
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K

annual report pursuant to section 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 1999

COMMISSION FILE NO. 1-2960

NEWPARK RESOURCES, INC. (Exact name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of incorporation or organization)

72-1123385 (I.R.S. Employer Identification No.)

3850 N. CAUSEWAY, SUITE 1770
METAIRIE, LOUISIANA
(Address of principal executive offices)

70002 (Zip Code)

(504) 838-8222 (Registrant's telephone number)

SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT:

TITLE OF EACH CLASS

NAME OF EACH EXCHANGE ON WHICH REGISTERED

Common Stock, \$.01 par value 8-5/8% Senior Subordinated Notes due 2007, Series B New York Stock Exchange New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No $_$

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulations S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K [X].

At March 27, 2000 the aggregate market value of the voting stock held by non-affiliates of the registrant was \$484,368,995. The aggregate market value has been computed by reference to the closing sales price on such date, as reported by The New York Stock Exchange.

As of March 27, 2000, a total of 69,100,811 shares of Common Stock, \$.01 par value per share, were outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Pursuant to General Instruction G(3) to this form, the information required by Part III (Items 10, 11, 12 and 13 hereof) is incorporated by reference from the registrant's definitive Proxy Statement for its Annual Meeting of Stockholders scheduled to be held on June 14, 2000.

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3 PART I

ITEM 1. BUSINESS

GENERAL

Newpark Resources, Inc. is a leading provider of proprietary environmental services to the oil and gas exploration and production industry. We operate primarily in the U.S. Gulf Coast market. We also operate in west Texas, the U.S. Mid-continent, the U.S. Rockies and Canada. We provide, either individually or as part of a comprehensive package, the following services:

- we sell drilling fluids and provide associated engineering and technical services;
- we install, rent and sell patented hardwood and composite 0 interlocking mats used for temporary access roads and work sites in oilfield and other construction applications;
- 0
- we sell lumber, timber and wood by-products; we process and dispose of oilfield exploration and production 0 ("E&P") waste;
- we provide other related on-site environmental and oilfield 0 construction services; and
- we process and dispose of non-hazardous wastes for the 0 refining, petrochemical and manufacturing industry in the U.S. Gulf Coast market.

We offer our drilling fluids, fluids processing and management and waste disposal services in an integrated package we call "Minimization Management(TM)". This allows our customers to consolidate their outsourced services and reduce the number of vendors used. It can also speed up the drilling process while reducing the amount of waste that must be disposed. We believe our Minimization Management(TM) program differentiates us from our competitors and increases the efficiencies of our customers' drilling operations.

In our drilling fluids business, we focus on providing unique solutions to highly technical drilling projects involving complex conditions. These projects require critical engineering support of the fluids system during the drilling process to ensure optimal performance at the lowest total well cost. We have developed and begun to market several proprietary and patented products that replace environmentally harmful substances commonly used in drilling fluids. These elements are typically of the greatest concern in the waste stream created by drilling fluids. We recently introduced a new, high-performance, water-based fluid system using these products, and we call this system DeepDrill(TM). We believe that these new products will make it easier for our customers to comply with increasingly strict environmental regulations affecting their drilling operations and improve the economics of the drilling process.

In addition to the U.S. Gulf Coast market, in 1998, we expanded our drilling fluids operations into west Texas, the U.S. Mid-continent, the U.S. Rockies and western Canada by acquiring several drilling fluids companies. We have the service infrastructure necessary to participate in the drilling fluids market in these regions. We also have our own barite grinding capacity to provide critical raw materials for our drilling fluids operations, primarily in the U.S. Gulf Coast market.

In our mat rental business, we use patented interlocking wooden and composite mat systems to provide temporary access roads and worksites in unstable soil conditions. These mats

are used primarily in support of oil and gas exploration operations along the U.S. Gulf Coast and are typically rented to the customer. Occasionally, however, we sell the mats to the customer for permanent access to a site or facility. Since 1994, we also have marketed mat services for use in the construction of pipelines, highways and construction and maintenance of electrical distribution systems in and through wetlands environments, including the coastal areas of the Southeastern U.S., particularly Florida and Georgia. We also market mat services to the oil and gas exploration industry in western Canada.

We recently started using our new DuraBase(TM) composite plastic mat primarily in our U.S. Gulf Coast market. We believe the DuraBase(TM) mat will in many applications replace our traditional wooden mats. We believe the new plastic mats provide significant economic benefits to us because they are lighter, stronger, require fewer repairs and last longer than our wooden mats. We also are currently exploring selling these mats to various governmental agencies, who we believe view the strength, durability and shelf life of our composite mats as an advantage over traditional wooden mats.

Most of the E&P waste received by us is processed and then injected into environmentally secure geologic formations deep underground. Certain volumes of waste are delivered to surface disposal facilities. We also can process E&P waste into a product which is used as daily cover material or cell liner and construction material at two municipal waste landfills, although we do not currently use this method for a significant volume of waste.

Since 1994, we have been licensed to process E&P waste contaminated with naturally occurring radioactive material ("NORM"). We currently operate under a license that authorizes the direct injection of NORM into disposal wells at our Big Hill, Texas facility. This is the only offsite facility in the U.S. Gulf Coast licensed for this purpose. Since July 1999, we also have been operating a facility adjacent to our NORM facility to dispose of non-hazardous industrial waste produced by the petrochemical processing and refining industries. This facility uses the same waste disposal technology as we use for E&P waste and NORM waste disposal.

We also provide other services for our customers' oil and gas exploration and production activities. These services include the following:

- o site assessment;
- o waste pit design;
- o construction and installation;
- o regulatory compliance assistance;
- o site remediation and closure; and
- o oilfield construction services, including hook-up and connection of wells and installation of production equipment.

Newpark was originally organized in 1932 as a Nevada corporation. In April 1991, we changed our state of incorporation to Delaware. Our principal executive offices are located at 3850 North Causeway Boulevard, Suite 1770, Metairie, Louisiana 70002. Our telephone number is (504) 838-8222.

Demand for our services has historically been driven by several factors: (i) commodity pricing of oil and gas, (ii) oil and gas exploration and production expenditures and activity; (iii) the desire to drill in more environmentally difficult environments, such as the coastal marsh and inland waters near the coastline ("transition zone") of the Gulf Coast, (iv) use of more complex drilling techniques which tend to generate more waste; and (v) increasing environmental regulation of E&P waste and E&P waste containing NORM.

The demand for most of our services is related to the level, type, depth and complexity of oil and gas drilling. The most widely accepted measure of activity is the Baker-Hughes Rotary Rig Count. During the fourth quarter of 1997, the number of drilling rigs working in the U.S. Gulf Coast region reached its highest level since 1990, then began a decline that continued into the second quarter of 1999. The rig count in our principal U.S. Gulf Coast market peaked in the first quarter of 1998 and had declined 36% by the end of the fourth quarter. That decline continued through the second quarter of 1999, when it reached the lowest level ever recorded in the history of the indicator, which began over 50 years ago. Since that time, the rig count in our principal market began to increase, but is presently significantly lower than the 1997 neak.

We believe that technological advances such as three-dimensional seismic data and the computer-enhanced interpretation of that data and improved drilling tools and fluids, which facilitate faster drilling, have reduced the risk and cost of finding oil and gas and are important factors in the economics faced by the industry. These advances also have increased the willingness of exploration companies to drill in coastal marshes and inland waters, and to drill deeper wells. These projects rely heavily on services such as those that we provide. Deeper wells require the construction of larger more expensive locations to accommodate larger drilling rigs and the equipment for handling drilling fluids and associated wastes. These locations are generally in service for significantly longer periods, generating additional mat rental revenues. Deeper wells also require more complex drilling fluid programs, and generate larger waste volumes than those from simpler systems used in shallower wells.

The oilfield market for environmental services has grown due to increasingly stringent regulations restricting the discharge of exploration and production wastes into the environment. Louisiana, Texas and other states have enacted comprehensive laws and regulations governing the proper handling of E&P waste and NORM, and regulations have been proposed in other states. As a result, generators of waste and landowners have become increasingly aware of the need for proper treatment and disposal of this waste in both the drilling of new wells and the remediation of production facilities.

Our industrial waste disposal business receives non-hazardous waste from generators in the Gulf Coast market. Those generators include refiners, manufacturers, service companies and municipalities that produce waste that is not characterized or listed as a regulated waste under The Resource Conservation and Recovery Act. We believe that we can effectively serve the market that extends from Baton Rouge, Louisiana to Houston, Texas from the current facility located near the Texas-Louisiana state line.

Included in the non-hazardous waste market pursued by us are many recurring waste streams that are continually created by customers in the normal course of their business operations. In addition, "event" driven waste streams may result from specific business activities that do not happen often, such as a refinery "turnaround" or facility remediation projects. These wastes include contaminated soils, wastewater treatment residues, tank bottoms, process wastewater, storm water runoff, equipment wash water and leachate water from sanitary landfills.

In comparison to our E&P waste disposal market, which according to the most recently published U.S. EPA data represents 22% of the total U.S. waste market, the non-hazardous industrial waste market constitutes 59% of the total volume of wastes produced in the United States each year.

BUSINESS STRENGTHS

Proprietary Products and Services. Over the past 15 years, we have acquired, developed, and improved our patented or proprietary technology and know-how, which has enabled us to provide innovative and unique solutions to oilfield construction and waste disposal problems. We have developed and expect to continue to introduce similarly innovative products in our drilling fluids business. We believe that increased customer acceptance of our proprietary products and services will enable us to take advantage of any upturn in drilling and production activity.

Injection of Waste. Since 1993, we have developed and used proprietary technology to dispose of E&P waste by low-pressure injection into unique geologic structures deep underground. In December 1996, we were issued patents covering our waste processing and injection operations. We believe that our injection technology is currently the most cost-effective method for the offsite disposal of oilfield wastes and that this technology is suitable for disposal of other types of waste. We were recently granted a new permit to construct and operate a non-hazardous industrial waste injection disposal facility in Texas. This facility was completed and operations began in July

Patented Mats. We own or license several patents that cover our wooden mats and subsequent improvements. To facilitate entry into new markets and reduce our dependence on the supply of hardwoods, we have obtained the exclusive license for a new patented composite mat manufactured from plastics and other materials. Through a 49% owned joint venture that owns and operates the manufacturing facility, we began taking delivery of these mats in the fourth quarter of 1998. We expect that over the next three years we will convert the majority of our mat fleet to the new composite product. However, a portion of the fleet will continue to be made up of the wooden mats.

DeepDrill(TM). We own the patent rights to this high-performance, completely biodegradable, water-based drilling fluid system, which provides unique answers to both performance and environmental concerns in many drilling situations. Some of the performance areas that DeepDrill(TM) can address include hydrate suppression in deepwater drilling, torque and drag reduction, shale inhibition and minimized hole enlargement. The product offers superior environmental attributes to the commonly used oil-based and synthetic-based fluid systems, which are often used in environmentally sensitive areas due to performance requirements.

Low Cost Infrastructure. We have assembled an infrastructure in the U.S. Gulf Coast region that includes injection disposal sites, transfer stations, barges, drilling fluids distribution centers, service facilities and barite mills to supply raw materials for the make-up of drilling fluids.

Integration of Services. We believe we are one of the few companies in the U.S. Gulf Coast able to provide a package of integrated services and offer a "one-stop shop" approach to solving customers' problems. Our mats provide the access roads and work sites for a majority of the land

drilling in the Gulf Coast market. Our on-site and off-site waste management services are frequently sold in combination with our mat rental services. In addition, our entry into the drilling fluids business has created the opportunity for us to market drilling fluids with other related services, including technical and engineering services, disposal of used fluids and other waste material, construction services, site cleanup and site closure. Consequently, we believe that we are uniquely positioned to take advantage of the industry trend towards outsourcing and vendor consolidation.

Experience in the Regulatory Environment. We believe that our operating history provides us with a competitive advantage in the highly regulated oilfield waste disposal business. As a result of working closely with regulatory officials and citizens' groups, we have gained acceptance for our proprietary injection technology and have received a series of permits for our disposal facilities, including a permit allowing the disposal of NORM at our Big Hill, Texas facility. These permits enable us to expand our business and operate cost-effectively. We believe that our proprietary injection method is superior to alternative methods of disposal of oil field wastes, including landfarming, because injection provides greater assurance that the waste is permanently isolated from the environment and will not contaminate adjacent property or groundwater. We further believe that increasing environmental regulation and activism will inhibit the widespread acceptance of other disposal methods and the permitting of additional disposal facilities.

Experienced Management Team. Our executive and operating management team has built and augmented our capabilities over the past ten years, allowing us to develop a base of knowledge and a unique understanding of the oilfield construction and waste disposal markets. Our executive and operating management team has an average of 22 years of industry experience, and an average of 10 years with us, including several who have been with us for 20 years or more. We have strengthened our management team by retaining key management personnel of the companies we have acquired and by attracting additional experienced personnel.

BUSINESS STRATEGY

Implement Newpark's Minimization Management(TM) Concept. Our strategy is to integrate our operations to provide a "one-stop shop" approach to solving customers' problems. By integrating our drilling fluids and waste disposal services with other on-site services, we intend to provide a comprehensive high performance, total fluids management solution to managing the total fluids stream. We call this concept "Minimization Management(TM)". We believe that our ability to provide a comprehensive high performance package of products and services reduces the total cost to the customer and increases operating efficiency.

Service and Product Extensions. We believe that we can apply the waste processing and injection technology we have pioneered and developed in the oil and gas exploration industry to other industrial waste markets. Initially, we have elected to focus on wastes generated in the petrochemical processing and refining industries, as many potential customers in these industries are located in the markets we already serve. In addition, we will continue to evaluate applying our injection disposal methods to other industrial waste streams. We have begun using a composite plastic mat system to enhance our current mat fleet and expand into new markets. We believe that these composite mats may have certain military and emergency response applications for which the wooden mats were not suitable due to their limited storage life.

Cost Reductions. Since the third quarter of 1998, we have implemented a program of reducing operating cost and expenses throughout the company in order to reposition our operations for the current market. We will continue to pursue cost reductions in our existing operations to increase margins.

We have implemented washwater recycling facilities at our principal E&P waste transfer stations. These methods allow us to reduce the volume of waste we transport, as well as the volume we ultimately dispose in our injection wells. We recently consolidated certain facilities, as well as supply and purchasing functions in our drilling fluids business, to eliminate duplicate costs, and to take advantage of manufacturer direct pricing, volume discounts and rail transportation efficiencies.

DESCRIPTION OF BUSINESS

E & P WASTE DISPOSAL

E&P Waste Processing. In most jurisdictions, E&P waste, if not treated for discharge or disposed of on the location where it is generated, must be transported to a licensed E&P waste disposal or treatment facility. Three primary alternatives for offsite disposal of E&P waste are available to generators in the U.S. Gulf Coast: (1) underground injection (see "Injection Wells"); (2) disposal in surface facilities; and (3) processing and conversion into a reuse product. In addition, a portion of the waste can be recycled into a drilling fluids product.

The volume of waste handled by us in 1999, 1998 and 1997 is summarized in the table below:

| (barrels in thousands) | 1999 | 1998 | 1997 |
|-------------------------|-------|-------|-------|
| Drilling and Production | 3,300 | 4,746 | 5,329 |
| Remediation Activity | 0 | 206 | 92 |
| Total | 3,300 | 4,952 | 5,421 |

We operate six receiving and transfer facilities located along the U.S. Gulf Coast from Venice, Louisiana, to Corpus Christi, Texas. Waste products are collected at the transfer facilities from three distinct exploration and production markets: (1) offshore; (2) land and inland waters; and (3) remediation operations at well sites and production facilities. A fleet of 46 double-skinned barges certified by the U.S. Coast Guard to transport E&P waste supports these facilities. Waste received at the transfer facilities is transported by barge through the Gulf Intracoastal Waterway to our processing and transfer facility at Port Arthur, Texas, and trucked to injection disposal facilities at Fannett, Texas. Since the third quarter of 1995, the Fannett facility has served as our primary E&P waste injection facility.

Improved processing equipment and techniques and increased injection capacity has substantially eliminated the volume of waste processed for reuse and delivered to local municipal landfills as a reuse product. Landfills are required by regulations to cover the solid waste deposited in the facility daily with earth or other inert material. Our reuse product is deposited at either the City of Port Arthur Municipal Landfill or the City of Beaumont Municipal Landfill for use as cover or construction material pursuant to contracts with the respective cities. We also have developed alternative uses for the product as roadbase material or construction fill material.

NORM Processing and Disposal. Many alternatives are available to the generator for the treatment and disposal of NORM. These include both chemical and mechanical methods designed to achieve volume reduction, on-site burial of encapsulated NORM within old well bores and soil washing and other techniques of dissolving and suspending the radium in solution for onsite injection of NORM liquids. When these techniques are not economically competitive with offsite disposal, or insufficient to bring the site into compliance with applicable regulations, the NORM must be transported to a licensed storage or disposal facility. We were initially licensed to operate a NORM disposal business in September 1994 and began operations October 21, 1994. Since May 21, 1996, we have disposed of NORM by injection disposal at our Big Hill, Texas facility. During 1999, we received 13,900 barrels of NORM contaminated waste, as compared to 16,500 barrels in 1998 and 52,400 barrels in 1997.

Non-hazardous Industrial Waste. In September 1997, we began the licensing process to obtain authority to build and operate a facility that will process and dispose of non-hazardous industrial waste. The permits were issued in February 1999, and operations began in the third quarter of 1999. Our market includes refiners, manufacturers, service companies and municipalities.

Injection Wells. Our injection technology is distinguished from conventional methods in that it utilizes very low pressure, typically less than 100 pounds per square inch ("psi"), to move the waste into the injection zone. Conventional wells typically use pressures of 2,000 psi or more. If there is a formation failure or blockage of the face of the injection zone, this pressure can force waste material beyond the intended zone, posing a potential hazard to the environment. The low pressure used by us is inadequate to drive the injected waste from its intended geologic injection zone.

We began using injection for disposing of E&P waste in April 1993. Under a permit from the Texas Railroad Commission, we began developing a 50 acre injection well facility in the Big Hill Field in Jefferson County, Texas. During 1995, we licensed and built a new injection well facility at a 400 acre site near Fannett, Texas, which was placed in service in September 1995 and now serves as our primary facility for disposing of E&P waste. We have subsequently acquired several additional injection disposal sites, and now hold an inventory of approximately 1,250 acres of injection disposal property in Texas and Louisiana.

We have identified a number of additional sites in the U.S. Gulf Coast region as suitable for disposal facilities. We have received permits for one additional site in Texas, and we plan to file for additional permit authority in Louisiana. We believe that our current processing and disposal capacity will be adequate to provide for expected future demand for our oilfield and other waste disposal services.

FLUIDS SALES AND ENGINEERING

We entered the drilling fluids market as a means of distributing recycled products recovered from our waste business and to provide environmentally safe high performance fluid systems. In response to weak pricing due to current market conditions, we have temporarily suspended our offsite recycling operations, but maintain the capability to produce these recycled products and expect to resume recycling operations when market conditions permit. The capacity to provide complete drilling fluids service to our customers was a key step towards implementation

of our Minimization Management(TM) strategy. We focus on highly technical drilling projects involving complex conditions, such as horizontal drilling or deep water drilling. These projects require constant monitoring and critical engineering support of the fluids system during the drilling process.

In February 1997, we acquired SBM (now known as Newpark Drilling Fluids), a full-service provider of drilling fluids and associated engineering and technical services to the onshore and offshore oil and gas exploration industry in the Gulf Coast market. We have subsequently expanded our drilling fluids operations by additional acquisitions in order to broaden our customer base and obtain the services of key employee-owners of the acquired companies. These acquisitions have resulted in the expansion of drilling fluids operations into west Texas, the U.S. Mid-continent, the U.S. Rockies and Canada, and strengthened our market position on the Gulf Coast.

In May 1998, we began to provide on-site solids control services to our customers. Solids control services involve the use of specialized equipment to separate drilling fluids components from drill cuttings during drilling operations. The drilling fluids components can then be reused in the fluids system. These solids control services are part of our Minimization Management(TM) product offering. In the third quarter of 1999, we decided to discontinue our own solids control services operations and began to outsource these services through an alliance with Tuboscope, Inc., the industry leader in solids control services.

Through our drilling fluids operations, we provide environmental services to the drilling and production industry in Canada using composting technology. This technique bioremediates the drill cuttings and drilling waste on location. The customer-generated waste is mixed with wood chips to provide the bacteria and a proprietary recipe of water and nutrients to reduce the contaminants below regulatory thresholds. Once remediation is completed, the remaining compost is returned to the customer for spreading on their property. We anticipate that this technology will be used in remote areas in our markets. A project has been successfully completed in Wyoming, and further market penetration is being pursued there. This composting technology provides us with another product that is synergistic with our drilling fluids in Canada to provide the customer a total fluids package.

In the less remote areas, we also have introduced our Tornado Dryer(TM) to separate oil from the drill cuttings and waste on location. This equipment also enhances the efficiency of the composting operations by reducing the amount of oil content in the drill cuttings and waste, prior to composting treatment.

In May 1997, we acquired a specialty milling company that grinds barite and other industrial minerals at facilities in Houston, Texas and New Iberia, Louisiana. Acquiring and then expanding that company's milling capacity has provided us access to critical raw materials for our drilling fluids operations. We have also entered into several contract grinding agreements under which contract mills grind raw barite supplied by us for a fixed fee. These agreements help assure that we have adequate supplies of raw materials.

MAT RENTAL AND INTEGRATED SERVICES

Mat rental and sales.

In 1988, we acquired the right to use, in Louisiana and Texas, a patented prefabricated interlocking wooden mat system for constructing drilling and work sites, which displaced the use of individual hardwood boards. In 1994, we began exploring other products, which could substitute for wood in the constructing of mats. In 1997, we formed a joint venture to manufacture our new DuraBase(TM) composite mat designed to be lighter, stronger and more durable than the wooden mats currently in use. The manufacturing facility was completed in the third quarter of 1998 and immediately began production of the new composite mats. We have taken delivery of over 18,000 composite mats since production began. The facility's production rate increased to approximately 5,000 mats per quarter by the fourth quarter of 1999. While we will replace a large portion of our wooden mats with composite mats, we will maintain some level of wooden mats in our fleet.

Markets. We provide mats to the oil and gas industry to ensure all-weather access to exploration and production sites in the unstable soil conditions common along the onshore Gulf of Mexico. We also provide access roads and temporary work sites for pipeline, electrical utility and highway construction projects where protection of the soil is required by environmental regulations or to assure productivity in unstable soil conditions. We have performed projects in Georgia, Florida, Texas and Louisiana. Revenue from this source, which tends to be cyclical, was approximately \$2.4 million in 1999, \$5.3 million in 1998 and \$1.4 million in 1997.

Rerentals and Sales. The customer typically rents drilling and work sites for an initial period of 60 days. Often, the customer extends the rental term for additional 30 day periods, resulting in additional revenues. These rerental revenues provide higher margins because only minimal incremental depreciation and maintenance costs accrue to each rerental period. Factors which may increase rerental revenue include: (1) the trend toward increased activity in the "transition zone"; (2) a trend toward deeper drilling, taking a longer time to reach the desired target; and (3) increased commercial success, requiring logging, testing, and completion (hook-up), extending the period during which access to the site is required. Occasionally, the customer purchases the mats when a site is converted into a permanent worksite.

