increase) decrease in other assets	(1,755)	285
Increase (decrease) in accounts payable	9,008	(3,895)
Decrease in accrued liabilities and other	(2,852)	(9,648)
<b>Net cash (used in) provided by operating activities</b>	<b>(6,408)</b>	<b>17,897</b>
<b>Cash flows from investing activities:</b>		
Capital expenditures	(17,302)	(6,188)
Proceeds from sale of property, plant and equipment	8	66
<b>Net cash used in investing activities</b>	<b>(17,294)</b>	<b>(6,122)</b>
<b>Cash flows from financing activities:</b>		
Borrowings on lines of credit	85,951	1,193
Payments on lines of credit	(50,632)	(2,332)
Proceeds from employee stock plans	234	87
Purchase of treasury stock	(7,598)	(95)
Other financing activities	10	9
<b>Net cash provided by (used in) financing activities</b>	<b>27,965</b>	<b>(1,138)</b>
Effect of exchange rate changes on cash	859	1,719
Net increase in cash and cash equivalents	5,122	12,356
Cash and cash equivalents at beginning of year	25,247	83,010
Cash and cash equivalents at end of year	\$ 30,369	\$ 95,366

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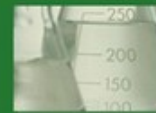
Newpark Resources, Inc.

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## Experienced Leadership



- ▶ **Paul Howes** President & CEO
- ▶ **Gregg Piontek** VP & CFO
- ▶ **Mark Airola** SVP, GC & Admin Officer
- ▶ **Lee Ann Kendrick** VP, Human Resources
- ▶ **Bruce Smith** President  
*Fluids Systems and Engineering*
- ▶ **Jeff Juergens** President  
*Mats & Integrated Services & Environmental Services*

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Newpark Resources, Inc.

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## Management Biographies



**Paul L. Howes, President & CEO:** Paul joined Newpark's Board of Directors and was appointed its Chief Executive Officer in March 2006. In June 2006, Mr. Howes also was appointed as Newpark's President. Mr. Howes' career has included experience in the defense industry, chemicals and plastics manufacturing, and the packaging industry. From 2002 until October 2005, he served as President and Chief Executive Officer of Astaris LLC, a primary chemicals company headquartered in St. Louis, Missouri, with operations in North America, Europe and South America. Prior to this, from 1997 until 2002, he served as Vice President and General Manager, Packaging Division, for Flint Ink Corporation, a global ink company headquartered in Ann Arbor, Michigan with operations in North America, Europe, Asia Pacific and Latin America.

**Gregg S. Piontek, VP & CFO:** Joined Newpark in April 2007 and served as Vice President, Controller and Chief Accounting Officer from April 2007 to October 2011. Prior to joining Newpark, Mr. Piontek was Vice President and Chief Accounting Officer of Stewart & Stevenson LLC from 2006 to 2007, where he served as the lead executive financial officer for the asset acquisition from Stewart & Stevenson Services, Inc. and \$150 million public debt offering. From 2001 to 2006, Mr. Piontek held the positions of Assistant Corporate Controller and Division Controller for Stewart & Stevenson Services, Inc. Prior to that, Mr. Piontek served in various financial roles at General Electric and CNH Global N.V., after beginning his career as an auditor for Deloitte & Touche LLP. Mr. Piontek is a Certified Public Accountant and holds a bachelor degree in Accountancy from Arizona State University and a Master of Business Administration degree from Marquette University.

**Mark J. Airola, Sr. VP, GC & Admin Officer:** Mark joined Newpark in October 2006 as its Vice President, General Counsel and Chief Administrative Officer. Mr. Airola was named Senior Vice President in February of 2011. Mr. Airola has practiced law for 22 years, primarily with large, publicly traded companies. Most recently, Mr. Airola was Assistant General Counsel and Chief Compliance Officer for BJ Services Company, a leading provider of pressure pumping and other oilfield services to the petroleum industry, serving as an executive officer since 2003. From 1988 to 1995, he held the position of Senior Litigation Counsel at Cooper Industries, Inc., a global manufacturer of electrical products and tools, with initial responsibility for managing environmental regulatory matters and litigation and subsequently managing the company's commercial litigation.

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**Lee Ann Kendrick, Vice President, Human Resources:** Lee Ann joined Newpark in January 2012 as Vice President of Human Resources. Prior to joining Newpark, Ms. Kendrick was responsible for human resources for The Americas with Lloyd's Register, a risk management and safety assurance organization in energy, utilities, general engineering and manufacturing industries. Prior to that, Ms. Kendrick spent seven years at CGGVeritas, a leading oil and gas services company that provides seismic solutions to exploration and production companies. At CGGVeritas, Ms. Kendrick held numerous roles including Director of HR Services, Latin America HR Manager and Corporate Benefits Manager. From 1992 to 2001, Ms. Kendrick worked in the financial services industry where she started her career with MetLife Financial Services, a leading provider of financial services and insurance to individual and institutional clients.

**Bruce C. Smith, Executive VP and President Fluids Systems and Engineering:** Bruce joined Newpark in April 1998 as Vice President, International. Since October 2000, he has served as President of its subsidiary Newpark Drilling Fluids, L.P. Prior to joining Newpark, Mr. Smith was the Managing Director of the U.K. operations of M-I Swaco, a competitor of Newpark Drilling Fluids, where he was responsible for two business units, including their drilling fluids unit.

**Jeffery L. Juergens, President Mats and Integrated Services & Environmental Services:** Jeff joined Newpark in October 2010 as President of Newpark Mats and Integrated Services and Newpark Environmental Services. Prior to joining Newpark, Mr. Juergens was the Chief Executive Officer of B&B Oilfield Services, an oilfield equipment manufacturing company which was acquired by Halliburton. Mr. Juergens has also held the position of Vice President, International Operations/Regional Manager with SPS International, a global company specializing in wellbore cleanup equipment and services, subsequently acquired by M-I Swaco.