As noted above, we are currently exploring opportunities to sell composite mats to various governmental agencies, as the composite mats are stronger, last longer and have a greater shelf life than the wooden mats.

International Markets

Canada. We began shipping wooden mats to Canada in the first quarter of 1998, and have expanded these operations since then to meet the growing demand. At present, our entire fleet of 12,000 wooden mats in Canada is in service, and we are shipping 10,000 more wooden mats to the area. We believe that customer acceptance for the mat system has grown and that the additional 10,000 wooden mats also will be fully utilized. We believe that continued acceptance of our mat system in Canada, combined with the need to keep rigs functioning in Canada during the spring break-up season, may eventually result in the Canadian mat market approaching the size of our U.S. Gulf Coast mat

Parts of the terrain in western Canada where drilling activity is most prevalent has soil conditions similar to the marsh regions of the U.S. Gulf Coast. During the break-up season, beginning in April, and continuing until the ground freezes late in the year, drilling activity decreases dramatically because of reduced access to drilling sites. Our mat system provides year

round access in these areas and should help to reduce the amount of seasonal inactivity which has traditionally occurred during the break-up season.

Venezuela. Until the end of 1999, we maintained mat operations in Venezuela. As a result of poor market conditions and continued political instability in the area, we decided to close down these operations in the fourth guarter of 1999.

Other Integrated Services

As increasingly more stringent environmental regulations affecting drilling and production sites are promulgated and enforced, the scope of services required by the oil companies has increased. Often it is more efficient for the site operator to contract with a single company that can provide all-weather site access and provide the required onsite and offsite environmental services on a fully integrated basis. We provide a comprehensive range of environmental services necessary for our customers' oil and gas exploration and production activities. These services include:

Site Assessment. Site assessment work begins prior to installing mats on a drilling site, and generally begins with a study of the proposed well site. This includes site photography, background soil sampling, laboratory analysis and investigating flood hazards and other native conditions. The assessment determines whether the site has previously been contaminated and provides a baseline for later restoration to pre-drilling condition.

Pit Design, Construction and Drilling Waste Management. Where permitted by regulations and landowners, under our Environmentally Managed Pit ("EMP") Program, we construct waste pits at drilling sites and monitor the waste stream produced in drilling operations and the contents and condition of the pits with the objective of minimizing the amount of waste generated on the site. Where possible, we dispose of waste onsite by landfarming, through chemically and mechanically treating liquid waste and by annular injection into a suitably permitted underground formation. Waste water treated onsite may be reused in the drilling process or, where permitted, discharged into adjacent surface waters.

Regulatory Compliance. Throughout the drilling process, we assist the operator in interfacing with the landowner and regulatory authorities. We also assist the operator in obtaining necessary permits and in complying with record maintenance and reporting requirements.

Site Remediation.

E&P Waste (Drilling). When the drilling process is complete, under applicable regulations, wastewater on the site may be chemically and/or mechanically treated to eliminate its waste-like characteristics and discharged into surface waters. Other waste that may not remain on the surface of the site may be land-farmed on the site or injected under permit into geologic formations to minimize the need for offsite disposal. Any waste that cannot, under regulations, remain onsite is manifested and transported to an authorized facility for processing and disposal at the direction of the generator or customer.

E&P Waste (Production). We also provide services to remediate production pits and inactive waste pits, including those from past oil and gas drilling and production operations. We provide the following remediation services: (1) analyzing contaminants present in the pit and determining whether remediation is required by applicable state regulation; (2) treating waste onsite and, where permitted, reintroducing that material into the environment; and (3) removing, containerizing and transporting E&P waste to our processing facility.

NORM (Production). In January 1994, we became a licensed NORM contractor, allowing us to perform site remediation work at NORM contaminated facilities in Louisiana and Texas. We subsequently have received licenses to perform NORM remediation in other states. Because of increased worker-protective equipment, extensive decontamination procedures and other regulatory compliance issues at NORM facilities, the cost of providing NORM remediation services is materially greater than at E&P waste facilities. These services generate proportionately higher revenues and operating margins than similar services at E&P waste facilities.

Site Closure. Site closure services are designed to restore a site to its pre-drilling condition, replanted with native vegetation. Closure also involves delivering test results indicating that closure has been completed in compliance with applicable regulations. This information is important to the customer because the operator is subject to future regulatory review and audits. In addition, the information may be required on a current basis if the operator is subject to a pending regulatory compliance order.

General Oilfield Construction Services. We perform general oilfield construction services throughout the U.S. Gulf Coast area between Corpus Christi, Texas and Pensacola, Florida. General oilfield services performed by us include preparing work sites for installing mats, connecting wells and placing them in production, laying flow lines and infield pipelines, building permanent roads, grading, lease maintenance (maintaining and repairing producing well sites), cleanup and general roustabout services. General oilfield services are typically performed under short-term time and material contracts, which are obtained by direct negotiation or bid.

Wood Product Sales. We own a sawmill in Batson, Texas that provides access to adequate quantities of hardwood lumber to support our wooden mat business. The mill's products include lumber, timber, and wood chips, bark and sawdust. Pulp and paper companies in the area supply a large proportion of the hardwood logs processed at the sawmill and, in turn, are the primary customers for wood chips created in the milling process. We believe that as the composite mats are introduced into the market, our dependence on the sawmill lumber will diminish. Therefore, other markets for the wood products are being developed, including marine lumber, skid material, timbers for crane mats and support lumber for packaging.

SOURCES AND AVAILABILITY OF RAW MATERIALS AND EQUIPMENT

We believe that our sources of supply for materials or equipment used in our businesses are adequate for our needs and that we are not dependent upon any one supplier. Barite used in our drilling fluids business is primarily provided by our specialty milling company. In addition, barite is obtained from third party mills under contract grinding arrangements. The raw barite ore used by the mills is obtained under supply agreements from foreign sources, primarily China and India. Due to the lead times involved in obtaining barite, a 90 day or greater supply of barite is maintained at the grinding facilities at all times. Other materials used in the drilling fluids business are obtained from various third party suppliers. No serious shortages or delays have been encountered in obtaining any raw materials, and we do not currently anticipate any of these shortages or delays.

We obtain certain patented chemical compounds under long-term supply contracts with various chemical manufacturers. We own the patent rights for these products, and we believe that we could arrange suitable supply agreements with other manufacturers if the current supplier is unable to provide the products in sufficient quantities.

The new composite mats, which will substantially replace our current domestic mat fleet, are manufactured through a joint venture in which we have a 49% interest. The resins, chemicals and other materials used to manufacture the mats are widely available in the market.

We acquire the majority of our hardwood needs in our mat business from our own sawmill. The hardwood logs are obtained from loggers who operate in relatively close proximity to the mill. Logging activities are generally conducted during the drier weather months of May through November. During this period, inventory increases significantly at the sawmill and is consumed throughout the remainder of the year.

PATENTS AND LICENSES

We seek patents and licenses on new developments whenever feasible. On December 31, 1996, we were granted a U.S. patent on our E&P waste and NORM waste processing and injection disposal system. We have the exclusive, worldwide license for the life of the patent to use, sell and lease the wooden and composite mats that we use in our site preparation business. The licensor of the wooden mats continues to fabricate the mats for us and has the right to sell mats in locations where we are not engaged in business, but only after giving us the opportunity to take advantage of the opportunity. We have the exclusive right to use and resell the new composite mats. Both licenses are subject to a royalty, which we can satisfy by purchasing specified quantities of mats annually from the licensor. In our drilling fluids business, we have obtained a patent on our DeepDrill(TM) product and own the patent on the two primary components of this product.

Using proprietary technology and systems is an important aspect of our business strategy. For example, we rely on a variety of unpatented proprietary technologies and know-how to process E&P waste. Although we believe that this technology and know-how provide us with significant competitive advantages in the environmental services business, competitive products and services have been successfully developed and marketed by others. We believe that our reputation in our industry, the range of services we offer, ongoing technical development and know-how, responsiveness to customers and understanding of regulatory requirements are of equal or greater competitive significance than our existing proprietary rights.

CUSTOMERS

Our customers are principally major and independent oil and gas exploration and production companies operating in the markets that we serve, with the vast majority of these customers concentrated in Louisiana and Texas.

During the year ended December 31, 1999, approximately 37% of our revenues were derived from 20 major customers, including five major oil companies. No one customer accounted for more than 10% of our consolidated revenues. Given current market conditions and the nature

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of the products involved, we do not believe that the loss of any single customer would have a material adverse effect on our business.

We perform services either pursuant to standard contracts or under longer term negotiated agreements. As most agreements with our customers are cancelable upon limited notice, our backlog is not significant.

We do not derive a significant portion of our revenues from government contracts of any kind.

COMPETITION

We operate in several niche markets where we are a leading provider of services. In our disposal business, we often compete with our major customers, who continually evaluate the decision whether to use internal disposal methods or utilize a third party disposal company such as Newpark. The markets for our mat and integrated services business are fragmented and highly competitive, with many small competitors providing similar products and services. In the drilling fluids industry, we face competition from both larger companies that may have broader geographic coverage, and smaller companies that may have lower capital cost structures.

We believe that the principal competitive factors in our businesses are price, reputation, technical proficiency, reliability, quality, breadth of services offered and managerial experience. We believe that we effectively compete on the basis of these factors. We also believe that our competitive position benefits from our proprietary, patented mat system used in our site preparation business, our proprietary treatment and disposal methods for both E&P waste and NORM waste streams and our ability to provide our customers with an integrated well site management program, including environmental, drilling fluids and general oilfield services. Additionally, it is often more efficient for the site operator to contract with a single company that can prepare the well site and provide the required onsite and offsite environmental services. We believe our ability to provide a number of services as part of a comprehensive program enables us to price our services competitively.

ENVIRONMENTAL DISCLOSURES

We have sought to comply with all applicable regulatory requirements concerning environmental quality. We have made, and expect to continue to make, the necessary expenditures for environmental protection and compliance at our facilities, but we do not expect that these will become material in the foreseeable future. No material expenditures for environmental protection or compliance were made during 1998 or 1999.

We derive a significant portion of our revenue from environmental services provided to our customers. These services have become necessary in order for our customers to comply with regulations governing discharge of materials into the environment. Substantially all of our capital expenditures made in the past several years, and those planned for the foreseeable future, are directly or indirectly influenced by the needs of customers to comply with these regulations.

EMPLOYEES

At February 29, 2000, we employed 933 full and part-time personnel, none of which are represented by unions. We consider our relations with our employees to be satisfactory.

ENVIRONMENTAL REGULATION

We deal primarily with E&P waste and NORM in our waste disposal business. E&P waste and NORM are generally described as follows:

E&P Waste. Oilfield Exploration and Production Waste, or E&P waste, is waste generated in exploring for or producing oil and gas. These wastes typically contain levels of oil and grease, salts or chlorides, and heavy metals exceeding concentration limits defined by state regulators. E&P waste also includes soils that have become contaminated by these materials. In the environment, oil and grease and chlorides disrupt the food chain and have been determined by regulatory authorities to be harmful to plant and animal life. Heavy metals are toxic and can become concentrated in living tissues.

NORM. Naturally Occurring Radioactive Material, or NORM, is present throughout the earth's crust at very low levels. Among the radioactive elements, only Radium 226 and Radium 228 are slightly soluble in water. Because of their solubility, which can carry them into living plant and animal tissues, these elements may present a hazard. Radium 226 and Radium 228 can be leached out of hydrocarbon bearing strata deep underground by salt water which is produced with the hydrocarbons. Radium can coprecipitate with scale out of the production stream as it is drawn to the surface and encounters a pressure or temperature change in the well tubing or production equipment, forming a rust-like scale. This scale contains radioactive elements that, over many years, can become concentrated on tank bottoms or at water discharge points at production facilities. Thus, NORM waste is E&P waste that has become contaminated with these radioactive elements above concentration levels defined by state regulatory authorities.

For many years, prior to current regulation, industry practice was to allow E&P waste to remain in the environment. Onshore, surface pits were used for disposing E&P waste; offshore or in inland waters, E&P waste was discharged directly into the water. Since 1990, E&P waste has become subject to increased public scrutiny and increased federal and state regulation. These regulations have imposed strict requirements for ongoing drilling and production activities in certain geographic areas, as well as for remediating sites contaminated by past disposal practices and, in many respects, have prohibited the prior disposal practices. In addition, operators have become increasingly concerned about long-term liability for remediation, and landowners have become more aggressive in requiring land restoration. For these reasons, operators are increasingly retaining service companies such as Newpark to devise and implement comprehensive waste management techniques to handle waste on an ongoing basis and to remediate past contamination of oil and gas properties.

Between 1990 and 1995, substantially all discharges of waste from drilling and production operations on land (the "onshore subcategory") and in the transition zone (the "coastal subcategory") were prohibited. This "zero discharge" standard has become the expected pattern for the industry. Effective December 4, 1997, discharges of waste from drilling operations in state territorial waters of the Gulf of Mexico (the "territorial waters subcategory"), were prohibited. We immediately noticed an increase in waste volume received from this subcategory in our daily

operations. However, as drilling projects in progress as of that date were completed, most of the rigs subsequently moved outside of the area covered by those regulations. Since December 4, 1997, the offshore waters of the Gulf of Mexico have been the only surface waters of the United States into which these waste discharges are allowed. Recent EPA rulemaking efforts have been directed towards further restricting discharges into those waters. Stricter enforcement of the requirements of the Clean Water Act is expected to ultimately result in similar "zero discharge" regulations affecting the offshore waters of the Gulf of Mexico. However, the timing for implementing these regulations is uncertain.

NORM regulations require more stringent worker protection, handling and storage procedures than those required of E&P waste under Louisiana regulations. Equivalent rules governing the disposal of NORM have also been adopted in Texas, and similar regulations have been adopted in Mississippi, New Mexico, and Arkansas.

Our business is affected both directly and indirectly by governmental regulations relating to the oil and gas industry in general, as well as environmental, health and safety regulations that have specific application to our business. We routinely handle and profile hazardous regulated material for our customers. We also handle, process and dispose of nonhazardous regulated materials. This section discusses various federal and state pollution control and health and safety programs that are administered and enforced by regulatory agencies, including, without limitation, the U.S. Environmental Protection Agency ("EPA"), the U.S. Coast Guard, the U.S. Army Corps of Engineers, the Texas Natural Resource Conservation Commission, the Texas Department of Health, the Texas Railroad Commission, the Louisiana Department of Environmental Quality and the Louisiana Department of Natural Resources. These programs are applicable or potentially applicable to our current operations. Although we intend to make capital expenditures to expand our environmental services capabilities in response to customers' needs, we believe that we are not presently required to make material capital expenditures to remain in compliance with federal, state and local provisions relating to the protection of the environment.

RCRA. The Resource Conservation and Recovery Act of 1976, as amended in 1984 ("RCRA"), is the principal federal statute governing hazardous waste generation, treatment, storage and disposal. RCRA and state hazardous waste management programs govern the handling and disposal of "hazardous wastes". The EPA has issued regulations pursuant to RCRA, and states have promulgated regulations under comparable state statutes, that govern hazardous waste generators, transporters and owners and operators of hazardous waste treatment, storage or disposal facilities. These regulations impose detailed operating, inspection, training and emergency preparedness and response standards and requirements for closure, financial responsibility, manifesting of waste, record-keeping and reporting, as well as treatment standards for any hazardous waste intended for land disposal.

Our primary operations involve E&P waste, which is exempt from classification as a RCRA-regulated hazardous waste. Many state counterparts to RCRA also exempt E&P waste from classification as a hazardous waste; however, extensive state regulatory programs govern the management of such waste. In addition, in performing other services for its customers, we are subject to both federal (RCRA) and state solid or hazardous waste management regulations as contractor to the generator of this waste.

Proposals have been made in the past to rescind the exemption that excludes E&P waste from regulation as hazardous waste under RCRA. If this exemption is repealed or modified by

administrative, legislative or judicial process, we could be required to significantly change our method of doing business. There is no assurance that we would have the capital resources available to do so, or that we would be able to adapt our operations to the changed regulations.

Subtitle I of RCRA regulates underground storage tanks in which liquid petroleum or hazardous substances are stored. States have similar regulations, many of which are more stringent in some respects than the federal regulations. The implementing regulations require that each owner or operator of an underground tank notify a designated state agency of the existence of the underground tank, specifying the age, size, type, location and use of each tank. The regulations also impose design, construction and installation requirements for new tanks, tank testing and inspection requirements, leak detection, prevention, reporting and cleanup requirements, as well as tank closure and removal requirements.

We have a number of underground storage tanks that are subject to RCRA and applicable state programs. Violators of any of the federal or state regulations may be subject to enforcement orders or significant penalties by the EPA or the applicable state agency. We are not aware of any existing conditions or circumstances that would cause us to incur liability under RCRA for failure to comply with regulations relating to underground storage tanks. However, cleanup costs associated with releases from these underground storage tanks or costs associated with changes in environmental laws or regulations could be substantial and could have a material adverse effect on our consolidated financial statements.

CERCLA. The Comprehensive Environmental Response, Compensation and Liability Act, as amended in 1986 ("CERCLA"), provides for immediate response and removal actions coordinated by the EPA in response to certain releases of hazardous substances into the environment and authorizes the government, or private parties, to respond to the release or threatened release of hazardous substances. The government may also order persons responsible for the release to perform any necessary cleanup. Liability extends to the present owners and operators of waste disposal facilities from which a release occurs, persons who owned or operated the facilities at the time the hazardous substances were released, persons who arranged for disposal or treatment of hazardous substances and waste transporters who selected the facilities for treatment or disposal of hazardous substances. CERCLA has been interpreted to create strict, joint and several liabilities for the costs of removal and remediation, other necessary response costs and damages for injury to natural resources.

Among other things, CERCLA requires the EPA to establish a National Priorities List ("NPL") of sites at which hazardous substances have been or are threatened to be released and that require investigation or cleanup. The NPL is subject to change, with additional sites being added and remediated sites being removed from the list. In addition, the states in which we conduct operations have enacted similar laws and keep similar lists of sites that may need remediation.

Although we primarily handle oilfield waste classified as E&P waste, this waste typically contains constituents designated by the EPA as hazardous substances under RCRA, despite the current exemption of E&P waste from hazardous substance classification or another applicable federal statute. Where our operations result in the release of hazardous substances, including releases at sites owned by other entities where we perform our services, we could incur CERCLA liability. Previously owned businesses also may have disposed or arranged for disposal of hazardous substances that could result in the imposition of CERCLA liability on us in the future.

In particular, divisions and subsidiaries that we previously owned were involved in extensive mining operations at facilities in Utah and Nevada and in waste generation and management activities in numerous other states. These activities involved substances that may be classified as RCRA hazardous substances. Any of those sites or activities potentially could be the subject of future CERCLA damage claims.

With the exception of the sites discussed in "Environmental Proceedings" below, we are not aware of any present claims against us that are based on CERCLA or comparable state statutes. Nonetheless, we could be subject to liabilities if additional sites at which clean-up action is required are identified. These liabilities could have a material adverse effect on our consolidated financial statements.

The Clean Water Act. The Clean Water Act regulates the discharge of pollutants, including E&P waste, into waters of the United States. The Clean Water Act establishes a system of standards, permits and enforcement procedures for discharging pollutants from industrial and municipal wastewater sources. The law sets treatment standards for industries and waste water treatment plants, requires permits for industrial and municipal discharges directly into waters of the United States and requires pretreatment of industrial waste water before discharge into municipal systems. The Clean Water Act gives the EPA the authority to set pretreatment limits for direct and indirect industrial discharges.

In addition, the Clean Water Act prohibits certain discharges of oil or hazardous substances and authorizes the federal government to remove or arrange for removal of this oil or hazardous substances. Under the Clean Water Act, the owner or operator of a vessel or facility from which oil or a hazardous substance is discharged into navigable waters may be liable for penalties, the costs of cleaning up the discharge and natural resource damage caused by the spill.

We treat and discharge waste waters at certain of our facilities. These activities are subject to the requirements of the Clean Water Act, and comparable state statutes, and federal and state enforcement of these regulations.

The Clean Water Act also imposes requirements that are applicable to our customers and are material to our business. EPA Region 6, which includes our market, continues to issue new and amended National Pollutant Discharge Elimination System ("NPDES") general permits further limiting or restricting substantially all discharges of produced water from the Oil and Gas Extraction Point Source Category into waters of the United States. These permits include:

- Onshore subcategory permits for Texas, Louisiana, Oklahoma and New Mexico issued in February, 1991 (56 Fed. Reg. 7698). These permits completely prohibit discharging drilling fluids, drill cuttings, produced water or sand, and various other oilfield wastes generated by onshore operations into waters of the United States. These permits have effectively require that most oilfield wastes follow established state disposal programs. These general permits expired on February 25, 1996, but pursuant to EPA policy, they are considered to remain in effect until reissued by the EPA or superseded by other EPA action.
- Permits for produced water and produced sand discharges into coastal waters of Louisiana and Texas were issued on January 9, 1995 (60 Fed. Reg. 2387). Coastal

means "waters of the United States...located landward of the territorial seas". Under these regulations, all such discharges were required to cease by January 1, 1997.

- The Outer Continental Shelf ("OSC") permit covering oil and 3) gas operations in federal waters in the Gulf (seaward of the Louisiana and Texas territorial seas) was reissued in November 1992 and modified in December 1993. The existing permit was combined with a new source permit on August 9, 1996 (61 Fed. Reg. 41609). This permit prohibits certain discharges of drilling fluids and drill cuttings and includes stricter limits for oil and grease concentrations in produced waters to be discharged. These limits are based on the Best Available Treatment ("BAT") requirements contained in the Oil and Gas Offshore Subcategory national guidelines which were published March 4, 1993. Additional requirements include toxicity testing and bioaccumulation monitoring studies of proposed discharges. The general permit for the Western portion of the Gulf of Mexico was reissued on November 2, 1998 (63 Fed. Reg. 58722) with very few changes. However, on February 3, 1999 (64 Fed. Reg. 5488) the EPA issued a proposed rule that will establish effluent limitation guidelines for synthetic-based and other non-aqueous drilling fluids. One of the proposed guidelines is a discharge limit of 10.2 % for drilling fluid retained on cuttings. We believe that companies will likely require additional solids handling technology in order to achieve the proposed limit and that we have access to technology capable of meeting this standard. The comment period for this proposed rule currently is scheduled to end on May 4, 1999.
- A permit for the territorial seas of Louisiana was issued on November 4, 1997 (62 Fed. Reg. 59687). The permit became effective on December 4, 1997, except for the water quality based limits and certain monitoring requirements that became effective May 4, 1998. The permit prohibits the discharge of drilling fluids, drill cuttings and produced sand. Produced water discharges are limited for oil and grease, toxic metals, organics, and chronic toxicity. The territorial seas part of the Offshore Subcategory begins at the line of ordinary low water along the part of the coast which is in direct contact with the open sea, and extends out three nautical miles. This permit covers both existing sources and new sources. All discharges in state waters must comply with any more stringent requirements contained in Louisiana Water Quality Regulations, LAC 33.IX.7.708. We believe that a similar permit will be proposed for the Texas territorial seas in the future.

The combined effect of all these permits closely approaches a "zero discharge standard" affecting all waters except those of the OCS. We, along with industry participants, believe that these permits and the requirements of the Clean Water Act may ultimately lead to a total prohibition of overboard discharge in the Gulf of Mexico.

The Clean Air Act. The Clean Air Act provides for federal, state and local regulation of emissions of air pollutants into the atmosphere. Any modification or construction of a facility with regulated air emissions must be a permitted or authorized activity. The Clean Air Act provides for administrative and judicial enforcement against owners and operators of regulated facilities, including substantial penalties. In 1990, the Clean Air Act was reauthorized and amended, substantially increasing the scope and stringency of the Clean Air Act's requirements. The Clean Air Act has very little impact on our operations.

Oil Pollution Act of 1990. The Oil Pollution Act of 1990 contains liability provisions for cleanup costs, natural resource damages and property damages resulting from discharges of oil into navigable waters, as well as substantial penalty provisions. The OPA also requires double hulls on all new oil tankers and barges operating in waters subject to the jurisdiction of the United States. All marine vessels operated by Newpark already meet this requirement.

State Regulation. In 1986, the Louisiana Department of Natural Resources ("DNR") promulgated Order 29-B. Order 29-B contains extensive rules governing pit closure and the generation, treatment, storage, transportation and disposal of E&P waste. Under Order 29-B, onsite disposal of E&P waste is limited and is subject to stringent guidelines. If these guidelines cannot be met, E&P waste must be transported and disposed of offsite in accordance with the provisions of Order 29-B. Moreover, under Order 29-B, most, if not all, active waste pits must be closed or modified to meet regulatory standards; those pits that continue to be allowed may be used only for a limited time. A material number of these pits may contain concentrations of radium that are sufficient to require the waste material to be categorized as NORM.

The DNR issued three emergency rules for oilfield waste testing during 1998. The rules call for comprehensive and systematic testing of oilfield waste disposed at commercial facilities throughout the State of Louisiana. All E&P waste generated within or without Louisiana, including offshore Louisiana (state and federal waters), that is to be transported to a commercial facility in the State of Louisiana must be sampled at the point of generation in accordance with the emergency rule. We understand that the DNR may use the collected data to revise Statewide Order 29-B. The three rules were effective as of May 1, August 29 and October 1, 1998, and each rule, by law, remained effective for a period of only 120 days. The DNR has continued the requirement for oilfield waste testing in a fourth emergency rule that became effective as of January 29, 1999.

Rule 8 of the Texas Railroad Commission also contains detailed requirements for the management and disposal of E&P waste and Rule 94 governs the management and disposal of NORM. In addition, Rule 91 regulates the cleanup of spills of crude oil from oil and gas exploration and production activities, including transportation by pipeline. In general, contaminated soils must be remediated to total petroleum hydrocarbons content of less than 1%. The State of Texas also has established an Oilfield Cleanup Fund to be administered by the Texas Railroad Commission to plug abandoned wells if the Commission deems it necessary to prevent pollution, and to control or clean up certain oil and gas wastes that cause or are likely to cause pollution of surface or subsurface water. Other states (New Mexico, Mississippi, Arkansas) where the Company operates have similar regulations. Oklahoma is presently in the process of drafting NORM oil and gas regulations. We recently received the first specific license to conduct NORM remediation in Arkansas.

Many states maintain licensing and permitting procedures for the constructing and operating facilities that emit pollutants into the air. In Texas, the Texas Natural Resource Conservation Commission (the "TNRCC") requires companies that emit pollutants into the air to apply for an air permit or to satisfy the conditions for an exemption. We have obtained certain air permits and believe that we are exempt from obtaining other air permits at our Texas facilities, including our Port Arthur, Texas, E&P waste facility. We met with the TNRCC and filed for an air permit exemption for our Port Arthur facility in the fall of 1991, which exemption was granted by the TNRCC. A subsequent renewal letter was filed and granted in 1995. Based upon communications with the TNRCC, we expect that our operations at the Port Arthur facility will

continue to remain exempt from air permitting requirements. However, should it not remain exempt, we believe that compliance with the permitting requirements of the TNRCC would not have a material adverse effect on our consolidated financial statements.

Other Environmental Laws. We are subject to the Occupation Safety and Health Act that imposes requirements for employee safety and health and applicable state provisions adopting worker health and safety requirements. Moreover, it is possible that other developments, such as increasingly stricter environmental, safety and health laws, and regulations and enforcement policies thereunder, could result in substantial additional regulation of us and could subject to further scrutiny our handling, manufacture, use or disposal of substances or pollutants. We cannot predict the extent to which our operations may be affected by future enforcement policies as applied to existing laws or by the enactment of new statutes and regulations.

RISK MANAGEMENT

Our business exposes us to substantial risks. For example, our environmental services business routinely handles, stores and disposes nonhazardous regulated materials and waste, and in some cases, handles hazardous regulated materials and waste for our customers who generate this waste. We could be held liable for improper cleanup and disposal, which liability could be based upon statute, negligence, strict liability, contract or otherwise. As is common in the oil and gas industry, we often are required to indemnify our customers or other third-parties against certain risks related to the services we perform, including damages stemming from environmental contamination.

We have implemented various procedures designed to ensure compliance with applicable regulations and reduce the risk of damage or loss. These include specified handling procedures and guidelines for regulated waste, ongoing training and monitoring of employees and maintaining insurance coverage.

We carry a broad range of insurance coverage that we consider adequate for protecting our assets and operations. This coverage includes general liability, comprehensive property damage, workers' compensation and other coverage customary in our industries; however, this insurance is subject to coverage limits and certain policies exclude coverage for damages resulting from environmental contamination. We could be materially adversely affected by a claim that is not covered or only partially covered by insurance. There is no assurance that insurance will continue to be available to us, that the possible types of liabilities that may be incurred will be covered by our insurance, that our insurance carriers will meet their obligations or that the dollar amount of any liability will not exceed our policy limits.

ITEM 2. PROPERTIES

Our corporate offices in Metairie, Louisiana, consisting of approximately 7,000 square feet, are occupied at an annual rental of approximately \$138,000 under a lease expiring in December 2002.

We own an office building in Lafayette, Louisiana, consisting of approximately 35,000 square feet. This building houses the administrative offices of our E&P waste disposal and mat

and integrated services segments. We are in the process of selling our office building in Lafayette, Louisiana in a sale-leaseback transaction.

We lease approximately 105,000 square feet of office space in Houston, Texas, which houses the administrative offices of our fluids sales and engineering segment. The lease has an annual rent of approximately \$2.0 million and expires in December 2009. We sublease approximately 26,000 square feet of this office space at an annual aggregate rental of \$460,000 for five years, commencing in August 2000. This sublease also contains an option to sublease an additional 21,000 square feet at similar rates.

Our Port Arthur, Texas, E&P waste facility, which is used in our E&P waste disposal segment, is subject to annual rentals totaling approximately \$535,000 under three separate leases. A total of six acres are under lease with various expiration dates through 2002, all with extended options to renew.

We own two injection disposal sites, which are used in our E&P waste disposal segment. These disposal sites are both in Jefferson County, Texas, one on 50 acres of land and the other on 400 acres. Eight wells are currently operational at these sites. In January 1997, we purchased 120 acres located adjacent to one of the disposal sites, on which we have constructed a non-hazardous industrial waste injection disposal facility. We also own an additional injection facility, which includes two active injection wells on 37 acres of land, adjacent to our Big Hill, Texas facility.

In October 1997, we acquired land and facilities in west Texas at Andrews, Big Springs, Plains and Fort Stockton, Texas at which brine is extracted and sold and E&P waste is disposed in the salt domes or caverns created by the extraction process. A total of 125 acres of land was acquired in this transaction, which is used in our E&P waste disposal segment.

We lease a fleet of 46 double-skinned barges, which we use in our E&P waste disposal segment under leases with terms from five to ten years. The barges are used to transport waste to processing stations and are certified for this purpose by the U. S. Coast Guard. Annual rentals under the barge leases totaled approximately \$2.6 million during 1999.

We operate two specialty product grinding facilities in our fluids sales and engineering segment. One is located on 6.6 acres of leased land in Channelview, Texas, with an annual rental rate of \$24,000. The other is located on 13.7 acres of leased land in New Iberia, Louisiana, with an annual rental rate of \$78,000.

In our E&P waste disposal segment, we use six leased facilities located along the Gulf Coast at an annual total rental of \$568,000. In our fluids sales and engineering segment, we serve customers from five leased bases located along the Gulf Coast at an annual total rental rate of approximately \$1.5 million.

We own 80 acres occupied as a sawmill facility near Batson, Texas, which is used in our mat and integrated services segment.

ITEM 3. LEGAL PROCEEDINGS

We are involved in litigation and other claims or assessments on matters arising in the normal course of our business. In the opinion of management, any recovery or liability in these matters should not have a material effect on our consolidated financial statements.

ENVIRONMENTAL PROCEEDINGS

In the ordinary course of conducting our business, we become involved in judicial and administrative proceedings involving governmental authorities at the federal, state and local levels, as well as private party actions. Pending proceedings that allege liability related to environmental matters are described below. We believe that none of these matters involves material exposure. There is no assurance, however, that such exposure does not exist or will not arise in other matters relating to our past or present operations.

We continue to be involved in the voluntary cleanup associated with the DSI sites in southern Mississippi. This includes three facilities known as Clay Point, Lee Street and Woolmarket. The Mississippi Department of Environmental Quality is overseeing the cleanup. The DSI Technical Group that represents the potentially responsible parties, including Newpark, awarded us a contract to perform the remediation work at the three sites. The cleanup of Clay Point and Lee Street has been completed. Some additional work may be required at the Woolmarket site. However, we do not expect the amount to be material.

We have been identified as a contributor of material to the MAR Services facility, a state voluntary cleanup site located in Louisiana. Because we delivered only processed solids meeting the requirements of Louisiana Statewide Executive Order 29-B to the site, we do not believe we have material financial liability for the site cleanup cost. The Louisiana Department of Natural Resources is overseeing voluntary cleanup at the site. The oversight group has awarded us a contract for the initial phase of cleanup at this site.

Recourse against our insurers under general liability insurance policies for reimbursement in the actions described above is uncertain as a result of conflicting court decisions in similar cases. In addition, certain insurance policies under which coverage may be afforded contain self-insurance levels that may exceed our ultimate liability.

We believe that any liability incurred in the matters described above will not have a material adverse effect on our consolidated financial statements.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SHAREHOLDERS

None.

PART II

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

Our common stock is traded on the New York Stock Exchange under the $\ensuremath{\mathsf{Symbol}}$ "NR".

| Period | | High | | Low |
|--|----------------------|--|----------------|--------------------------------------|
| 1998 | | | | |
| 1st Quarter 2nd Quarter 3rd Quarter 4th Quarter | \$ \$ \$ \$ | 20.313 25.375 12.875 10.000 | \$ \$ \$ | 12.000 9.750 5.500 5.313 |
| 1999 | | | | |
| 1st Quarter 2nd Quarter 3rd Quarter 4th Ouarter | \$ \$ \$ \$ | 8.0625 11.4375 10.4375 8.1875 | \$ \$ \$ | 4.8750 6.7500 6.7500 5.0000 |

At December 31, 1999, we had 2,743 stockholders of record.

Except for the dividends required under the terms of the outstanding shares of Preferred Stock, we do not intend to pay any cash dividends in the foreseeable future, and our Board of Directors currently intends to retain earnings for use in our business. In addition, our credit facility and the Indenture relating to our outstanding Senior Subordinated Notes contain covenants which significantly limit the payment of dividends on the common stock.

ITEM 6. SELECTED FINANCIAL DATA

The selected consolidated historical financial data presented below for the five years ended December 31, 1999, are derived from our audited consolidated financial statements. This financial data has been restated to reflect: (i) discontinuation of operations in our solids control business during 1999, (ii) several acquisitions made during 1997 and 1998 which were accounted for as poolings of interests; (iii) a two-for-one split of our common stock effective May 1997; and (iv) a 100% stock dividend issued by us in November 1997. The following data should be read in conjunction with our Consolidated Financial Statements and the Notes thereto, which are included elsewhere in this Form 10-K, and with the "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Item 7 below.

| | YEARS ENDED DECEMBER 31, | | | | | | | | |
|--|--------------------------|----------------------------------|---|----------------|---|----------------|---|----------------|--|
| | 1 | 999 | 1998(1) | | 1997(1) | | 1996(2) | | 1995 |
| | (In | thousands, | except per | sha | re data) | | | | |
| CONSOLIDATED STATEMENTS OF OPERATIONS: Revenues Cost of services provided Operating costs General and administrative expenses Goodwill amortization Provision for uncollectible accounts Write-down of abandoned and disposed assets Impairment of long-lived assets Terminated merger expenses Arbitration settlement Equity in net loss of unconsolidated affiliates | \$ 19 13 5 | | 245, 458 168, 364 58, 649 4, 305 5, 206 9, 180 52, 266 27, 463 1, 293 | \$ | 227, 223 134, 231 24, 573 3, 185 2, 683 | | 151,906 99,196 14,024 2,920 856 | | 120,133 81,446 14,565 2,658 63 |
| Restructure expense Operating income (loss) Interest income Interest expense Other | • | 8,302) (987) 6,651 | (81,268) (1,488) 11,554 | | 62,551 (308) 4,168 | | 2,432 32,478 (264) 3,965 | | 21,401 (278) 3,883 183 |
| Income (loss) from continuing operations before income taxes & cumulative effect of accounting change Provision (benefit) for income taxes | | | (91,334) (29,787) | | 58,691 21,755 | | 28,777 9,839 | | 17,613 4,971 |
| Income (loss) from continuing operations before cumulative effect of accounting change Income (loss) from discontinued operations (less applicable income taxes) | • | 6,720) 3,406) | (61,547) (742) | | | | 18,938 14 | | 12,642 |
| Income (loss) before cumulative effect of accounting change Cumulative effect of accounting change (net of income tax effect) | • | 0,126) 1,471 | (62,289) | | | | 18,952 | | 12,880 |
| Net income (loss) | • | | (63,615) ====== | | 37,741 ====== | | 18,952 ====== | \$ == | 12,880 |
| Net income (loss) per common and common equivalent shares: Basic Diluted | ===== | (1.01) \$ ==== = (1.01) \$ | ====== | \$ == \$ | 0.59 ===== 0.58 | \$ == \$ | 0.36 ===== 0.34 | \$ == \$ | 0.28 ====== 0.27 |
| DITUCOU | Ψ | (±.0±) # | (0.33) | Ψ | 0.50 | Ψ | 0.54 | Ψ | 0.21 |

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| DECEMBER | 3 |
|----------|---|
| DECEMBER | ; |

| (IN THOUSANDS) | | 1999 | | 1998(1) | | 1997(1) | | 1996 | | 1995 | |
|---|----|---------|----|---------|----|---------|----|---------|----|---------|--|
| | | | | | | | | | | | |
| Weighted average common and common equivalent shares outstanding: | | | | | | | | | | | |
| Basic | | 68,949 | | 67,058 | | 64,158 | | 53,197 | | 46,640 | |
| Diluted | == | 68,949 | == | 67,058 | == | 65,630 | == | 54,956 | == | 47,706 | |
| | | ======= | = | ======= | = | ======= | = | ======= | = | ======= | |
| CONSOLIDATED BALANCE SHEET DATA: | | | | | | | | | | | |
| Working capital | \$ | 48,244 | \$ | 75,937 | \$ | 88,882 | \$ | 28,301 | \$ | 31,832 | |
| Total assets | | 450,191 | | 494,605 | | 448,902 | | 298,421 | | 160,296 | |
| Short-term debt | | 1,618 | | 1,267 | | 1,661 | | 13,348 | | 8,389 | |
| Long-term debt | | 209,210 | | 208,057 | | 127,179 | | 35,359 | | 47,365 | |
| Stockholders' equity | | 186,339 | | 236,879 | | 269,442 | | 206,362 | | 80,227 | |
| | | | | | | | | | | | |

- (1) 1998 includes the effects of eight acquisitions and 1997 includes the effects of seven acquisitions, primarily in the fluids sales and engineering segment. These were accounted for by the purchase method of accounting (See Note B to Consolidated Financial Statements).
- (2) 1996 includes the effects of the purchase of substantially all of the non-landfarm assets and certain leases from Campbell Wells, Ltd. (See Note B to Consolidated Financial Statements).

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our financial condition, results of operations, liquidity and capital resources should be read together with our "Consolidated Financial Statements" and the "Notes to Consolidated Financial Statements" included elsewhere in this report.

OPERATING ENVIRONMENT AND RECENT DEVELOPMENTS

Our operating results depend primarily on oil and gas drilling activity levels in the markets we serve. These levels, in turn, depend on oil and gas commodities pricing, inventory levels and product demand. Key average rig count data for the last three years is listed in the following table:

| | 1999 | 1998 | 1997 | 1099 | 2Q99 | 3099 | 4Q99 |
|-------------------------------------|-------|-------|-------|-------|----------|-------|----------|
| U.S. Rig Count | 625 | 831 | 943 | 551 | 521 | 637 | 773 |
| Newpark's primary Gulf Coast market | 189 | 243 | 252 | 185 | 172 | 183 | 213 |
| Newpark's primary market to total | 30.2% | 29.2% | 26.7% | 33.6% | 33.0% | 28.7% | 27.6% |
| Canadian Rig Count | 246 | 261 | 375 | 290 | 104 | 253 | 337 |

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Source: Baker Hughes Incorporated

Our primary Gulf Coast market, which accounted for approximately 75% of 1999 revenues, includes: (1) South Louisiana Land; (2) Texas Railroad Commission Districts 2 and 3; (3) Louisiana and Texas Inland Waters; and (4) Offshore Gulf of Mexico. According to Baker Hughes Incorporated, as of the week ended March 10, 2000, the U.S. rig count was 768, with 224 rigs, or 29.2%, within our primary market.

The Canadian "muskeg" presents much of the same soil stability and access problems as does the marsh area of the U.S. Gulf Coast region. Most drilling activity in the muskeg has historically been conducted when winter temperatures freeze the soil and stabilize it, allowing safe access. The quarterly fluctuations in the Canadian rig count generally reflect the seasonal nature of drilling activity related to these access issues. As of the week ended March 10, 2000, the Canadian rig count was 441.

The table below shows the average crude oil and natural gas prices for 1999, 1998 and 1997:

| | 1999 | 1998 | 1997 |
|--|-------|-------|-------|
| | | | |
| West Texas Intermediate Crude (\$/bbl) | 19.20 | 14.39 | 20.63 |
| U.S. Spot Natural Gas (\$/mcf) | 2.33 | 2.09 | 2.49 |

Source: Wall Street Journal

Oil prices declined throughout 1998 and remained low through the first quarter of 1999. Oil prices began to recover in the second quarter of 1999 and improved throughout the remainder of 1999 and into the first quarter of 2000. During the first quarter of 2000, the pricing for West Texas intermediate crude approached \$30.00/bbl, and the U.S. spot price for natural gas approached \$2.75/mcf. In spite of the recent recovery, the decline in oil and gas prices had a major negative impact on average rig counts during 1998 and 1999

in the markets we serve. During this time, the U.S. rig count reached the lowest level ever recorded in the history of the indicator. With the improvement in oil and gas prices in the second half of 1999, the average rig activity increased for the first time in six quarters during the third quarter of 1999. The increase in rig activity has continued through the first quarter of 2000, but has trailed the recovery in oil and gas prices as our independent oil and gas exploration customers repair their balance sheets and replenish their cash position.

Natural gas production accounts for the majority of activity in the Gulf Coast region. The relative concentration of rigs in our primary market, as compared to the total domestic rig count, reflects the importance of natural gas drilling relative to oil in that market. Low oil prices reduce the cash flow available for all exploration and production activity. In addition, gas storage levels and demand for natural gas have a significant impact on gas drilling requirements, as gas suppliers need to maintain adequate storage for peak demand levels and insure adequate supplies for anticipated future demand.

During 2000, gas storage levels reached their lowest point in over three years, and current industry forecasts reflect a stable to growing demand for natural gas. In addition, current productive gas reserves are being depleted at a rate faster than current replacement through drilling activities. Accordingly, we believe that gas drilling activity will increase over current levels in order to avoid a shortage in gas supply during peak demand periods in the coming months. Because most shallow fields in the Gulf Coast market have been exploited, producers are increasing the depth of drilling to reach the larger gas reserves. As such, we expect gas drilling activity to be increasingly associated with deeper, more costly wells.

According to industry forecasts, increases in gas supplies resulting from the new Canadian pipeline may help to abate some of the anticipated gas supply problem. However, these increased supplies are not expected to be sufficient to avoid the need for increases in Gulf Coast gas drilling activity.

In the third quarter of 1998, we began to reshape our company in response to the downturn in industry activity and to accommodate our introduction of new products and services. Our employment peaked late in 1998 at 1,325 employees, with direct payroll costs representing almost 28% of revenue. By the fourth quarter of 1999, we had reduced employment by 25%, to 991, with direct payroll costs representing less than 19% of revenue. Despite the adverse market, we continued to develop new products and services, and provide existing products and services to new geographic regions, to meet new opportunities that we expect to arise with increased industry activity. These include:

- o The DuraBase(TM) composite mat system
- o The DeepDrill(TM) fluid system
- o Minimization Management(TM)
- o Wooden mats in the western Canadian market
- Composting in the eastern Canadian and U.S. Rocky Mountain market
- o The Tornado Dryer(TM) in the western Canadian market
- o Industrial non-hazardous waste processing and disposal

In 1998 and 1999, these new products and services accounted for the majority of capital expenditures. In addition, the costs associated with introducing these new products and services negatively impacted operating segment income, exclusive of the charges discussed below. These new products and services, together with our operational restructuring, are expected to enhance our ability to take advantage of the market recovery that appears to be underway. However, no assurances can be made that our market will recover to previous levels or that these new products and services will be successful.

As a result of these new products and services and other market shifts, we have displaced some of our operations and operating assets and during 1998 and 1999 recorded several significant charges as discussed below.

RESULTS OF OPERATIONS

Operating Results for 1998 and 1997 have been restated to give effect to our discontinuing operations in our solids control business in the third quarter of 1999. In addition, results for 1997 have been restated to give effect to a series of pooling of interests transactions which took place during 1997 and 1998.

As noted above, due to a significant decrease in the price of oil and gas and the resultant impact on drilling activity, we experienced a sharp decline in demand for our products and services during the third and fourth quarters of 1998, which continued in 1999. This decline in customer demand materialized quickly from the previous growth period and, when coupled with our continued efforts to bring certain proprietary innovations to our customers, caused us to reassess our overall operations. This change in our market and the reassessment of our operations, as well as the settlement of an arbitration dispute in 1998, resulted in our recording the following pretax charges during 1999 and 1998:

| (In thousands) | 1999 | 1998 | | |
|---|-----------|-----------|--|--|
| | | | | |
| Provision for uncollectible accounts | \$ 2,853 | \$ 9,180 | | |
| Write-down of abandoned and disposed assets | 44,870 | 52,266 | | |
| Impairment of long-lived assets | 23,363 | | | |
| Terminated merger expense | 2,957 | | | |
| Arbitration settlement | | 27,463 | | |
| | | | | |
| Total | \$ 74,043 | \$ 88,909 | | |
| | ======== | ========= | | |

The provision for uncollectible accounts in 1998 was made due to the financial weakness of certain customers, which resulted from continued downward pressure on oil and gas prices. This, in turn, caused a strain on customer cash flows. We had by then identified three specific customer balances where the financial concern merited the majority of the additional reserve in 1998. Most of these customers have now filed for bankruptcy protection. For 1999, the additional provision relates primarily to a decrease in the recovery we expect to receive from pre-bankruptcy receivables for these same customers, as indicated in their approved or proposed plans of reorganization.

The write-down of abandoned and disposed assets includes the following amounts for 1998 and 1999:

| (In thousands) | 1999 | 1998 |
|--|-----------------------|-------------------|
| Mat and integrated services segment: Domestic wooden mats Venezuela operations Other | \$ 30.4 11.6 .4 | |
| Total mat and integrated services segment | 42.4 | 44.3 |
| Fluids sales and engineering segment: Investment in Mexican joint venture Austin Chaulk assets | 2.5 | 4.7 |
| Total fluids sales and engineering segment | 2.5 | 4.7 |
| E&P waste disposal segment: Barge disposal Write-down of proposed disposal sites | | 1.3 2.0 |
| Total E&P waste disposal segment | | 3.3 |
| Total write-down for abandoned and disposed assets | \$ 44.9 ====== | \$ 52.3 ====== |

The \$43.0 million write-down of our domestic wooden mat fleet in 1998 is primarily due to a significant excess capacity in the fleet resulting from the sharp decline in drilling activity. In addition, in late 1998, we began converting a portion of our domestic rental fleet to the new composite mat. The write-down represents the net book value associated only with mats that were abandoned or destroyed.

In the fourth quarter of 1999, after we completed our evaluation of our wooden mat inventory and after further indication that the Gulf Coast mat market would likely stabilize below its peak in 1997, we recorded a charge of \$30.4 million. Included in the write-down cost for wooden mats are disposal costs of approximately \$1.1 million. As of December 31, 1999, the accrual for mat disposal costs to be incurred was approximately \$500,000. Also included in this amount is \$3.0 million of charges for the write-down of our board road lumber inventory. We recorded this write-down because loose lumber is not generally required in the laying of composite mats.

In addition to the disposals in our wooden mat fleet, in the fourth quarter of 1999, we recorded a charge of \$11.6 million associated with closing down our mat business in Venezuela. Our decision to close these operations was due to poor market conditions and continued political instability in the area. Our estimate of the amount recoverable for the Venezuelan operations is based on our judgement of the most likely value to be received on the sale of assets, less the costs to sell these assets. This estimate is subject to change in 2000 as actual amounts from the sale or recovery of these assets are realized.

The other charges for write-down of assets in the mat and integrated services segment were \$0.4 million in 1999 and \$1.3 million in 1998. For 1999, this charge

represents the net book value of various equipment we deemed obsolete. This equipment has since been sold or abandoned. In 1998, this charge represents the net book value of a machine previously used in remediation operations that was abandoned after it was rendered obsolete by other new, technologically superior equipment.

The \$2.5 million write-down charge recorded in our fluids sales and engineering segment in 1999 relates to the decision to withdraw from our Mexican joint venture in order to focus management's attention on our U.S. and Canadian markets. Our measurement of the amount recoverable for the Mexican operations is based on our judgement of the most likely amount to be received from our joint venture partner. This estimate is subject to change in 2000 as actual payments from our joint venture partner are received. In 1998, the write-down charge of \$4.7 million recorded in this segment relates to assets that were either abandoned or disposed (primarily warehouses and mixing plants located in the Austin Chauk region). These assets were abandoned or disposed due to market shifts or due to excess capacity created by a downturn in our operations. The disposal value for these assets was received in 1999 with no significant differences from estimated amounts being realized.

Included in the write-down charges for the E&P waste disposal segment in 1998 was \$1.3 million to write-down barges to their disposal value, which value was received in 1999. These barges were previously used in this segment but were no longer required due to decreased volumes of waste being handled. Also included in the write-down for 1998 in this segment is a charge of \$2.0 million relating to our abandoning additional disposal sites being developed for future use. Due to the downturn in the oilfield waste market created by reduced oilfield drilling, we decided not to pursue bringing this additional capacity on-line.

In addition to the charges for the write-down of assets to be disposed or abandoned, in the fourth quarter of 1999, we recorded an impairment charge of \$23.4 million in our mat and integrated services segment on our remaining domestic wooden mat fleet, which we will continue to use in the short-term. This charge reflects the reduced recoverability of these mats over their estimated service life, which result from our plan to replace them with composite mats over the next two to three years. This reduced the domestic wooden mat fleet to a total carrying value of \$4.5 million as of the date of the impairment charge. This carrying value was determined based on an estimate of the net discounted cash flows expected to be received for the wooden mats remaining in service until their expected replacement by composite mats. In connection with this impairment, we also adjusted the remaining depreciable life on the domestic wooden mats in anticipation of our plan to displace these mats in two to three years.

On November 10, 1999, we announced that we had jointly elected with Tuboscope to form operational alliances in key market areas rather than proceed with our proposed merger, which had been announced on June 24, 1999. The decision not to proceed with the merger was made because recent market conditions in the oilfield services market and the resulting uncertainty in the capital markets made it difficult to obtain the type of credit facility both we and Tuboscope believed necessary for the combined company. Both Tuboscope and we agreed to pay our respective transaction expenses relating to the proposed merger, which for us were approximately \$3.0 million.

The \$27.5 million of charges relating to the arbitration settlement stems from the settlement during the third quarter of 1998 (with final modifications during the fourth quarter of 1998) between our E&P waste disposal segment and U. S. Liquids, Inc. The arbitration was over a contract dispute discussed more fully in Note N of the Notes to Consolidated Financial Statements. The total settlement was \$30 million, of which \$6 million and \$11 million was paid in 1998 and 1999, respectively, and \$9 million and \$4 million is to be paid in 2000 and 2001, respectively. The settlement provides for, among other things, (1) terminating our original contractual commitment to provide waste to U.S. Liquids' disposal facilities for twenty-five years, and (2) the right, but not the obligation, to deliver specified volumes of E&P waste to U.S. Liquids' facilities until June 30, 2001 without additional cost. The right to deliver waste was valued at its estimated fair market value of \$8 million based on the volumes that can be delivered and the market price for disposing the waste. This amount is being recorded as a charge to operations over the disposal period. The termination feature was valued at \$22 million, which represented the balance of the total settlement. This obligation was recorded based on the present value of the contractual payments assigned to the termination feature. The recorded amount of the obligation was \$8.1 million at December 31, 1999 and \$15.3 million at December 31, 1998. Total pretax charges associated with the \$27.5 million settlement included a \$6.1 million write down to the estimated fair value of the remaining non-compete with U.S. Liquids. The remaining \$21.4 million represents the portion of the settlement associated with the termination

The following table sets forth operating results by segment:

Years Ended December 31, (Dollars in thousands)

| | 1999 | | 1998 | | 1997 | |
|---|----------------------------------|-----------------------|-----------------------------------|--------|-------------------------------|--------|
| Revenues by segment: E&P waste disposal Fluids sales & engineering Mat & integrated services | 92,928 | 22.5% 48.7 28.8 | 91,703 96,167 | 37.3 | 63,205 | 27.8 |
| Total | \$ 190,776 ====== | 100.0% | \$ 245,458 ====== | 100.0% | \$ 227,223 ======= | 100.0% |
| Operating income (loss) by segment: E&P waste disposal Fluids sales & engineering Mat & integrated services | \$ 13,068 (8,616) (1,126) | | \$ 19,014 (10,628) 10,059 | | \$ 28,768 11,297 28,354 | |
| Total by segment General and administrative expenses Goodwill amortization Provision for uncollectible accounts Write-down of abandoned and | 3,326 2,589 4,996 2,853 | | 18,445 4,305 5,206 9,180 | | 68,419 3,185 2,683 | |
| Disposed assets Impairment of long-lived assets Terminated merger expenses Arbitration settlement | 44,870 23,363 2,957 | | 52,266 27,463 | | | |
| Equity in net loss of unconsolidated affiliate | | | 1,293 | | | |
| Total operating income (loss) | \$ (78,302) ====== | | \$ (81,268) ====== | | \$ 62,551 ====== | |

Figures shown above are net of intersegment transfers.

YEAR ENDED DECEMBER 31, 1999 COMPARED TO YEAR ENDED DECEMBER 31, 1998

Revenues

Total revenues declined to \$190.8 million in 1999, from \$245.5 million in 1998, a decrease of \$54.7 million, or 22.3%. The components of the decrease in revenues were a \$14.6 million decrease in E&P waste disposal revenue and a \$41.3 million decrease in mat and integrated services revenue. The decrease was slightly offset by a \$1.2 million increase in fluids sales and engineering revenue.

The E&P waste disposal revenue decline of \$14.6 million, or 25.3%, is consistent with the 22.2% decline in average rig activity in our primary market for 1999 as compared to 1998. During 1999, we received approximately 3.3 million barrels of E&P waste. This compares to approximately 5.0 million barrels in 1998, a decline of 34.0%. Contributing to the decline in barrels received was continued expansion of our wash water recycling program, which reduced the total barrels we disposed during 1999 and 1998. The average revenue per barrel of E&P waste remained relatively unchanged at just over \$11. During 1999, we began operating our industrial, non-hazardous waste disposal facility. Only minimal revenues were recorded in 1999 during this facility's start-up phase of operations.

Fluids sales and engineering revenue increased \$1.2 million, or 1.3%, in spite of the decline in average rig activity. Fluids revenues benefited from the inclusion for the full period in 1999 of several acquisitions made in 1998 which, among other things, expanded operations into the Oklahoma Anadarko Basin and into western Canada. In addition, our drilling fluids segment continued to penetrate the markets that we serve and to gain market share. While the mix of rig activity and commodity oil and gas pricing has put downward pressure on both revenues and margins in this segment, we continue to see progress in the acceptance of our DeepDrill(TM) fluids system and our Minimization Management(TM) concept. As these product and service offerings gain greater market acceptance, we expect enhancement of revenues and margins for this segment.

The mat and integrated services revenue decline of \$41.3 million, or 42.9%, reflects lower rig activity, reductions in location size and competitive pricing. Record low rig activity due to falling oil and gas prices and a shift by customers away from higher cost transition zone and major wetlands projects to lower cost inland drilling projects were the primary reasons for the activity decline and the reduction in location size in this segment. In addition, we, along with many of our competitors, had increased capacity through the first half of 1998 in response to increasing industry activity. The sharp decline in drilling activity created significant overcapacity in this market. The resulting overcapacity further contributed to the revenue decline because of pricing pressure.

Expansion of the new composite mats into our rental fleet is continuing and the anticipated lower operating costs for the new mats is expected to help us better compete in the future competitive pricing environment. We also continue to develop our wooden mat service business in western Canada, and we are currently expanding our Canadian mat operations to meet the growing demand for this service. At present, our entire mat fleet in Canada is utilized and we are in discussions with several customers to keep the current fleet utilized for all of 2000. We believe that continued acceptance of our mat system in Canada, along with the need to keep rigs in Canada functioning in the spring and summer season, could eventually result in the Canadian mat market approaching the size of the U.S. Gulf Coast market.

Operating Income (Loss)

We reported an operating loss of \$78.3 million in 1999, compared to an operating loss of \$81.3 million in 1998. The primary factors contributing to the operating losses were charges totaling \$74.0 million in 1999 and \$88.9 million in 1998, as discussed above. Segment operating income, excluding these charges, declined to \$3.3 million in 1999, from \$18.4 million in 1998, a decrease of \$15.1 million or 82.1%. The components of the decrease were a \$5.9 million decrease in E&P waste disposal operating income and an \$11.2 million decrease in mat and integrated services operating income. This decrease was partially offset by a \$2.0 million decrease in the operating loss for the fluids sales and engineering segment.

The \$5.9 million decrease in E&P waste disposal operating income is primarily due to the \$14.6 million decline in segment revenue, as well as the high operating leverage of this segment. In response to the decline in disposal volumes resulting from reduced drilling activity, we began to reduce operating costs for this segment in late 1998 and early 1999. The cost reductions included selling or disposing barges, closing facilities and reducing staffing levels. While these cost reductions helped to abate some of the effects of the revenue decline, we were not able to further reduce our operating costs without significantly affecting the required level of current and future customer service. The high level of operating leverage in this operating segment, which has now been enhanced by cost containment measures in 1998 and 1999, should have a significant effect on operating income as revenues increase in response to the market recovery. Operating profit for this segment also was negatively impacted by the start-up of our industrial waste business. The break-even level of revenues for our industrial waste business was not reached until early 2000.

Fluids sales and engineering operating loss declined by \$2.0 million on an increase of \$1.2 million in revenues. Throughout late 1998 and 1999, in response to market shifts and the significant downturn in drilling activity, we closed certain facilities and made other cost reductions, primarily in staffing levels. In addition, lower commodity pricing, in particular for the sale of barite, a key component of most drilling fluids, resulted in reduced margins on product sales beginning in late 1998 and continuing throughout 1999. During this time, we continued to introduce several products, including our DeepDrill(TM) fluids system and our Minimization Management(TM) concept. These new product and service offerings have resulted in certain product introduction costs during 1998 and 1999. We expect to recognize the benefits of these products in 2000 and beyond as they gain wider customer acceptance.

The mat and integrated services operating loss of \$1.1 million for 1999 compares to operating income of \$10.1 million in 1998, a change of \$11.2 million. This change is primarily associated with the decline in revenue resulting from record low drilling activity, reductions in mat location size and competitive pricing due to overcapacity. As in other operating business segments, we reduced operating costs in our mat and integrated services segment beginning in late 1998 in response to the significant declines in rig activity in the Gulf Coast market. As discussed above, during 1998 and 1999 we disposed of a significant portion of our domestic wooden mat fleet. In 1999, we also recorded an impairment charge for our remaining domestic wooden mat fleet, in response to both

changing market conditions and our introducing the new composite mat. The significantly lower maintenance, transportation and other associated operating costs and substantially longer useful life of the composite mat system as compared to the wooden mat system are expected to enhance future operating margins for this segment and better position the segment to compete against competitive pricing pressures.

General and Administrative Expenses

General and administrative expenses during 1999 were \$2.6 million, or 1.4% of revenues, compared to \$4.3 million, or 1.8% of revenues, in 1998. In response to the market downturn, beginning in late 1998 and continuing throughout 1999, we took steps to reduce our general and administrative expenses.

Goodwill Amortization

Goodwill amortization for 1999 was \$5.0 million, as compared to \$5.2 million for 1998. There were no significant changes in 1999 to the carrying value of assets acquired in 1998 purchase transactions.

Equity Earnings of Unconsolidated Affiliate

Included in the loss from unconsolidated affiliates for 1998 are charges of \$1.3 million. This includes recognition of our share of joint venture losses related to the start-up period of the composite mat manufacturing facility.

Interest Income and Interest Expense

Net interest expense was \$15.7 million in 1999, as compared to \$10.1 million in 1998. The increase in net interest cost is due to an increase of \$40.5 million in average outstanding borrowings, which was slightly offset by a decrease in average effective interest rates from 8.32% in 1998 to 8.10% in 1999. The increase in average outstanding borrowings is due primarily to funding of capital expenditures in 1998.

Provision for Income Taxes

We recorded income tax benefits of \$27.2 million in 1999 and \$29.8 million in 1998 on the loss from continuing operations. This equates to 29% of pre-tax loss from continuing operations in 1999 and 32.6% of pre-tax loss from continuing operations in 1998. In 1999, we provided a valuation allowance for any benefits arising from state net operating loss carryforwards and any federal net operating loss carryforwards that expire prior to 2005 and are subject to various limitations. This valuation allowance was recorded due to the uncertainty of ultimately recovering these amounts. The majority of our remaining federal net operating loss carryforwards were generated in 1998 and 1999 and don't expire until 2018 and beyond. Given our history of generating taxable income sufficient to fully utilize these remaining net operating loss carryforwards and our expectations of future profitable operations, further valuation allowances on these amounts were not considered necessary.

Discontinued Operations of Solids Control Business

In September 1999, we adopted a plan to discontinue operations of our solids control business and simultaneously entered into an alliance agreement with a division of Tuboscope to provide these services. We received approximately \$5.5 million for the sale of these operations, which resulted in an after tax net loss of \$32,000. The operating results of our solids control business, including provisions for employee termination costs, employee benefits and losses during the phase-out period, have been classified as discontinued operations in the consolidated financial statements. Revenues of these discontinued operations totaled approximately \$7.4 million in 1999, \$11.4 million in 1998 and \$6.0 million in 1997.

Cumulative Effect of Accounting Change

The unit-of-production method of providing for depreciation on certain assets used in our barite grinding activity and in our waste disposal business was adopted in the second quarter of 1999, effective January 1, 1999. Prior to this change, we had depreciated these assets using the straight-line method. As a result of this change in accounting for depreciation, the reported loss from operations for the year ended December 31, 1999 was reduced by \$1,471,000, with related per share amounts of \$.02 basic and diluted. This reflects the cumulative effect, net of income taxes, of the change on years prior to 1999.

Preferred Stock Dividends and Accretion of Discount

In April 1999, we sold 150,000 shares of preferred stock, as discussed below. For the year ended December 31, 1999, dividends of \$532,000 were paid on preferred stock, and the accretion of the discount on the preferred stock was \$318,000. These amounts reflect dividends and accretion for the period of April 16, 1999 (the issuance date of the preferred stock) through December 31, 1999.

YEAR ENDED DECEMBER 31, 1998 COMPARED TO YEAR ENDED DECEMBER 31, 1997

Revenues

Total revenues increased to \$245.5 million in 1998, from \$227.2 million in 1997. This is an increase of \$18.3 million, or 8.1%. The components of this increase were a \$28.5 million increase in drilling fluids sales and engineering, partially offset by a \$4.7 million decrease in waste disposal and a \$5.5 million decrease in mat and integrated services.

The E&P waste disposal revenue decline of \$4.7 million, or 7.6%, in 1998 is partly due to the 3.6% decline in average rig activity in our primary market for 1998 as compared to 1997. During 1998, we received approximately 5.0 million barrels of E&P waste compared to approximately 5.4 million barrels in 1997, a decline of 7.4%. The average revenue per barrel of E&P waste increased by approximately 10% to just over \$11 in 1998. In the first quarter of 1998, E&P waste volume increased due to increased regulations, which banned waste discharges in the state territorial waters of the Gulf of Mexico. This increase was offset by declines in drilling activity, particularly in the territorial waters, beginning in the second quarter of 1998. In the latter half of 1998, volume declined due to lower drilling activity and as a result of our waste minimization efforts to reduce the volume of wash water created at transfer facilities in the vessel and container cleaning

process. In addition, volumes were lower due to the effect of unusual weather conditions encountered in the third quarter of 1998.

Drilling fluids sales increased \$28.5 million, or 45.1%, as a result of a series of acquisitions made during 1997 and 1998, and the expansion of the businesses acquired. The decline in drilling activity has reduced the size of the market for drilling fluids; however, we have increased our sales of drilling fluids by obtaining a larger share of the market. The growth in sales volume during 1998 masked the softness in commodity oil and gas prices experienced throughout the drilling fluids industry in the latter part of 1998, especially during the fourth quarter, which continued during 1999. In particular, the selling price for barite, which is a key component in most drilling fluids, declined significantly during the fourth quarter of 1998. This decline continued during 1999 due to competitive pressures.

The decrease of \$5.5 million in mat and integrated services revenue reflects the general decline in drilling activity, as well as the effect of unusual weather conditions on drilling activity in the area surrounding the Gulf of Mexico. Mat rental revenues include revenues earned on the initial mat installation, which typically includes the first 60 days of rental, and re-rentals earned beyond the initial installation term. The price received for mat rentals and re-rentals declined significantly during the latter part of 1998 and the first quarter of 1999. This decline in pricing was caused by competitive pressure and low activity relative to industry capacity. We, together with many of our competitors, had increased inventories of mats during 1997 and the first part of 1998 in response to increasing industry activity.

Operating Income (Loss)

We reported an operating loss of \$81.3 million in 1998, as compared to operating income of \$62.6 million in 1997. The primary factors contributing to the operating loss in 1998 were the charges noted above. The total of these charges in 1998 was \$88.9 million.

Segment operating income, excluding these charges, declined to \$18.4 million in 1998, from \$68.4 million in 1997, a decrease of \$50.0 million, or 73%. The components of the decrease were a \$9.8 million decrease in E&P waste disposal operating income, a \$21.9 million decrease in fluids sales and engineering operating income and a \$18.3 million decrease in mat and integrated services operating income. The \$9.8 million decrease in waste disposal operating income can be attributed to the \$4.7 million decrease in revenues discussed above coupled with a decline in operating margins. Since completing the 1996 acquisition of U.S. Liquids' marine waste business, we have expanded our overall capacity to handle volumes of waste through increased underground disposal, barge and transfer station capacities. While this capacity was necessary for the increase in business we experienced in 1997 as compared to 1996, this capacity added significantly to the cost of the waste disposal operations. When the sharp decline hit in 1998, we reacted to the situation by disposing barges, closing facilities and reducing staffing levels. We were not able to reduce the costs of these operations as fast as the decline in revenues, and we continued to reduce costs in this segment during 1999.

While revenues for the fluids sales and engineering segment increased by \$28.5 million in 1998 as compared to 1997, operating income decreased by \$21.9 million. The

increase in revenue can be attributed to the rapid growth in this business segment due to a series of acquisitions, our expanding the facilities acquired and our establishing new distribution facilities. In particular, we saw a rapid growth in business in the Austin Chauk region. In order to service this growing market, we expanded our facilities capacity in this region. With the downturn in oil prices, and disappointing drilling results in the Austin Chauk region, this market fell quickly and dramatically. We have since closed our facilities in the Austin Chauk area and downsized our operations. This downsizing included disposing assets that did not serve our other markets effectively, and reducing staffing levels. We continued to make cost reductions in this business segment during 1999. We also saw profits from this business segment decline as a result of falling sales prices for many products used in drilling fluids.

Operating income in the mat and integrated services segment decreased \$18.3 million in 1998 as compared to 1997. This decline in operating income can be attributed in part to the \$5.5 million decrease in revenues in this segment along with declining margins and costs associated with disposing mats during the third and fourth quarters of 1998. Mat disposal operations during 1998 were conducted for the most part with internal labor and assets. There were some continuing costs for mat disposal in the first and second quarters of 1999, but to a lesser degree than in 1998. We have significantly cut costs in this segment in response to the decline in demand for our services by reducing staffing levels, closing facilities and disposing excess assets. Further cost cuts were implemented in this segment in 1999.

General and Administrative Expenses

General and administrative expenses during 1998 were \$4.3 million, as compared to \$3.2 million in 1997. The increase is attributable to a growth in revenues, acquisitions and growth in new product offerings. We took steps to reduce our general and administrative costs in the latter part of 1998 and during 1999.

Goodwill Amortization

Goodwill amortization for 1998 was \$5.2 million, as compared to \$2.7 million for 1997. The primary reason for the increase in goodwill from 1997 to 1998 is related to purchase acquisitions in 1998 and the effects of full year amortization for 1997 acquisitions.

Equity Earnings of Unconsolidated Affiliate

Included in the loss from unconsolidated affiliates for 1998 are charges of \$1.3 million. This includes recognition of our share of joint venture losses related to the start-up period of the composite mat manufacturing facility.

Interest Income and Interest Expense

Net interest expense was \$10.1 million in 1998, as compared to \$3.9 in 1997. The increase in net interest cost is due to an increase of \$81.0 million in average outstanding borrowings and an increase in average effective interest rates from 6.07% in 1997 to 8.32% in 1998. The increase in average outstanding borrowings and average effective interest rates is due to the issuance of \$125 million of ten year, 8-5/8% senior subordinated notes in

December 1997 and additional borrowings under the Credit Facility. The proceeds from the senior subordinated notes and the Credit Facility were used to fund acquisitions, capital expenditures and working capital for operations growth.

Provision for Income Taxes

For 1998, we recorded income tax benefits of \$29.8 million, which is equal to 32.6% of pre-tax loss. For 1997, we recorded income tax provisions of \$21.8 million, which is equal to 37.1% of pre-tax income.

Cumulative Effect of Accounting Change

On July 1, 1998, we elected early adoption of Statement of Position 98-5 "Reporting on Costs of Start-up Activities", which provided standards for recording costs related to start-up activities. The cumulative effect of this change in accounting, net of income taxes, was \$1,326,000, with related per share amounts of \$.02 basic and diluted.

LIQUIDITY AND CAPITAL RESOURCES

As compared to 1998, our working capital position decreased by \$27.3 million, or 36%, during the year ended December 31, 1999. Key working capital data is provided below:

| | | | Year Ended December 31 | | |
|---------|---------|---------|------------------------|------|----------|
| | | | | | |
| | | | 1999 | 9 | 1998 |
| | | | | | |
| Working | Capital | (000's) | \$48,2 | 244 | \$75,937 |
| Current | Ratio | | 1 | . 95 | 2.94 |

Working capital was consumed during 1999 to fund acquisitions of long-lived assets in excess of the amount of financing arranged during the period for that purpose. Because current operations were unprofitable, this reduction of working capital was not offset from operations.

Our long term capitalization as of December 31, 1999, 1998 and 1997 was as follows:

| | 1999 | 1998 | 1997 |
|--|----------------------|----------------------|----------------------|
| Long-term debt (including current maturities): Credit facility Subordinated debt | \$ 83,250 125,000 | \$ 80,900 125,000 | \$ 125,000 |
| Other Total long-term debt | 1,951 210,201 | 3,352 209,252 | 4,495 129,495 |
| Stockholders' equity | 186,339 | 236,879 | 269,442 |
| Total capitalization | \$396,540 ===== | \$446,131 ====== | \$398,937 ====== |

For the year ended December 31, 1999, our working capital needs were met primarily from operating cash flow and proceeds from a preferred stock offering. Total cash generated from operations of \$2.2 million was supplemented by \$16.6 million from

financing activities. This helped provide for a total of \$20.9 million used in investing activities.

During 1999, we entered into several lease transactions being accounted for as operating leases. In one series of leases, we leased approximately \$9.8 million of equipment, a portion of which we had previously acquired. In conjunction with terminating the merger with Tuboscope and forming the alliance agreement, Tuboscope acquired the majority of the assets used in our solids control operations. Tuboscope made the acquisition by paying us cash and assuming a portion of these leases. Under another operating lease transaction in 1999, we leased \$3.0 million of composite mats. In 1999, we also sold some of our non-core assets and entered into sale-leaseback transactions which yielded \$2.5 million. We also received income tax refunds totaling \$13.3 million in

As of December 31, 1999, we maintained a \$100.0 million bank credit facility, including up to \$20.0 million in standby letters of credit, in the form of a revolving line of credit commitment which expires June 30, 2001. At December 31, 1999, \$16.7 million in letters of credit were issued and outstanding under the Credit Facility and \$83.3 million was outstanding under the revolving facility. Based on these outstanding amounts and the outstanding letters of credit, we had no availability under this facility at December 31, 1999. The facility bears interest at either a specified prime rate (8.5% at December 31, 1999) or the LIBOR rate (6.18% at December 31, 1999) plus a spread determined quarterly based on the ratio of our funded debt to cash flow. The weighted average interest rate on the outstanding balance under the Credit Facility was 7.85% in 1999 and 5.87% in 1998.

On March 27, 2000 the banks agreed to amend the Credit Facility to provide for the following: 1) the facility will be secured by substantially all of our accounts receivable, inventory and property plant and equipment 2) the financial covenants as of December 31, 1999 and going forward will provide for covenants that are consistent with our current financial condition and anticipated outlook, 3) the variable interest rate will be increased based on our Debt to EBITDA ratio, as defined, to a range of a) prime plus 0% to prime plus

1.25% or b) LIBOR plus 1.25% to LIBOR plus 4%, and 4) we will pay an amendment fee of \$250,000. Under the amended agreement, the expected interest rate for early 2000 is prime plus 1.25% (10.25% at March 27, 2000) or LIBOR plus 4% (10.25% at March 27, 2000). Several of the financial covenants under the amended credit facility are at or near their limit. For example, the facility requires us to maintain consolidated tangible net worth, as defined as consolidated stockholders' equity less certain intangible assets such as goodwill, unamortized debt discount and patents, of \$69 million. Our consolidated tangible net worth, as defined, was \$69.9 million at December 31, 1999. Any losses sustained in future quarters may cause us to not be in compliance with the financial covenants unless waivers or amendments can be obtained from the banks.

Our Senior Subordinated Notes do not contain any financial covenants. However, if we do not meet the financial covenants of the Credit Facility and are unable to obtain an amendment from the banks, we would be in default of the Credit Facility which would cause the Notes to be in default and immediately due. The Notes and the Credit Facility also contain covenants that significantly limit the payment of dividends on our Common Stock.

In April 1999, we sold to SCF-IV, L.P., a Delaware limited partnership managed by SCF Partners, 150,000 shares of Series A Cumulative Perpetual Preferred Stock and a warrant to purchase up to 2,400,000 shares of our common stock at an exercise price of \$8.50 per share, subject to anti-dilution adjustments. The aggregate purchase price for the Series A Preferred Stock and the warrant was \$15.0 million, and the net proceeds from the sale have been used to repay indebtedness.

For 2000, we anticipate total capital expenditures of approximately \$14.0 million. This amount includes: (1) \$7.5 million to purchase synthetic mats; (2) \$1.7 million to complete an enlarged joint operational offshore facility; (3) \$0.7 million to develop industrial NORM disposal and expand industrial nonhazardous waste disposal; and (4) \$4.1 million for other new capacities and routine capital expenditures.

We have obtained a commitment for an additional \$7 million of lease funding, which we applied in the first quarter of 2000 towards the lease of new composite mats. We are in the process of selling our office building in Lafayette, Louisiana in a sale-leaseback transaction that should yield approximately \$2.9 million. The LOMA Company, LLC, which produces composite mats and in which we hold a 49% joint venture interest, is attempting to refinance its debt. We currently supply a letter of credit to secure this debt. The contemplated transaction could potentially restore approximately \$15.2 million of availability under the Credit Facility.

Potential sources of additional funds, if required, would include additional operating leases for equipment, selling certain operating assets and selling equity securities. Other than as discussed above, we presently have no commitments beyond our working capital and bank lines of credit by which we could obtain additional funds for current operations. However, we regularly evaluate potential borrowing arrangements which we may utilize to fund future expansion. We believe that our current sources of capital, coupled with internally generated funds, will be sufficient to support our working

capital, capital expenditures and debt service requirements for the foreseeable future provided that market conditions stabilize or continue to improve from current levels. Any long-term downturn in market conditions could have an adverse affect on our financial position, results of operations and future available capital. Such a downturn would likely result in reductions in planned capital expenditures and reassessment of our operations and business strategy in light of such market conditions.

Except as described in the preceding paragraphs, we are not aware of any material expenditures, significant balloon payments or other payments on long term obligations or any other demands or commitments, including off-balance sheet items to be incurred within the next 12 months. Inflation has not materially impacted our revenues or income.

YEAR 2000 UPDATE

In prior years, we have disclosed the nature and progress of our plans to address the year 2000 issue. By the end of 1999, we completed our remediation and testing of our critical information technology and non-information technology systems. As a result of those efforts, we experienced no significant disruptions in those systems and believe those systems successfully responded to the year 2000 date change. We expended less than \$100,000 during 1998 and 1999 in connection with remediating our systems. We are not aware of any material problems resulting from year 2000 issues, either with our product or service offerings, our internal systems or the products and services of third parties. We will continue to monitor our critical computer applications and those of our suppliers and vendors throughout the year 2000 to ensure that any latent year 2000 matters that may arise are addressed promptly.

NEW ACCOUNTING STANDARDS.

During 1998, the FASB issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities". The statement establishes accounting and reporting standards for derivative instruments and hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. Changes in a derivative's fair value are to be recognized currently in earnings unless specific hedge accounting criteria are met. We will be required to adopt SFAS No. 133, as amended by SFAS No. 137, which defers the effective date, on January 1, 2001. We do not believe that adopting the statement will have a material effect on our consolidated financial statements since we do not currently use derivative instruments or hedging activities in our business.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to certain market risks that are inherent in our financial instruments arising from transactions that are entered into in the normal course of business. Historically, we have not entered into derivative financial instrument transactions to manage or reduce market risk or for speculative purposes. A discussion of our primary market risk exposure in financial instruments is presented below.

Long-term Debt

We are subject to interest rate risk on our long-term fixed interest rate senior subordinated notes. The bank credit facility has a variable interest rate and, accordingly, is not subject to interest rate risk. All other things being equal, the fair market value of debt with a fixed interest rate will increase as interest rates fall. Conversely, the fair market value of debt will decrease as interest rates rise. Our policy is to manage exposure to interest rate fluctuations through the use of a combination of fixed and variable-rate debt.

The \$125 million senior subordinated notes accrue interest at the rate of 8-5/8% per annum and mature on December 15, 2007. There are no scheduled principal payments under the notes prior to the maturity date. However, all or some of the notes may be redeemed at a premium after December 15, 2002. In addition, at any time up through December 31, 2000, up to 35% of the notes may be redeemed, also at a premium, with proceeds from an equity offering. We have no plans to repay the notes ahead of their scheduled maturity.

Investments

Included in Other Assets is a note receivable with a face amount of \$8,534,000 related to the sale of substantially all of the assets of our former marine repair operations. The note bears simple interest at 5% per annum, with accrued interest and principal payable at September 30, 2003.

Foreign Currency

Our principal foreign operations are conducted in Canada, although we also had foreign operations in Venezuela and Mexico until the end of 1999. There is exposure to future earnings due to changes in foreign currency exchange rates when transactions are denominated in currencies other than our functional currencies. We primarily conduct our business in the functional currency of the jurisdictions in which we operate. At present, we do not use hedging arrangements to offset any anticipated affects of this exposure.

FORWARD-LOOKING STATEMENTS

The foregoing discussion contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. There are risks and uncertainties that could cause future events and results to differ materially from those anticipated by us in the forward-looking statements included in this report. Among these risks and uncertainties are the following:

- o oil and gas exploration and production levels and the industry's willingness to spend capital on environmental and oilfield services:
- o oil and gas prices, expectations about future prices, the cost of exploring for, producing and delivering oil and gas, the discovery rate of new oil and gas reserves and the ability of oil and gas companies to raise capital;
- o domestic and international political, military, regulatory and economic conditions;
- o other risks and uncertainties generally applicable to the oil and gas exploration and production industry;
- o existing regulations affecting E&P and NORM waste disposal being rescinded or relaxed, governmental authorities failing to enforce these regulations or industry participants being able to avoid or delay compliance with these regulations;
- o future technological change and innovation, which could result in a reduction in the amount of waste being generated or alternative methods of disposal being developed;
- o increased competition in our product lines;
- o our success in integrating acquisitions;
- o our success in replacing our wooden mat fleet with our new composite mats;
- o our ability to obtain the necessary permits to operate our non-hazardous waste disposal wells and our ability to successfully compete in this market;

- o our ability to successfully compete in the drilling fluids markets in the Canadian provinces of Alberta and Saskatchewan, the Permian Basin of West Texas and New Mexico and the Anadarko Basin in Western Oklahoma, where we have only recently entered the market; and
- o adverse weather conditions, which could disrupt drilling operations.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

INDEPENDENT AUDITORS' REPORT

The Board of Directors and Stockholders Newpark Resources, Inc.

We have audited the accompanying consolidated balance sheet of Newpark Resources, Inc. (a Delaware Corporation) and subsidiaries as of December 31, 1999, and the related consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Newpark Resources, Inc. and subsidiaries as of December 31, 1999, and the results of their operations and their cash flows for the year then ended in conformity with generally accepted accounting principles.

As explained in Note A to the financial statements, effective January 1, 1999, the Company, changed its method of accounting for depreciation on certain of its waste disposal assets and its barite grinding mills from the straight-line method to the units-of-production method.

Arthur Andersen LLP

New Orleans, Louisiana March 27, 2000 INDEPENDENT AUDITORS' REPORT

The Board of Directors and Stockholders Newpark Resources, Inc.

We have audited the accompanying consolidated balance sheet of Newpark Resources, Inc. and subsidiaries as of December 31, 1998, and the related consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows, for each of the two years in the period ended December 31, 1998. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Newpark Resources, Inc. and subsidiaries at December 31, 1998, and the results of their operations and their cash flows for each of the two years in the period ended December 31, 1998 in conformity with generally accepted accounting principles.

As discussed in Note A of the Notes to Consolidated Financial Statements, effective July 1, 1998, the Company changed its method of accounting for costs of start-up activities.

Deloitte & Touche LLP

New Orleans, Louisiana March 26, 1999 (March 27, 2000 as to Note D)

| | | December 31, |
|--|-------------------------|----------------------------|
| (In thousands, except share data) | 1999 | 1998 |
| | | |
| ASSETS | | |
| CURRENT ASSETS: Cash and cash equivalents Accounts and notes receivable, less allowance | , | \$ 6,618 |
| of \$9,936 in 1999 and \$10,008 in 1998 Inventories Current taxes receivable | 54,447 17,524 165 | 62,163 18,663 10,593 |
| Deferred tax asset Net current assets of discontinued operations | | 13,776 |
| Other current assets | 8,602 | 3,259 |
| TOTAL CURRENT ASSETS | 98,827 | 115,072 |
| Property, plant and equipment, at cost, net of accumulated depreciation Cost in excess of net assets of purchased businesses, | 166,603 | 203,381 |
| net of accumulated amortization Deferred tax asset | 116,465 33,595 | 123,539 1,735 |
| Net property, plant and equipment, and other assets of | • | • |
| discontinued operations Other assets | 34,701 | 14,939 35,939 |
| | \$ 450,191 ====== | \$ 494,605 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| CURRENT LIABILITIES: | | |
| Notes payable Current maturities of long-term debt | \$ 627 991 | \$ 72 1,195 |
| Accounts payable | 29,232 | 16.432 |
| Accrued liabilities Net current liabilities of discontinued operations | 14,103 | 11,070 3,190 |
| Arbitration settlement payable | 5,630 | 7,176 |
| TOTAL CURRENT LIABILITIES | 50,583 | 39,135 |
| Long-term debt | 209,210 | 208,057 |
| Arbitration settlement payable Other non-current liabilities | 2,451 1,608 | 8,080 2,454 |
| Commitments and contingencies (See Note N) | , | , |
| STOCKHOLDERS' EQUITY: Preferred Stock, \$.01 par value, 1,000,000 shares | | |
| authorized, 150,000 shares outstanding Common Stock, \$.01 par value, 100,000,000 shares authorized, 69,079,243 shares outstanding in 1999 | 13,009 | |
| and 68,839,672 in 1998 | 690 | 688 |
| Paid-in capital Unearned restricted stock compensation | 322,724 (3,838) | 319,833 (5,618) |
| Accumulated other comprehensive income | 250 | (1,033) |
| Retained deficit | (146,496) | (76,991) |
| TOTAL STOCKHOLDERS' EQUITY | 186,339 | 236,879 |
| | \$ 450,191 ====== | \$ 494,605 ====== |

Years Ended December 31

| Operating costs 54, 926 58, 649 224, 573 | (In thousands, except per share data) | 1999 | 1998 | 1997 |
|--|--|---------------------|--------------------|-------------------|
| Departing costs and expenses: Cost of services provided 132,530 168,364 134,231 Operating costs 154,920 158,649 24,731 Services provided 137,459 22,701 158,804 Services provided 187,459 22,701 158,804 Services 187,459 22,500 24,803 Services 187,459 22,500 2,603 Convention of controllectible accounts 2,833 9,180 Convention of controllectible accounts 2,833 9,180 Convention of controllectible accounts 2,833 9,180 Convention of abandonced and disposed assets 2,837 2,266 2,683 Convention of abandonced and disposed assets 2,837 2,266 2,683 Convention of controllectible accounts 2,837 2,266 2,683 Convention of controllectible accounts 2,837 2,7463 2,7 | | | | ¢ 227 223 |
| Cost of services provided 132,533 132,533 24,522 25,640 24,573 | | Ψ 190,770 | Ψ 243,430 | Ψ 221,225 |
| 187,456 227,013 158,804 158, | | 132,530 | 168,364 | 134,231 |
| 187,459 227,013 158,894 158,894 237,013 158,894 236,000 2,683 3,185 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,683 2,600 2,693 2,600 | Operating costs | • | | |
| | | | | |
| | General and administrative expenses | 2,589 | 4,305 | 3,185 |
| #### ################################# | Goodwill amortization | | | 2,683 |
| Impairment of long-lived assets 23,863 | Provision for uncollectible accounts | | , | |
| Terminated merger expenses 2,97 | | | • | |
| Arbitration settlement quity in most loss of unconsolidated affiliates | | | | |
| Capatry in net loss of unconsolidated affiliates 1,293 1 | | | | |
| Deperating income (loss) (78,302) (81,288) (82,551) Interest income (937) (1,488) (308) (308) (1,488) (308) (308) (1,488) (308) (308) (1,488) (308) (308) (1,488) (308) (308) (1,488) (308) (308) (1,488) (308) (308) (1,488) (308) (308) (1,488) (308 | Equity in net loss of | | , | |
| Interest income (1987) (1,488) (398 (1000 | unconsolidated affiliates | | | |
| Interest expense | Operating income (loss) | . , , | . , , | 62,551 |
| Control Cont | | , , | | |
| taxes & cumulative effect of accounting change | interest expense | | 11,554 | 4,168 |
| taxes & cumulative effect of accounting change | Income (loss) from continuing operations before income | | | |
| Income (loss) from continuing operations before cumulative effect of accounting change in continuing operations of solids control business: Income (loss) from discontinued operations (loss applicable income taxes) (3,374) (742) 885 | | (93,966) | (91,334) | 58,691 |
| Income (loss) from continuing operations before cumulative effect of accounting change cumulative effect of accounting change class of solids control business: Income (loss) from discontinued operations (less applicable income taxes) (3,374) (742) 805 | Provision (benefit) for income taxes | | (29,787) | 21,755 |
| Cumulative effect of accounting control business: Income (loss) from discontinued operations (less applicable income taxes) (3,374) (742) 805 | Income (loce) from continuing enerations before | | | |
| Discontinued operations of solids control business: Income (loss) from discontinued operations (less applicable income taxes) (less applicable income taxes) (less applicable income taxes) (32) | | (66.720) | (61.547) | 36.936 |
| (less applicable income taxes) (3,374) (742) 805 Loss on disposal, (less applicable income taxes) (32) Income (loss) before cumulative effect of accounting change (70,126) (62,289) 37,741 Cumulative effect of accounting change (net of income tax effect) 1,471 (1,326) Net income (loss) (68,655) (63,615) 37,741 Less: Perferred stock dividends 532 Accretion of discount on preferred stock 318 Net income (loss) applicable to common and common equivalent shares \$ (69,595) \$ (63,615) \$ 37,741 Net income (loss) applicable to common and common equivalent shares outstanding: 8 (89,949) 67,058 64,158 Basic 68,949 67,058 64,158 Diluted 68,949 67,058 65,630 Income (loss) per common and common equivalent share: 8 (9.99) \$ (9.92) \$ 0.58 Discontinued operations (9.95) (0.91) 0.01 Continuing operations (9.95) (0.91) 0.91 Continuing operations (9.95) <t< td=""><td>Discontinued operations of solids control business:</td><td>(00),20)</td><td>(01/041)</td><td>00,000</td></t<> | Discontinued operations of solids control business: | (00),20) | (01/041) | 00,000 |
| Loss on disposal, (less applicable income taxes) Income (loss) before cumulative effect of accounting change of accounting changes (net of income tax effect) Vet income (loss) Less: Preferred stock dividends Accretion of discount on preferred stock Net income (loss) applicable to common and common equivalent shares outstanding: Basic Diluted Diluted Continuing operations Discontinued operations Discontinued operations Discontinued operations Diluted: Continuing operations Discontinued operations D | | (2 274) | (742) | 905 |
| Common Closs Defore cumulative effect of accounting change Common Closs Common Closs | | | • • | |
| OF accounting change | | | | |
| Commulative effect of accounting changes (net of income tax effect) 1,471 (1,326) | Income (loss) before cumulative effect | () | () | |
| Changes (net of income tax effect) | | (70,126) | (62,289) | 37,741 |
| Net income (loss) Net income (loss) Preferred stock dividends | | 1,471 | (1,326) | |
| Preferred stock dividends | | | | |
| Preferred stock dividends | Net income (loss) | (68,655) | (63,615) | 37,741 |
| Accretion of discount on preferred stock Accretion of discount on preferred stock Net income (loss) applicable to common and common equivalent shares Weighted average number of common and common equivalent shares outstanding: Basic Diluted Continuing operations Discontinued operations Cumulative effect of accounting change Diluted: Continuing operations Discontinued operations Cumulative effect of accounting change Diluted: Continuing operations Discontinued operations Cumulative effect of accounting change Diluted: Continuing operations Discontinued operations Disc | | E22 | | |
| Net income (loss) applicable to common and common equivalent shares Weighted average number of common and common equivalent shares outstanding: Basic Diluted Continuing operations Discontinued (loss) Net income (loss) Diluted: Continuing operations Diluted: Continuing operations Diluted: Continuing operations Diluted: Continuing operations Discontinued operations Solice Continuing operations Diluted: Continuing operations Discontinued operations Community Solice Solice | | | | |
| and common equivalent shares \$ (69,505) \$ (63,615) \$ 37,741 ==================================== | According of allocating on preferred scook | | | |
| Weighted average number of common and common equivalent shares outstanding: Basic | Net income (loss) applicable to common | | | |
| Basic 68,949 67,058 64,158 68,949 67,058 65,630 68,949 67,058 64,158 64 | and common equivalent shares | | | . , |
| Basic 68,949 67,058 64,158 | | | | |
| Diluted 68,949 67,058 65,630 | | 68,949 | 67,058 | 64,158 |
| Continuing operations Signature Sign | Dilutod | | | ======== |
| Basic: (0.98) (0.92) 0.58 Discontinued operations (0.05) (0.01) 0.01 Cumulative effect of accounting change 0.02 (0.02) Net income (loss) \$ (1.01) \$ (0.95) \$ 0.59 Econtinuing operations \$ (0.98) \$ (0.92) \$ 0.56 Discontinued operations (0.05) (0.01) 0.01 Cumulative effect of accounting change 0.02 (0.02) Net income (loss) \$ (1.01) \$ (0.95) \$ 0.58 | DITUTED | • | , | , |
| Basic: (0.98) (0.92) 0.58 Discontinued operations (0.05) (0.01) 0.01 Cumulative effect of accounting change 0.02 (0.02) Net income (loss) \$ (1.01) \$ (0.95) \$ 0.59 Econtinuing operations \$ (0.98) \$ (0.92) \$ 0.56 Discontinued operations (0.05) (0.01) 0.01 Cumulative effect of accounting change 0.02 (0.02) Net income (loss) \$ (1.01) \$ (0.95) \$ 0.58 | Income (loss) per common and common equivalent share: | | | |
| Discontinued operations Cumulative effect of accounting change Net income (loss) Diluted: Continuing operations Continued operations Continued operations Discontinued operations Cumulative effect of accounting change Net income (loss) Net income (loss) (0.05) (0.01) (0.95) (0.95) (0.95) (0.95) (0.95) (0.95) (0.95) (0.91) (0.95) (0.92) (0.95) (0.92) (0.95) | · · · · · · · · · · · · · · · · · · · | | | |
| Cumulative effect of accounting change 0.02 (0.02) | | , | | |
| Net income (loss) \$ (1.01) \$ (0.95) \$ 0.59 ==================================== | | , , | ` , | |
| Diluted: Continuing operations Cumulative effect of accounting change Net income (loss) Signature = | Cumulative effect of accounting change | | , , | |
| Diluted: Continuing operations \$ (0.98) \$ (0.92) \$ 0.56 Discontinued operations (0.05) (0.01) 0.01 Cumulative effect of accounting change 0.02 (0.02) Net income (loss) \$ (1.01) \$ (0.95) \$ 0.58 | Net income (loss) | , , | ` , | |
| Continuing operations \$ (0.98) \$ (0.92) \$ 0.56 Discontinued operations (0.05) (0.01) 0.01 Cumulative effect of accounting change 0.02 (0.02) Net income (loss) \$ (1.01) \$ (0.95) \$ 0.58 | | | | = |
| Discontinued operations (0.05) (0.01) 0.01 Cumulative effect of accounting change 0.02 (0.02) Net income (loss) \$ (1.01) \$ (0.95) \$ 0.58 | | \$ (0.00) | \$ (0.02) | \$ 0.56 |
| Cumulative effect of accounting change 0.02 (0.02) | | . (/ | , | |
| Net income (loss) \$ (1.01) \$ (0.95) \$ 0.58 | | , , | | |
| | | | | |
| | Net income (loss) | \$ (1.01) ====== | \$ (0.95) ===== | \$ 0.58 ====== |

Newpark Resources, Inc. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Years Ended December 31,

| (In thousands) | 1999 | 1998 | 1997 |
|---|----------------------|----------------------|---------------------|
| Net income (loss) | \$(68,655) | \$(63,615) | \$ 37,741 |
| Other comprehensive income (loss): Foreign currency translation adjustments | 1,283 | (1,033) | |
| Comprehensive income (loss) | \$(67,372) ====== | \$(64,648) ====== | \$ 37,741 ====== |

See Accompanying Notes to Consolidated Financial Statements 50

Years Ended December 31, 1997, 1998 and 1999

| (In thousands) | Preferred Stock | Common Stock | Paid-In Capital | Unearned Restricted Stock Compensation | Accumulated Other Comprehensive Income | Retained Deficit | Total |
|--|---------------------|-----------------|---------------------|---|---|---------------------|---------------------|
| BALANCE, JANUARY 1, 1997 | \$ | \$ 624 | \$256,785 | \$ | \$ | \$ (51,047) | \$206,362 |
| Employee stock options | | 13 | 9,090 | | | (7) | 9,096 |
| Acquisitions | | 15 | 16,728 | | | | 16,743 |
| Issuance of restricted stock | | | 668 | (668) | | | , |
| Amortization of restricted stock | | | | 125 | | | 125 |
| Results of operations of pooled entity | | | | | | | |
| due to different year end | | | | | | (625) | (625) |
| Net income | | | | | | 37,741 | 37,741 |
| | | | | | | | |
| BALANCE, DECEMBER 31, 1997 | | 652 | 283,271 | (543) | | (13,938) | 269,442 |
| Employee stock options | | 9 | 6,757 | | | (1) | 6,765 |
| Acquisitions | | 23 | 23,337 | | | | 23,360 |
| Issuance of restricted stock | | 4 | 6,468 | (6,472) | | | |
| Amortization of restricted stock | | | | 1,397 | | | 1,397 |
| Foreign currency translation | | | | | (1,033) | | (1,033) |
| Results of operations of pooled entities | | | | | | | |
| due to different year ends | | | | | | 563 | 563 |
| Net loss | | | | | | (63,615) | (63,615) |
| | | | | | | | |
| BALANCE, DECEMBER 31, 1998 | | 688 | 319,833 | (5,618) | (1,033) | (76,991) | 236,879 |
| Employee stock options | | 2 | 119 | | | | 121 |
| Issuance of restricted stock | | | 181 | (181) | | | |
| Amortization of restricted stock | | | | 1,961 | | | 1,961 |
| Foreign currency translation | | | | | 1,283 | | 1,283 |
| Preferred stock and warrants issuance | 12,597 | | 2,153 | | | | 14,750 |
| Preferred stock dividends & accretion | 412 | | 438 | | | (850) | |
| Net loss | | | | | | (68,655) | (68,655) |
| BALANCE, DECEMBER 31, 1999 | \$ 13,009 ====== | \$ 690 | \$322,724 ====== | \$ (3,838) | \$ 250 | \$(146,496) | \$186,339 ====== |

See Accompanying Notes to Consolidated Financial Statements

Years Ended December 31,

| Years Ended December 31, | | | |
|--|-----------------|--|--------------------|
| (In thousands) | 1999 | 1998 | 1997 |
| | | | |
| CASH FLOWS FROM OPERATING ACTIVITIES: Net (loss) income | \$ (68,655) | \$ (63,615) | \$ 37,741 |
| Adjustments to reconcile net income to net cash provided by operations: Depreciation and amortization | 26,881 | 37,901 | 26,393 |
| (Benefit) provision for deferred income taxes | (29, 298) | | 15,880 |
| (Gain) loss on sale of assets | ` (131) | ` ´ 45´ | [′] 147 |
| Provision for doubtful accounts | 2,853 44,870 | 45 9,180 | |
| Write-down of abandoned and disposed assets | 44,870 | 52,266 | |
| Cumulative effect of accounting changes | (1,471) | 1,326 | |
| Impairment of long-lived assets | 23,363 | | |
| Loss on sale of discontinued operations | 50 | | |
| Arbitration settlement | | 22,056 | |
| Net loss in unconsolidated affiliates Change in assets and liabilities, net of acquisitions: | | 1,293 | |
| Decrease in net current assets of discontinued operations | (6,999) | | |
| Decrease (increase) in accounts and notes receivable | 3,055 | 11,434 3 605 | (21, 221) |
| (Increase) decrease in inventories | (7, 263) | 3,605 | (12, 195) |
| Decrease (increase) in other assets | 1,475 | (9,554) | (6,814) (3,685) |
| Increase (decrease) in accounts payable Increase (decrease) in accrued liabilities and other | 9,509 | (6,920) | (3,685) |
| Therease (decrease) in accided inabilities and other | 3,990 | 3,605 (9,554) (6,920) (3,799) | (4,578) |
| NET CASH PROVIDED BY OPERATIONS | 2,235 | 29,253 | 31,668 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | |
| Capital expenditures | (40,497) | (104,660) | (79,476) |
| Proceeds from sale of property, plant and equipment | `11, 899´ | 382 | ` 40´ |
| Proceeds on sale of discontinued operations | 5,500 | | |
| Investment in joint ventures | | | (4,833) |
| Acquisitions, net of cash acquired | | (15,809) | (7.679) |
| Payments received on notes receivable | 2,173 | 2,456 (1,734) | 70 |
| Advances on notes receivable | | (1,734) | (3,000) |
| NET CASH USED IN INVESTING ACTIVITIES | (20,925) | (119,365) | (94,878) |
| | | | |
| | | | |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Net borrowings on line of credit | 2,978 | 80,900 (10,001) 452 | |
| Principal payments on notes payable and long-term debt | (1,675) | (10,001) | (46,777) |
| Proceeds from issuance of debt | | 452 | 125,122 |
| Proceeds from exercise of stock options Net proceeds from preferred stock issue | 14,750 | 3,687 | 4,114 |
| Net proceeds from preferred Stock Issue | 14,750 | | |
| NET CASH PROVIDED BY FINANCING ACTIVITIES | | | |
| NET OAGH PROVIDED BY FINANCING ACTIVITIES | | 75,038 | |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS | (2,101) | (15,074) | 19,249 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 6.618 | 21,692 | 2.443 |
| | | | -, |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | \$ 4,517 | \$ 6,618 | \$ 21,692 |
| | ======= | ======= | ======= |

NEWPARK RESOURCES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

ORGANIZATION AND PRINCIPLES OF CONSOLIDATION. Newpark Resources, Inc., a Delaware corporation, ("Newpark" or the "Company") provides integrated fluids management, environmental and oilfield services to the exploration and production industry principally in the Louisiana and Texas Gulf Coast region. In addition, the Company provides some or all of its services to the U.S. Mid-continent region and Canada. The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. Investments in which the Company owns 20 percent to 50 percent and exercises significant influence over operating and financial policies are accounted for using the equity method. All material intercompany transactions are eliminated in consolidation.

USE OF ESTIMATES AND MARKET RISKS. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Company receives substantially all of its revenues from customers in the oil and gas industry. During 1998 and continuing in 1999, oil and gas prices and related activities decreased to new lows, for the past several decades, on an inflation adjusted basis. During the mid 1990's through the first half of 1998, the Company experienced significant growth through a series of strategic acquisitions and mergers and increasing demand for its products and services. The Company completed ten and eleven acquisitions in 1998 and 1997, respectively, which allowed the Company to enter into new markets and expand its product lines. With significant decreases in the price of oil and gas and the resultant impact on drilling activity, the Company experienced a sharp decline in the demand for its products and services during the latter half of 1998 and continuing through 1999. This decline in demand materialized quickly from the previous growth period and at a time when the Company was developing and introducing new and proprietary products and services to its customers.

In the third quarter of 1998 the Company began to reassess its operations in response to the downturn in industry activity and to evaluate the need for the introduction of new products and services. During 1998, in addition to the settlement of an arbitration dispute, the Company implemented several operational changes including the abandonment of several markets and products and the reduction of employees and assets. The Company also decided to continue the development and introduction of new products and services such as the composite mats discussed in Note C. During 1999 the Company continued to review its operations and product offerings and implemented plans to further reduce operating costs and improve operating efficiencies while also continuing to develop and introduce new products and services. During 1998 and 1999, the Company expended \$104.7 million and \$40.5 million, respectively, for capital assets, a significant portion of which was related to the new products and services. As a result of these changes in the Company's market and operations, significant charges were recorded (see Note C) and the Company has incurred significant losses in both 1998 and 1999.

These conditions have had a negative impact on the Company's cash flows and liquidity. In April 1999, the Company issued \$15 million of preferred stock (see Note I.) and in early 2000, the Company amended its bank credit facility and agreed to secure the facility with substantially all of the Company's accounts receivables, inventory and property and equipment. The banks agreed to

restructure the financial covenant requirements to be consistent with the Company's current financial position (see Note G). As of March 27, 2000, the Company had no borrowing availability on this credit facility, as amended.

The Company believes that given 1) the current outlook for oil and gas prices and related activity, 2) the changes that have been made to the Company's operations, including its investments in the new products and services, and 3) the Company's current financial position, the Company will be able to continue its current business strategy for 2000 and the foreseeable future. However, the Company believes that a prolonged depression in oil and gas drilling activity would have a material adverse affect on the Company's financial position and results of operations and would require the company to further reassess its business strategies.

CASH EQUIVALENTS. All highly liquid investments with a remaining maturity of three months or less at the date of acquisition are classified as cash equivalents.

FAIR VALUE DISCLOSURES. Statement of Financial Accounting Standards ("SFAS") No. 107, "Disclosures about Fair Value of Financial Instruments", requires the disclosure of the fair value of all significant financial instruments. The Company's significant financial instruments consist of cash and cash equivalents, receivables, payables and long-term debt. The estimated fair value amounts have been developed based on available market information and appropriate valuation methodologies. However, considerable judgment is required in developing the estimates of fair value. Therefore, such estimates are not necessarily indicative of the amounts that could be realized in a current market exchange. After such analysis, except as described below, management believes the carrying values of these instruments approximate fair values at December 31, 1999 and 1998.

The estimated fair value of the Company's senior subordinated notes payable at December 31, 1999 and 1998, based upon available market information, was \$116.3 million and \$118.8 million, respectively, as compared to the carrying amount of \$125.0 million on those dates.

INVENTORIES. Inventories are stated at the lower of cost (principally average and first-in, first-out) or market. Such inventories consist of logs, supplies, processed barite, other specialty chemicals used in drilling fluids, and, until its write-down in 1999, board road lumber (See Note C). Until the write-down, board road lumber was amortized on the straight-line method over its estimated useful life of approximately one year.

PROPERTY, PLANT AND EQUIPMENT. Property, plant and equipment are recorded at cost. Additions and improvements are capitalized. Maintenance and repair expenses are charged to income as incurred. The cost of property, plant and equipment sold or otherwise disposed of and the accumulated depreciation thereon are eliminated from the property and related accumulated depreciation accounts, and any gain or loss is credited or charged to income.

For financial reporting purposes, except as described below, depreciation is provided by utilizing the straight-line method over the following estimated useful service lives:

Computers, autos and light trucks Wooden mats Composite mats Tractors and trailers Machinery and heavy equipment Owned buildings Leasehold improvements 2-5 years
2-4 years
15 years
10-15 years
10-15 years
20-35 years
lease term, including all renewal options

As described in Note C, in connection with the impairment of the domestic wooden mat fleet, in 1999 the Company adjusted the remaining depreciable life on these mats in anticipation of the eventual displacement of such mats to an approximate average of two years.

The Company computes the provision for depreciation on certain of its E&P waste and NORM disposal assets ("the waste disposal assets") and its barite grinding mills using the unit-of-production method. In applying this method, the Company has considered certain factors which affect the expected production units (lives) of these assets. These factors include obsolescence, periods of nonuse for normal maintenance and economic slowdowns and other events which are reasonably predictable. The unit-of-production method of providing for depreciation on these assets was adopted in the second quarter of 1999, effective January 1, 1999. Prior to 1999, the Company computed the provision for depreciation of these assets on a straight-line basis.

The original useful lives for the waste disposal assets were developed assuming a relatively constant annual volume of the expected waste streams. However, the actual volume of waste disposed by the Company has been more volatile than expected in the markets which Newpark serves, and the volatility in utilization rates is expected to continue. Because the utility of disposal assets is diminished by volume of waste disposed rather than time, the Company believes the unit-of-production method provides a better measure of loss of utility of the disposal assets. In addition, a review of major competitors in the industrial waste business indicates that the unit-of-production method is a commonly used method of depreciation for surface disposal assets utilized in this industry.

The original useful life for the barite mills was developed based on maximum utilization rates which considered non-utilized time only for scheduled repair periods. The Company's actual utilization rates closely followed this pattern from inception of operations (1997) through July 1998. The significant declines in drilling activity since that time has resulted in a drastic reduction in utilization rates for the barite mills. The life of a barite grinding mill is affected primarily by the volume of barite material ground in the mill, not the passage of time. As a result, consistent with the waste disposal assets, the Company believes the unit-of-production method provides a better measure of diminution of utility of these assets.

In applying the unit-of-production method of providing depreciation, the Company makes estimates of certain factors which are involved in determining the expected productive units for its waste disposal assets and barite grinding mill assets. The capacity of the waste disposal assets was determined based primarily on seismic and geological studies, while the capacity for the barite grinding mill assets was based primarily on manufacturer's certifications and the capacity of similar assets. These factors also include consideration of obsolescence and periods of non-use.

The reported loss from operations for the year ended December 31, 1999 was reduced by \$1,471,000 (related per share amounts of \$.02 basic and diluted) reflecting the cumulative effect (net of income taxes) on years prior to 1999 for the change in accounting for depreciation. In addition, the effect of the change in 1999 is to reduce the net loss from operations for the year ended December 31, 1999 by \$717,000 (related per share amounts of \$.01 basic and diluted).

Consolidated net income (loss) that would have been reported for the years ended December 31, 1998 and 1997 had the change been applied retroactively would be as follows:

| | | |
|---|-----------------|--------------|
| (In thousands of dollars) | Year Deceml | |
| | 1998 | 1997 |
| Net income (loss) Income (loss) per common and common equivalent share: | \$ (63, 166) | \$ 38,182 |
| Basic Diluted | (.94) (.94) | .60 .58 |

COST IN EXCESS OF NET ASSETS OF PURCHASED BUSINESSES AND IDENTIFIABLE INTANGIBLES. The cost in excess of net assets of purchased businesses ("excess cost") and identifiable intangibles are being amortized on a straight-line basis over fifteen to thirty-five years, except for \$2,211,000 relating to acquisitions prior to 1971 that is not being amortized. Management of the Company periodically reviews the carrying value of the excess cost in relation to the current and expected undiscounted cash flows of the businesses which benefit therefrom in order to assess whether there has been a permanent impairment of the excess cost of the net purchased assets. Accumulated amortization on excess cost was \$13,879,000 and \$9,004,000 at December 31, 1999 and 1998, respectively.

REVENUE RECOGNITION. In substantially all of its operating segments, Newpark recognizes revenue on a units of delivery basis. E&P waste and NORM disposal revenues are generally recognized upon receipt of waste for processing, while drilling fluids sales and engineering revenues are generally recognized upon delivery of products or services. Revenues from certain mat rental and integrated service projects, which are typically of short duration, are recognized as projects progress based upon sales values agreed to by the customer for specific units delivered or project milestones completed. Included in accounts receivable are unbilled revenues for projects in progress in the amounts of \$2,874,000 and \$2,635,000 at December 31, 1999 and 1998, respectively, all of which are due within one year.

INCOME TAXES. Income taxes are provided using the liability method in accordance with SFAS No. 109, "Accounting for Income Taxes." Under this method, deferred income taxes are recorded based upon differences between the financial reporting and income tax basis of assets and liabilities and are measured using the enacted income tax rates and laws that will be in effect when the differences are expected to reverse.

INVESTMENT IN UNCONSOLIDATED JOINT VENTURE. The Company owns a 49% interest in the LOMA Company, LLC, the manufacturer of composite mats. During the start up phase of operations for LOMA, the Company recorded its 49% interest in the cumulative operating losses of the joint venture (\$1,293,000) as a separate item in the Consolidated Statements of Operations. In 1999, full production began at the LOMA manufacturing facility. Given that all production from the facility is for Newpark and all of LOMA's operations are production of composite mats, the Company began recording its 49% interest in the income/(loss) of LOMA as a reduction/(increase) to its cost of the composite mats included in property, plant and equipment of the Company. During 1999, the carrying value of property, plant and equipment was reduced by \$520,000, reflecting the Company's 49% interest in the earnings of LOMA for 1999.

INTEREST CAPITALIZATION. For the years ended December 31, 1999, 1998 and 1997 the Company incurred interest cost of \$18,381,000, \$14,114,000, and \$5,372,000, respectively, of which \$1,730,000, \$2,560,000, and \$1,107,000, respectively, was capitalized on qualifying construction projects.

STOCK-BASED COMPENSATION. SFAS No. 123, "Accounting for Stock-Based Compensation" ("SFAS 123") encourages, but does not require, companies to record compensation cost for stock-based employee compensation plans at fair value. The Company has chosen to continue to account for stock-based compensation using the intrinsic value method prescribed in Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations, and has adopted the disclosure-only provisions of SFAS 123.

FOREIGN CURRENCY TRANSACTIONS. The Company's Canadian subsidiary maintains its accounting records in its local currency. This currency is converted to U.S. dollars with the effect of the foreign currency translation reflected in "accumulated other comprehensive income," a component of stockholders' equity, in accordance with SFAS No. 52 and SFAS No. 130, "Reporting Comprehensive Income." Foreign currency transaction gains or losses, if any, are credited or charged to income. There were no transaction gains or losses incurred in 1999, 1998, or 1997. Cumulative foreign currency translation adjustments related to the Canadian subsidiary reflected in stockholders' equity amounted to \$669,000 and (\$1,033,000) at December 31, 1999 and 1998, respectively. At December 31, 1999 and 1998, the Company's Canadian subsidiary had net assets of approximately \$31.3 million and \$25.5 million, respectively.

RECLASSIFICATIONS. Certain reclassifications of amounts reported in prior years have been made to conform to the current year presentation.

NEW ACCOUNTING STANDARDS During 1998, the Financial Accounting Standards Board ("FASB") issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities". The statement establishes accounting and reporting standards for derivative instruments and hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. Changes in a derivative's fair value are to be recognized currently in earnings unless specific hedge accounting criteria are met. The Company will be required to adopt SFAS No. 133, as amended by SFAS No. 137, which defers the effective date, on January 1, 2001. The Company does not believe that adoption of the statement will have a material effect on the Company's consolidated financial statements since the Company does not currently use derivative instruments or hedging activities in its business.

During 1998, the American Institute of Certified Pubic Accountants promulgated Statement of Position 98-5, "Reporting on the Costs of Start-up Activities" ("SOP 98-5"). SOP 98-5 broadly defines start-up activities as those one-time activities related to opening a new facility, introducing a new product or service, conducting business in a new territory, conducting business with a new class of customer or beneficiary, initiating a new process in an existing facility, or commencing some new operation. SOP 98-5 requires that companies expense start-up activities as incurred. The Company adopted SOP 98-5 effective July 1, 1998. Thus, in accordance with SOP 98-5, the Company recorded the after-tax charge as a cumulative effect of accounting change within the Company's 1998 Consolidated Statement of Operations. The effect of this change in accounting principle was to decrease net income by \$1,326,000 (net of related income tax benefits of \$778,000) or \$.02 per basic and diluted share.

B. ACQUISITIONS AND DISPOSITIONS

During 1998 and 1997, Newpark issued an aggregate of 1,151,000 shares and 3,496,668 shares, respectively, of its common stock in exchange for all of the outstanding common stock of the following six companies:

| Company Name | Type of Company | Location | Shares |
|--|--|--|-------------------------------|
| 1998 acquisitions: Southwestern Universal Corp Optimum Fluids, Inc. Houston Prime Pipe & Supply | Drilling Fluids Drilling Fluids Solids Control | West Texas Western Canada Gulf Coast | 450,000 281,000 420,000 |
| | | | 1,151,000 |
| 1997 acquisitions: Sampey, Bilbo, Meschi Drilling | | | |
| Fluids Management, Inc. | Drilling Fluids | Gulf Coast | 2,328,000 |
| Excalibar Minerals, Inc. | Barite Grinding | Gulf Coast | 666,668 |
| Bockmon Construction Company | Site Preparation | Gulf Coast | 502,000 |
| | | | |
| | | | 3,496,668 |

These business combinations have been accounted for as poolings of interests, and accordingly, the consolidated financial statements for periods prior to the combinations have been restated to include the accounts and results of operations of these entities.

Prior to the combinations, the year end for two of the entities was September 30 and the year end for one of the entities was October 31. Newpark's fiscal year is December 31. In applying pooling of interests accounting, the December 31, 1997 Newpark consolidated statements of operations were combined with the statements of operations for the corresponding year end of each pooled entity. Retained earnings (deficit) of the combined entities were adjusted by \$563,000 and (\$625,000) as of the beginning of Newpark's fiscal 1998 and 1997 years, respectively, to include net income/(losses) of the pooled entities for the periods October 1, 1997 to December 31, 1997 and November 1, 1996 to December 31, 1996. During these periods, the revenues of the pooled entities which were excluded from the consolidated statements of operations were \$3.9 million for 1997. Amounts included in the accompanying consolidated statements of operations for the years ended December 31, 1997 include the results of these entities for the year ended September 30, 1997.

In September, 1999, the Company's management adopted a plan to discontinue operations of its solids control business (see Note D). The discontinued solids control business includes all of the remaining assets and operations from the acquisition of Houston Prime Pipe and Supply.

Operating results prior to the combination of the separate companies and the combined amounts presented in the consolidated financial statements are summarized below. Given that the Houston Prime transaction was part of the Company's solids control business, which was discontinued in 1999, amounts for Houston Prime are excluded in the following information, and are included in the results from discontinued operations:

| | Year Ended | | | | |
|---------------------------|-------------|------------|--|--|--|
| (In thousands of dollars) | Decembe | er 31, | | | |
| | 1998 | 1997 | | | |
| | | | | | |
| Revenues: | | | | | |
| Newpark | \$ 242,411 | \$ 210,277 | | | |
| Optimum | 2,016 | 1,813 | | | |
| Southwestern | 1,031 | 6,882 | | | |
| Bockmon | | 3,174 | | | |
| Excalibar | | 5,077 | | | |
| SBM | | , | | | |
| | | | | | |
| Combined | \$ 245,458 | \$ 227,223 | | | |
| | | | | | |
| Net Income (Loss): | | | | | |
| Newpark | \$ (63,801) | \$ 37,714 | | | |
| Optimum | (6) | (354) | | | |
| Southwestern | 192 | 162 | | | |
| Bockmon | | 12 | | | |
| Excalibar | | 207 | | | |
| SBM | | | | | |
| | | | | | |
| Combined | \$ (63,615) | \$ 37,741 | | | |
| | | | | | |

In addition to these transactions, Newpark acquired, in the aggregate, eight other companies in 1998 and seven other companies in 1997. These acquisitions have been accounted for by the purchase method and include the results of operations of the acquired companies since their respective acquisition dates. These acquisitions were completed in exchange for an aggregate of 2,346,771 shares of Newpark common stock and \$22,652,000 in cash during 1998 and 1,193,332 shares of Newpark common stock and \$9,186,000 in cash during 1997. The purchase prices were allocated based on preliminary estimates of fair values at the dates of acquisition. The final purchase price allocation did not differ significantly from the preliminary purchase price allocation. This resulted in an excess of purchase price over assets acquired of \$51,671,000, which is being amortized on a straight-line basis over 15 to 20 years.

| | 1998 | 1997 |
|--|--|---|
| | | |
| Current assets Property, Plant & Equipment Liabilities assumed Goodwill | \$ 15,078 6,579 (17,729) 35,241 | \$ 3,240 10,848 (6,096) 16,430 |
| Total purchase price, net of cash acquired Less value of common stock issued | 39,169 (23,360) | 24,422 (16,743) |
| Cash purchase price, net of cash acquired | \$ 15,809 ===== | \$ 7,679 ====== |

The following unaudited pro forma summary presents the consolidated results of operations of the Company as if the above purchase acquisitions had occurred on January 1, 1997:

| (In thousands, except per share amounts) | 1998 | | 1997 | |
|---|-----------|--------------------------|-----------|-------------------|
| Revenues Net income (loss) Net income (loss) per common and | \$ | 268,146 (62,047) | \$ | 270,454 37,777 |
| common equivalent share: Basic Diluted | \$ === | (.90) (.90) ====== | \$ ==: | 0.58 0.56 |

The above unaudited proforma amounts have been prepared for comparative purposes only and include certain adjustments, such as additional amortization expense as a result of goodwill, additional depreciation expense for assets recorded at fair market value at the date of acquisition, additional interest expense for borrowings, and the net impact of the above adjustments on income tax expense. They do not purport to be indicative of the results of operations which actually would have resulted had the combination been in effect on January 1, 1997, or of future results of operations of the consolidated entities.

On August 12, 1996, the Company acquired from Campbell Wells, Ltd. ("Campbell") substantially all of the non-landfarm assets and certain leases associated with five transfer stations located along the Gulf Coast and three receiving docks at the landfarm facilities operated by Campbell for cash consideration of \$70.5 million. This acquisition was accounted for under the purchase method, and resulted in an excess of purchase price over assets acquired of \$77.1 million, of which \$68.6 million is being amortized on a straight-line basis over 35 years, \$7.5 million, attributable to a non-compete agreement, was being amortized on a straight-line basis over 25 years and \$1.0 million, attributable to dock leases, which is being amortized over the respective lease terms. As a result of the signing of a Settlement Agreement with U.S. Liquids, Inc. (see Notes C and N), the remaining unamortized value of the non-compete agreement was reduced to \$900,000, (the estimated fair market value) and is being amortized over the revised non-compete period of three years. The adjustment to the unamortized balance of the non-compete agreement of \$6.1 million was included in arbitration settlement charged to operations in 1998.

On August 29, 1996, the Company sold the land, buildings and certain equipment comprising substantially all of the assets of its former marine repair operation to the operator of the facility and refinanced certain advances previously made to the operator. The sales price of approximately \$16.0 million represents the net book value of the assets sold and refinanced. The consideration received included \$1.2 million in cash, \$7.2 million in notes receivable and \$7.6 million in debt obligations which were assumed by the operator. The notes receivable are included in other assets and have been recorded at their estimated fair value, which approximates the amount at which they can be prepaid at the operator's option during the term of the notes. The notes receivable include two notes, one of which is in the face amount of \$8,534,000, bears simple interest at 5.0% per annum, with interest and principal payable at September 30, 2003. The second note, in the amount of \$600,000, bearing interest at 8% per annum, was subsequently paid off during the first quarter of 1998. The remaining note is secured by a second lien on the assets sold as well as certain guarantees of the operator.

C. SIGNIFICANT 1999 AND 1998 CHARGES

During the mid 1990's through the first half of 1998, the Company experienced significant growth through a series of strategic acquisitions and mergers, and increasing demand for its related products and services. Due to a significant decrease in the price of oil and gas and the resultant impact on drilling activity, the Company experienced a sharp decline in the demand for its products and

services during the third and fourth quarters of 1998 which continued in 1999. This decline in customer demand materialized quickly from the previous growth period and, coupled with the timing of the Company's continued efforts to bring certain proprietary innovations to its customers, caused the Company to reassess its overall operations. This change in the Company's market and reassessment of operations, as well as the settlement of an arbitration dispute in 1998, resulted in the Company recording the following pretax charges during 1999 and 1998:

| (In thousands) | 1999 | 1998 |
|---|----------|----------|
| | | |
| Provision for uncollectible accounts | \$ 2,853 | \$ 9,180 |
| Write-down of abandoned and disposed assets | 44,870 | 52,266 |
| Impairment of long-lived assets | 23,363 | |
| Terminated merger expense | 2,957 | |
| Arbitration settlement | | 27,463 |
| | | |
| Total | \$74,043 | \$88,909 |
| | ====== | ====== |

The provision for uncollectible accounts in 1998 was made due to the financial weakness of certain customers resulting from continued downward pressure on oil prices, which caused a strain on customer cash flows. The Company had then identified three specific customer balances where the risk of financial concern merited the majority of the additional reserve in 1998. Most of these customers have filed for bankruptcy protection. In 1999, the additional provision is primarily related to a decrease in the expected recovery of pre-bankruptcy receivables for these same customers as indicated in their approved or proposed plans of reorganization.

The write-down of abandoned and disposed assets includes the following amounts for 1998 and 1999:

| (In millions) | 1999 | 1998 |
|--|-----------------|-------------------|
| Mat and integrated services segment: Domestic wooden mats Venezuela operations Other | 11.6 .4 | \$43.0 1.3 |
| Total mat and integrated services segment | 42.4 | |
| Fluids sales and engineering segment: Investment in Mexican joint venture Austin Chaulk assets Total fluids sales and engineering segment | | 4.7 4.7 |
| E&P waste disposal segment: Barge disposal Write-down of proposed disposal sites | | 1.3 |
| Total E&P waste disposal segment | | 3.3 |
| Total write-down for abandoned and disposed assets | \$44.9 ===== | \$52.3 ===== |

The \$43.0 million write-down of the Company's domestic wooden mat fleet in 1998 is primarily due to a significant excess capacity in the fleet resulting from the sharp decline in drilling activity. In addition, in late 1998, the Company began the process of converting a portion of its domestic rental

fleet to the new composite mat. The write-down represents the net book value associated only with mats that were abandoned or destroyed.

In the fourth quarter of 1999, after the Company completed its evaluation of the composite mat and its advantages over the wooden mat system and further indication that the Gulf Coast mat market would likely stabilize below its peak in 1997, the Company removed an additional amount of the remaining wooden mats from service and began the process of destroying these mats, recording a charge of \$30.4 million. Included in the write-down cost for wooden mats in 1999 are disposal costs of approximately \$1.1 million. As of December 31, 1999, the accrual for mat disposal costs to be incurred was approximately \$500,000. Also included in this amount is \$3.0 million of charges for the write-down of the Company's board road lumber inventory, since this loose lumber is generally not required in the laying of composite mats.

In addition to the disposals of the wooden mat fleet, in the fourth quarter of 1999, the Company made the decision to close down its mat business in Venezuela, due to poor market conditions and continued political instability in that area, recording a charge of \$11.6 million. The measurement of the recoverable amount for the Venezuelan operations is based on management's judgement of the most likely value to be received on the sale of assets, less costs to sell. This estimate is subject to change in 2000 as actual amounts from the sale or recovery of these assets are realized.

The other charges for write-down of assets in the mat and integrated services segment were \$0.4 million and \$1.3 million in 1999 and 1998, respectively. In 1999, this charge represents the net book value of various equipment deemed obsolete which has been sold or abandoned. In 1998, this charge represents the net book value of a machine previously used in remediation operations that was abandoned after it was rendered obsolete by other new equipment introduced by the Company, which was technologically superior.

The \$2.5 million write-down charge recorded in the Company's fluids sales and engineering segment in 1999 relates to the decision to withdraw from its Mexican joint venture in order to focus management's attention on the U.S. and Canadian markets it serves. The measurement of the recoverable amount for the Mexican operations is based on management's judgement of the most likely value to be received from its joint venture partner. This estimate is subject to change in 2000 as actual payments from the joint venture partner are received. In 1998, the write-down charge of \$4.7 million recorded in this segment relates to assets that were either abandoned or disposed (primarily warehouses and mixing plants located in the Austin Chauk region). These assets were abandoned or disposed due to market shifts or due to excess capacity created by a downturn in the Company's operations. The disposal value for these assets was received in 1999 with no significant differences from estimated amounts being realized.

Included in the write-down charges for the E&P waste disposal segment in 1998 was \$1.3 million to write-down barges to their disposal value, which value was received in 1999. These barges were previously used in this segment and were no longer required due to decreased volumes of waste being handled. Also included in the write-down in this segment for 1998 is a charge of \$2.0 million relating to the abandonment of additional disposal sites being developed for future use. Due to the downturn in the oilfield waste market created by reduced oilfield drilling, the Company decided not to pursue bringing this additional capacity on-line.

In addition to the charges for the write-down of assets to be disposed or abandoned, in the fourth quarter of 1999, the Company recorded an impairment charge of \$23.4 million in the mat and integrated services segment on the remaining domestic wooden mat fleet which the Company will continue to use in the short-term. This charge reflects the reduction in the recoverability of these mats over their estimated service life which was reduced due to their planned replacement with composite mats over the next two to three years. This reduced the domestic wooden mat fleet to a total carrying value of \$4.5 million as of the date of the impairment charge. This carrying value was determined based on an estimation of the net discounted cash flows expected to be received for the wooden mats remaining in service until their expected replacement by composite mats. In connection with this impairment, the Company also adjusted the remaining depreciable life on the domestic wooden mats in anticipation of the planned displacement of such mats to an approximate average of two years.

On June 24, 1999, the Company entered into a definitive agreement to merge with Tuboscope, Inc. (Tuboscope). On November 10, 1999, the Company and Tuboscope announced that they had jointly elected to form operational alliances in key market areas rather than proceed with the proposed merger. The decision was made because recent market conditions in the oilfield services market and the resulting uncertainty in the capital markets made it difficult to obtain the type of credit facility believed necessary for the combined companies. Each company agreed to pay its respective transaction expenses relating to the proposed merger, which for Newpark are approximately \$3.0 million. Under the alliance agreement, Tuboscope will provide solids control services to Newpark's Minimization Management(TM) customers, while Newpark will provide E&P waste disposal services to Tuboscope.

The \$27.5 million of charges relating to the arbitration settlement stems from the settlement during the third quarter of 1998 (with final modifications during the fourth quarter 1998) between the Company's E&P waste disposal segment and U. S. Liquids, Inc. ("USL") over a contract dispute which is discussed more fully in Note N. The total settlement was \$30 million, of which \$6 million and \$11 million was paid in 1998 and 1999, and \$9 million and \$4 million will be paid in 2000 and 2001, respectively. The settlement provided for, among other things, 1) the termination of Newpark's original contractual commitment to provide waste to USL's disposal facilities for twenty-five years and 2) the right, but not the obligation, to deliver specified volumes of E&P waste to USL's facilities until June 30, 2001 without additional cost. The right to deliver waste was valued at its estimated fair market value of \$8 million based on the volumes that can be delivered and the market price to dispose of such waste. This amount is being recorded as a charge to operations over the disposal period. The termination feature was valued at \$22 million, which represented the balance of the total settlement, and an obligation was recorded based on the present value of the contractual payments assigned to the termination feature. At December 31, 1999 and 1998, the recorded amount of the obligation was \$8.1 million and \$15.3 million, respectively. Total pretax charges associated with the settlement of \$27.5 million included a \$6.1 million write down to the estimated fair value of the remaining non-compete with U.S. Liquids, with the remaining \$21.4 million representing the portion of the settlement associated with the termination feature.

D. DISCONTINUED OPERATIONS OF SOLIDS CONTROL BUSINESS

In September, 1999, the Company's management adopted a plan to discontinue the operations of its solids control business and simultaneously entered into an alliance agreement with a division of Tuboscope, which is now providing these services. The Company received approximately \$5.5 million for the sale of these operations, which resulted in a net loss on the disposal of \$32,000, net of tax. The operating results of the solids control business, including provisions in 1999 for employee termination costs, employee benefits and losses during the phase-out period, have been classified as discontinued operations in the consolidated financial statements. Revenues of these discontinued operations totaled

approximately \$7.4 million, \$11.4 million and \$6.0 million in 1999, 1998 and 1997, respectively. Included in net assets of discontinued operations as of December 31, 1999 are \$3,459,000 in accounts receivable, (net of allowances for doubtful accounts of \$1,700,000) and accrued expenses of \$350,000.

E. INVENTORY

The Company's inventory consisted of the following items at December 31, 1999 and 1998:

| (In thousands) | 1999 | 1998 |
|---|----------------------|------------------------|
| | | |
| Board road lumber Logs | \$ 3,338 | \$ 1,276 4,835 |
| Drilling fluids raw materials and components Supplies Other | 13,062 724 400 | 10,667 1,285 600 |
| Total | \$17,524 ====== | \$18,663 ====== |

F. PROPERTY, PLANT AND EQUIPMENT

The Company's investment in property, plant and equipment at December 31, 1999 and 1998 is summarized as follows:

| (In thousands) | 1999 | 1998 |
|--|------------|------------|
| | | |
| Land | \$ 9,183 | \$ 9,770 |
| Buildings and improvements | 43,476 | 33,753 |
| Machinery and equipment | 147,087 | 152,304 |
| Composite and wooden mats | 15,111 | 71,660 |
| 0ther | 5,439 | 6,111 |
| | | |
| | 220,296 | 273,598 |
| Less net PP&E of discontinued operations | | (14,607) |
| Less accumulated depreciation | (53,693) | (55,610) |
| | | |
| | \$ 166,603 | \$ 203,381 |
| | ======= | ======= |

G. CREDIT ARRANGEMENTS AND LONG-TERM DEBT

Credit arrangements and long-term debt consisted of the following at December 31, 1999 and 1998:

| (In thousands) | 1999 | 1998 |
|--|----------------------|----------------------|
| | | |
| Senior subordinated notes Bank line of credit | \$ 125,000 83,250 | \$ 125,000 80,900 |
| Building loan | 809 | 1,335 |
| Other, principally installment notes secured by machinery and equipment, payable through | | , |
| 2002 with interest at 2.0% to 13.5% | 1,142 | 2,017 |
| Less: current maturities of long-term debt | 210,201 (991) | 209,252 (1,195) |
| | | |
| Long-term portion | \$ 209,210 ====== | \$ 208,057 ====== |
| | | |

On December 17, 1997 the Company issued \$125 million of unsecured senior subordinated notes (the "Notes"), which mature on December 15, 2007. Interest on the Notes accrues at the rate of 8-5/8% per annum and is payable semi-annually on each June 15 and December 15, commencing June 15, 1998. The Notes may be redeemed by Newpark, in whole or in part, at a premium commencing after December 15, 2002. Up to 35% of the Notes may be redeemed from proceeds of an equity offering, at a premium at any time up to and including December 1, 2000. The Notes are subordinated to all senior indebtedness, as defined in the subordinated debt indenture, including the Company's bank revolving credit facility.

The Notes are guaranteed by substantially all operating subsidiaries of the Company (the "Subsidiary Guarantors"). The guarantee obligations of the Subsidiary Guarantors (which are all direct or indirect wholly owned subsidiaries of the Company) are full, unconditional and joint and several. The aggregate assets, liabilities, earnings, and equity of the Subsidiary Guarantors are substantially equivalent to the total assets, liabilities, earnings, and equity of Newpark Resources, Inc. and its subsidiaries on a consolidated basis. Separate financial statements of the Subsidiary Guarantors are not included in the accompanying financial statements because management of the Company has determined that the additional information provided by separate financial statements of the Subsidiary Guarantors would not be of material value to investors.

As of December 31, 1999, the Company maintained a \$100.0 million bank credit facility, including up to \$20.0 million in standby letters of credit, in the form of a revolving line of credit commitment which expires June 30, 2001. At December 31, 1999, \$16.7 million in letters of credit were issued and outstanding under the credit facility and \$83.3 million was outstanding under the revolving facility. Based on these outstanding amounts and the outstanding letters of credit, the Company had no availability under this facility at December 31, 1999. The facility bears interest at either a specified prime rate (8.5% at December 31, 1999) or the LIBOR rate (6.18% at December 31, 1999) plus a spread determined quarterly based on the ratio of the Company's funded debt to cash flow. The weighted average interest rate on the outstanding balance under the credit facility in 1999 and 1998 was 7.85% and 5.87%, respectively.

On March 27, 2000 the Company and the banks agreed to an amendment to the Credit Facility which provided for the following: 1) the facility will be secured by substantially all of the accounts receivable, inventory and property plant and equipment of the Company; 2) the financial covenants as of December 31, 1999 and going forward will provide for covenants that are consistent with the Company's current financial condition and anticipated outlook, 3) the variable interest rate will be increased based on the Company's Debt to EBITDA ratio, as defined, to a range of a) prime plus 0% to prime plus 1.25% or b) LIBOR plus 1.25% to LIBOR plus 4%, and 4) the Company will pay an amendment fee of \$250,000. Under the amended agreement, the expected interest rate for early 2000 is prime plus 1.25% (10.25% at March 27, 2000) or LIBOR plus 4% (10.25% at March 27, 2000). Several of the financial covenants under the amended credit facility are at or near their limit. For example, the facility requires the company to maintain consolidated tangible net worth, as defined as consolidated stockholders' equity less certain intangible assets such as goodwill, unamortized debt discount and patents, of \$69 million. The Company's consolidated tangible net worth, as defined, was \$69.9 million at December 31, 1999. Any losses sustained in future quarters may cause the Company to not be in compliance with the financial covenants unless waivers or amendments can be obtained from the banks.

The Notes do not contain any financial covenants; however, in the event that the Company does not meet the financial covenants of the credit facility and is unable to obtain an amendment from the

banks, the Company would be in default of the credit facility which would cause the Notes to be in default and immediately due. The Notes and the credit facility also contain covenants that significantly limit the payment of dividends on the common stock of the Company.

Maturities of long-term debt, exclusive of the credit facility which expires September 30, 2001, are \$991,000 in 2000, \$382,000 in 2001, \$214,000 in 2002, \$172,000 in 2003, \$128,000 in 2004 and \$125,063,000 thereafter.

H. INCOME TAXES

The provision (benefit) for income taxes charged to operations is principally U. S. Federal tax as follows:

| | Year E | Ended Decembe | er 31, |
|--------------------------------|-----------|---------------|----------|
| (In thousands) | 1999 | 1998 | 1997 |
| Current tax expense (benefit) | \$ 611 | \$ (5,083) | \$ 6 366 |
| Deferred tax expense (benefit) | (29, 298) | (25,965) | . , |

Deferred tax expense (benefit) (29,298) (25,965) 15,880

Total provision (benefit) \$(28,687) \$(31,048) \$22,246

The total provision (benefit) was allocated to the following components of income (loss):

| Decer |
|-------|
|-------|

| (In thousands) | 1999 | 1998 | 1997 |
|--|------------------------------|------------------------------|---------------------|
| Income (loss) from operations Discontinued operations Cumulative effect of accounting change | \$(27,246) (2,215) 774 | \$(29,787) (483) (778) | \$ 21,755 491 |
| Total provision (benefit) | \$(28,687) ====== | \$(31,048) ====== | \$ 22,246 ====== |

The effective income tax rate is reconciled to the statutory federal income tax rate as follows:

| V | Foded | Dagambar | 24 |
|------|-------|----------|-----|
| rear | Enaea | December | JΙ, |

| | | | , |
|--|---------|---------|-------|
| | 1999 | 1998 | 1997 |
| Income tax expense (benefit) at statutory rate | (35.0%) | (35.0%) | 35.0% |
| Non-deductible expenses | 1.5 | 1.4 | 1.5 |
| Increase in valuation allowance | 2.2 | | .4 |
| Other | 1.9 | .8 | .2 |
| Total income tax expense (benefit) | (29.4%) | (32.8%) | 37.1% |
| | ===== | ===== | ===== |

Temporary differences and carryforwards which give rise to a significant portion of deferred tax assets and liabilities at December 31, 1999 and 1998 are as follows:

| (In thousands) | 1999 | 1998 |
|--|-----------|-----------|
| | | |
| Deferred tax assets: | | |
| Net operating losses | \$ 57,533 | \$ 25,640 |
| Accruals not currently deductible | 2,432 | 3,103 |
| Bad debts | 3,469 | 3,411 |
| Deferred payments under settlement agreement | 3,652 | 6,164 |
| Alternative minimum tax credits | 2,341 | 2,341 |
| All other | 965 | 962 |
| | | |
| Total deferred tax assets | 70,392 | 41,621 |
| Valuation allowance | (9,060) | (1,326) |
| | | |
| Total deferred tax assets, net of allowances | \$ 61,332 | \$ 40,295 |

| (In thousands) | 1999 | 1998 |
|---|----------|----------|
| | | |
| Deferred tax liabilities: | | |
| Accelerated depreciation and amortization | \$14,399 | \$21,033 |
| Inventory costs capitalized for financial reporting | | 943 |
| All other | 2,875 | 2,808 |
| | | |
| Total deferred tax liabilities | 17,274 | 24,784 |
| | | |
| | | |
| Total net deferred tax assets | \$44,058 | \$15,511 |
| | ====== | ====== |

For federal income tax purposes, the Company has net operating loss carryforwards ("NOLs") of approximately \$141 million (net of amounts disallowed pursuant to IRC Section 382) that, if not used, will expire in 2001 through 2019. The Company also has approximately \$2.3 million of alternative minimum tax credit carryforwards, which are not subject to expiration and are available to offset future regular income taxes subject to certain limitations. Additionally, for state income tax purposes, the Company has NOLs of approximately \$156 million available to reduce future state taxable income. These NOLs expire in varying amounts beginning in year 2000 through 2014.

Under SFAS No. 109, a valuation allowance must be established to offset a deferred tax asset if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax asset will not be realized. At December 31, 1999 and 1998, the Company recorded a valuation allowance for all state NOLs and the portion of federal NOLs that the Company believes may not be fully utilized in the future. At December 31, 1999, the Company has recognized a net deferred tax asset of \$44.1 million, the realization of which is dependent on the Company's ability to generate taxable income in future periods. The Company believes that its estimate of future earnings based on contracts in place and its earnings trend from recent prior years supports recognition of this amount.

Deferred tax expense includes an increase in the valuation allowance for deferred tax assets of (\$7,734,000) and (\$1,326,000) for 1999 and 1997, respectively.

I. EQUITY SECURITIES

The Company has been authorized to issue up to 1,000,000 shares of Preferred Stock, \$.01 par value, of which 150,000 were outstanding at December 31, 1999.

On April 16, 1999, the Company, issued to SCF-IV, L.P., a Delaware limited partnership managed by SCF Partners (the "Purchaser"), 150,000 shares of Series A Cumulative Perpetual Preferred Stock, \$0.01 par value per share (the "Series A Preferred Stock"), and a warrant (the "Warrant") to purchase up to 2,400,000 shares of the Common Stock of the Company at an exercise price of \$8.50 per share, subject to anti-dilution adjustments. The aggregate purchase price for these instruments was \$15.0 million, of which approximately \$12.8 million was allocated to the Series A Preferred Stock and approximately \$2.2 million to the Warrant. The difference between the carrying

value and the redemption value for the Series A Preferred Stock is being amortized to retained earnings over a period of five years and affects the earnings per share of common stock. The net proceeds from the sale were used to repay indebtedness. No underwriting discounts, commissions or similar fees were paid in connection with the sale of the securities.

Cumulative dividends are payable on the Series A Preferred Stock quarterly in arrears at the initial dividend rate of 5% per annum, based on the stated value of \$100 per share of Series A Preferred Stock. Dividends for the first three years are payable in Newpark Common Stock, based on the average closing price of Newpark's Common Stock for the five business days preceding the record date. The dividend rate is subject to adjustment three, five and seven years after the date of issuance. The agreement does not restrict common stock dividends or repurchases of common stock by the Company as long as all accumulated dividends on the Series A Preferred Stock have been paid in full. Dividends paid on preferred stock and accretion of the discount on the preferred stock for the year ended December 31, 1999 were \$532,000 and \$318,000, respectively. These amounts reflect dividends and accretion for the period of April 16, 1999 (the issuance date of the preferred stock) through December 31, 1999.

On May 13, 1998, the stockholders of the Company approved an increase in the number of authorized shares of common stock to 100,000,000.

Changes in outstanding Common Stock for the years ended December 31, 1999, 1998, and 1997 were as follows:

| (In thousands of shares) | 1999 | 1998 | 1997 |
|--|--------|--------|--------|
| | | | |
| Outstanding, beginning of year | 68,840 | 65,212 | 62,758 |
| Shares issued for acquisitions | | 2,347 | 1,193 |
| Shares issued for deferred compensation plan | 46 | 535 | 59 |
| Other | | 17 | |
| Shares issued for preferred stock dividend | 71 | | |
| Shares issued upon exercise of options | 122 | 729 | |
| | | | |
| | | | 1,202 |
| Outstanding, end-of-year | 69,079 | 68,840 | 65,212 |
| | ===== | ===== | ===== |

J. EARNINGS PER SHARE

In accordance with Statement of Financial Accounting Standards No. 128, "Earnings Per Share" ("SFAS 128"), the Company changed its method of calculating earnings per share during the fourth quarter of 1997. Per share and weighted average share amounts for all years presented have been restated to conform to the requirements of SFAS No. 128, and to give effect for all 1998 and 1997 transactions accounted for as poolings of interest (see Note B).

The following table presents the reconciliation of the numerator and denominator for calculating earnings per share in accordance with the disclosure requirements of SFAS 128 as follows (in thousands, except per share data):

For the Years Ended

=======

======

======

| | | 1999 | | | 1998 | | | 1997 | |
|--|--------------------|-----------------|------------------------|-----------------|-------------------------|------------------------|-----------------|-----------------|------------------------|
| | Income (Num) | Shares (Den) | Per Share Amount | Income (Num) | Shares (Den) | Per Share Amount | Income (Num) | Shares (Den) | Per Share Amount |
| BASIC EPS Income (loss) available to common stockholders | \$ (69,505) | 68,949 | \$ (1.01) ======= | \$(63,615) | 67,058 | \$ (0.95) ====== | \$37,741 | 64,158 | \$.59 ===== |
| EFFECT OF DILUTIVE SECURITIES | | | | | | | | | |
| Stock options | | | | | | | | 1,472 | |
| | | 1999 | | For t | he Years En 1998 | ded | | 1997 | |
| | | | | | | | | | |
| DILUTED EPS | | | | | | | | | |
| Income (loss) available to common stockholders | \$(69,505) | 68,949 | \$ (1.01) | \$(63,615) | 67,058 | \$ (0.95) | \$37,741 | 65,630 | \$.58 |

Options and warrants excluded from the computation of diluted EPS for the years ended December 31, 1999 and 1998 that could potentially dilute basic EPS in the future were 7,426,455 shares and 4,435,664 shares, respectively. Since the Company incurred a loss per share for 1999 and 1998, such dilutive options were excluded, as they would be antidilutive to basic EPS.

=====

========

Options to purchase 12,000 and 16,000 shares of common stock, at exercise prices of \$20.84 and \$19.53 per share, respectively, were outstanding during the fourth quarter of 1997, but were not included in the computation of diluted EPS because the options' exercise price was greater than the average market price of the common shares. The options, which expire during the fourth quarter of 2002, were still outstanding at the end of 1997.

K. STOCK OPTION PLANS

At December 31, 1999, the Company had three stock-based compensation plans, which are described below. The Company applies Accounting Principles Board Opinion 25 ("APB 25") and related Interpretations in accounting for its plans. Accordingly, no compensation cost has been recognized for its stock option plans as the exercise price of all stock options granted thereunder is equal to the fair value at the date of grant. Had compensation costs for the Company's stock-based compensation plans been determined based on the fair value at the grant dates for awards under those plans consistent with the method of Financial Accounting Standards Board Statement No. 123, the Company's net income (loss) and earnings (loss) per share would have been reduced to the pro forma amounts indicated below:

| | Year Ended December 31, | | | |
|---------------------------------------|--------------------------|-------------------------|-------------------------|---------------------|
| (In thousands, except per share data) | 1999 | 1998 | 1997 | |
| Net income (loss) | As reported Pro forma | \$ (69,505) (76,210) | \$ (63,615) (68,977) | \$ 37,741 35,245 |
| Basic earnings (loss) per share | As reported Pro forma | (1.01) (1.11) | (0.95) (1.03) | 0.59 0.55 |
| Diluted earnings (loss) | As reported | (1.01) | (0.95) | 0.58 |
| per share | Pro forma | (1.11) ======= | (1.03) | 0.54 |

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model, with the following assumptions:

| | Year Ended December 31 | | | | | |
|-------------------------------|------------------------|-------------|-------------|--|--|--|
| | 1999 | 1998 | 1997 | | | |
| Risk free interest rate | 6.5% | 5.2% | 6.3% | | | |
| Expected years until exercise | 4 | 4 | 4 | | | |
| Expected stock volatility | 259.1% | 56.9% | 64.3% | | | |
| Dividend yield | 0% ===== | 0% ===== | 0% ===== | | | |

A summary of the status of the Company's stock option plans as of December 31, 1999, 1998 and changes during the periods ending on those dates is presented below:

| | | | | Years End | ed Dec | ember 31, | | | | | |
|---|--|----|------------------------------|--|--------|--------------------------------|--|----|-------------------------------|---|--|
| | 1999 | | | 1998 | | | 1997 | | | | |
| | Shares | | N-A ise Price | Shares | | W-A sise Price | Shares | | W-A ise Price | - | |
| Outstanding at beginning of year Granted Exercised Canceled | 4,435,664 1,057,600 (122,238) (344,571) | \$ | 8.02 5.35 4.43 9.17 | 4,070,557 1,254,000 (726,222) (162,671) | \$ | 7.59 11.35 4.92 13.45 | 4,110,132 1,254,000 (1,153,315) (140,260) | \$ | 4.90 12.59 3.50 6.69 | | |
| Outstanding at end of year | 5,026,455 ====== | \$ | 7.46 | 4,435,664 | \$ | 8.02 | 4,070,557 ====== | \$ | 7.59 | | |
| Weighted-average fair value of options granted during the year | | \$ | 5.23 | | \$ | 6.51 | | \$ | 6.80 | | |

The following table summarizes information about all stock options outstanding at December 31, 1999.

| | | Options Outstanding | Options Exercisable | | | |
|--------------------------------|-----------------------|---|--|-----------------------|--|--|
| Range of Exercise Prices | Number Outstanding | Weighted-Average Remaining Contractual Life (Years) | Weighted- Average Exercise Price | Number Exercisable | Weighted- Average Exercise Price | |
| | | | | | | |
| \$1.90 to \$4.11 | 1,030,400 | 2.98 | \$ 3.61 | 1,017,800 | \$ 3.61 | |
| \$4.28 to \$6.25 | 1,040,696 | 5.94 | \$ 5.09 | 94,334 | \$ 5.59 | |
| \$6.50 to \$8.31 | 1,155,388 | 4.33 | \$ 8.11 | 971,724 | \$ 8.25 | |
| \$8.62 to \$9.94 | 63,667 | 5.33 | \$ 9.17 | 30,001 | \$ 9.38 | |
| \$10.00 to \$21.00 | 1,736,304 | 4.76 | \$10.69 | 861,006 | \$10.46 | |
| | | | | | | |
| | 5,026,455 | 4.55 | \$ 7.46 | 2,974,865 | \$ 7.23 | |

On December 15, 1998 a total of 1,729,306 options, none of which were for the benefit of executive officers, were amended to reflect a reduction of the exercise price to \$10.00 per share. On the date of the amendment, the price of Newpark's common stock was \$5.63 per share.

The Amended and Restated Newpark Resources, Inc. 1988 Incentive Stock Option Plan (the "1988 Plan") was adopted by the Board of Directors on June 22, 1988 and thereafter was approved by the stockholders. The 1988 Plan was amended several times and provided for approximately 4,000,000 shares to be issuable thereunder. Under the terms of the 1988 Plan, an option could not be granted for an exercise price less than the fair market value on the date of grant and could have a term of up to ten years. No future grants are available under the 1988 Plan.

The 1993 Non-Employee Directors' Stock Option Plan (the "1993 Non-Employee Directors' Plan") was adopted on September 1, 1993 by the Board of Directors and, thereafter, was approved by the stockholders in 1994. Non-employee directors are not eligible to participate in any other stock option or similar plans currently maintained by the Company. The purpose of the 1993 Non-Employee Directors' Plan is to promote an increased incentive and personal interest in the welfare of Newpark by those individuals who are primarily responsible for shaping the long-range plans of Newpark, to assist Newpark in attracting and retaining on the Board persons of exceptional competence and to provide additional incentives to serve as a director of Newpark.

Prior to January 29, 1998, the 1993 Non-Employee Directors' Stock Option Plan (the "Non-Employee Directors' Plan") provided that each non-employee director who was serving on the Board of Directors on September 1, 1993, and each new non-employee director who was first elected to the Board of Directors after September 1, 1993, would be granted a stock option to purchase, at an exercise price equal to the fair market value of the Common Stock on the date of grant, 63,000 shares of common stock. The Non-Employee Directors' Plan also provided that each time a non-employee director had served on the Board for a period of five consecutive years, such director automatically would be granted a stock option to purchase 42,000 shares of Common Stock, at an exercise price equal to the fair market value of the Common Stock on the date of grant. Effective January 29, 1998, the Non-Employee Directors' Plan was amended to reduce the number of shares of Common Stock for which a stock option will be granted to each non-employee director who is first elected a director after that date from 63,000 shares to 10,000 shares of Common Stock. The Non-Employee Directors' Plan also was amended to delete the provisions for the automatic grant of additional stock options at five-year intervals and to provide instead for automatic additional grants to each Non-Employee Director of stock options to purchase 10,000 shares of Common Stock on January 29, 1998, and each time the Non-Employee director is re-elected to the Board of Directors. These amendments were approved by the stockholders on May 13, 1998.

On November 2, 1995, the Board of Directors adopted, and on June 12, 1996 the stockholders approved, the Newpark Resources, Inc. 1995 Incentive Stock Option Plan (the "1995 Plan"), pursuant to which the Compensation Committee may grant incentive stock options and nonstatutory stock options to designated employees of Newpark. Initially, a maximum of 2,100,000 shares of Common Stock were issuable under the 1995 Plan, with such maximum number increasing on the last business day of each fiscal year of Newpark, commencing with the last business day of the fiscal year ending December 31, 1996, by a number equal to 1.25% of the number of shares of Common Stock issued and outstanding on the close of business on such date, with a maximum number of shares of Common Stock that may be issued upon exercise of options granted under the 1995 Plan being limited to 5,250,000.

DEFERRED COMPENSATION PLAN

In March of 1997, the Company established a Long-Term Stock and Cash Incentive Plan (the "Plan"). By policy, the Company has limited participation in the Plan to certain key employees of companies acquired subsequent to inception of the Plan. The intent of the Plan is to increase the value of the stockholders' investment in the Company by improving the Company's performance and profitability and to retain, attract and motivate key employees who are not directors or officers of Newpark but whose judgment, initiative and efforts are expected to contribute to the continued success, growth and profitability of the Company.

Subject to the provisions of the Plan, a committee may (i) grant awards pursuant to the Plan, (ii) determine the number of shares of stock or the amount of cash or both subject to each award, (iii) determine the terms and conditions (which need not be identical) of each award, provided that stock shall be issued without the payment of cash consideration other than an amount equal to the par value of the stock, (iv) establish and modify performance criteria for awards, and (v) make all of the determinations necessary or advisable with respect to awards under the Plan.

Each award under the Plan will consist of a grant of shares of stock or an amount of cash (to be paid on a deferred basis) subject to a restriction period (after which the restrictions shall lapse), which shall mean a period commencing on the date the award is granted and ending on such date as the committee shall determine (the "Restriction Period"). The committee may provide for the lapse of restrictions in installments, for acceleration of the lapse of restrictions upon the satisfaction of such performance or other criteria or upon the occurrence of such events as the committee shall determine, and for the early expiration of the Restriction Period upon a participant's death, disability, retirement at or after normal retirement age or the termination of the participant's employment with the Company by the Company without cause.

The maximum number of shares of common stock of Newpark that may be issued pursuant to the Plan is 676,909, subject to adjustment pursuant to certain provisions of the Plan. The maximum amount of cash that may be awarded pursuant to the Plan is \$1,500,000, and each such amount may be increased by the Board of Directors. If shares of stock or the right to receive cash awarded or issued under the Plan are reacquired by Newpark due to a forfeiture or for any other reason, such shares or right to receive cash will be cancelled and thereafter will again be available for purposes of the Plan. At December 31, 1999, 640,136 shares of common stock had been issued under the Plan and \$1,418,000 had been awarded.

M. SUPPLEMENTAL CASH FLOW INFORMATION

Included in accounts payable and accrued liabilities at December 31, 1999, 1998 and 1997, were equipment purchases of \$1,326,000, \$5,186,000, and \$3,632,000, respectively. Also included are notes payable for equipment purchases in the amount of \$434,000 and \$83,000 for 1998 and 1997, respectively.

Interest of \$18,063,000, \$13,144,000 and \$4,801,000, was paid in 1999, 1998 and 1997, respectively. Income tax refunds, net of payments, totaled \$11,191,000 for the year ended December 31, 1999. Income taxes of \$9,991,000, and \$4,751,000 were paid in 1998 and 1997, respectively.

N.

COMMITMENTS AND CONTINGENCIES

Newpark and its subsidiaries are involved in litigation and other claims or assessments on matters arising in the normal course of business. In the opinion of management, any recovery or liability in these matters will not have a material adverse effect on Newpark's consolidated financial statements.

In conjunction with the 1996 acquisition of Campbell Wells Ltd. ("Campbell"), Newpark became a party to a "NOW Disposal Agreement", pursuant to which Newpark was required, for a period of 25 years following the acquisition, to deliver to Campbell for disposal at its landfarm facilities an agreed annual quantity of E&P Waste, and Campbell executed a Noncompetition Agreement under which it agreed not to compete with Newpark in the marine-related E&P Waste disposal business for five years. The landfarms are now operated by U.S. Liquids, Inc. ("USL"), which also assumed Campbell's obligations under the Noncompetition Agreement. During 1998, a dispute arose between the parties concerning Newpark's obligations under the NOW Disposal Agreement. In September 1998, Newpark and USL settled their dispute by executing a Settlement Agreement and a "Payment Agreement" under which, among other things, Newpark's contractual commitment to deliver waste to USL's disposal facilities was terminated immediately, and Newpark agreed to pay USL \$30 million, \$6 million of which was paid in 1998, \$11 million of which was paid in 1999, \$9 million of which is to be paid in 2000 and \$4 million of which is to be paid in 2001. The payments to be made in 2000 and 2001 are subject to increase based on the increase, if any, in the Consumer Price Index between July 1, 1998 and January 3, 2000. As a result of the change in the Consumer Price Index, in 2000 Newpark will pay a total of \$9.2 million to USL. Under the Payment Agreement, Newpark has the right, but not the obligation, to deliver specified volumes of E&P Waste to USL's facilities until June 30, 2001 without additional cost, and subject to certain conditions, Newpark may extend this arrangement for two additional one-year terms at an additional annual cost of \$8 million, which is also subject to increase based on increases in the Consumer Price Index. As part of the settlement, Newpark agreed that USL may engage in the business of cleaning tanks, barges, vessels, containers and similar structures used in the transportation and storage of E&P Waste, and USL purchased from Newpark certain equipment used by Newpark in such cleaning activities.

The Company is currently involved in proceedings with the Texas State Comptroller of Public Accounts related to sales tax audits for the periods of April 1988 through September 1995. The Company believes that the ultimate resolution of this matter will not have a material adverse effect on its consolidated financial statements.

In the normal course of business, in conjunction with its insurance programs, the Company has established letters of credit in favor of certain insurance companies in the amount of \$1,250,000 and \$1,000,000 at December 31, 1999 and 1998, respectively. At December 31, 1999 and 1998, the Company had outstanding guaranty obligations totaling \$1,494,000 and \$1,526,000, respectively, in connection with facility closure bonds issued by an insurance company.

Since May 1988, the Company has held the exclusive right to use a patented prefabricated wooden mat system with respect to the oil and gas exploration and production industry within the State of Louisiana. On June 20, 1994, the Company entered into a new license agreement by which it obtained the exclusive right to use the same patented prefabricated mat system, without industry restriction, throughout the continental United States. The license agreement requires, among other things, that the Company purchase a minimum of 5,000 mats annually through 2003. The Company has met this annual mat purchase requirement since the inception of the agreement. Any purchases in excess of that level may be applied to future annual requirements. The Company's annual commitment to maintain the agreement in force, absent any reductions resulting from excess purchases, is currently estimated to be \$3.7 million.

Since July 1995, Newpark has held the exclusive worldwide right to use a patented composite mat system. Production of these mats did not commence until 1998. The license agreement requires, among other things, that the Company purchase a minimum of 5,000 mats annually. Any purchases in excess of that level may be applied to future annual requirements. Newpark's annual commitment to maintain the agreement in force is currently estimated to be \$3,500,000.

The Company has guaranteed certain debt obligations of a joint venture in which it holds a 49% interest, through the issuance of a letter of credit. The guarantee is limited to \$15 million, plus accrued interest. The joint venture partner has obtained a commitment for the refinancing of its debt. The pending transaction would not require a guarantee from the Company.

The Company leases various manufacturing facilities, warehouses, office space, machinery and equipment, including transportation equipment and composite mats, under operating leases with remaining terms ranging from one to ten years, with various renewal options. Substantially all leases require payment of taxes, insurance and maintenance costs in addition to rental payments. Total rental expenses for all operating leases were \$9,173,000, \$10,731,000, and \$5,993,000, in 1999, 1998 and 1997, respectively.

Future minimum payments under noncancellable operating leases and future minimum receipts under noncancellable subleases, with initial or remaining terms in excess of one year are as follows (in thousands):

| | Operating Lease Payments | Operating Sublease Receipts | Net Operating Lease Payments |
|---|--|---|--|
| 2000 2001 2002 2003 2004 2005 and thereafter | \$10,854 9,968 9,407 8,636 8,113 22,776 \$69,754 | \$ 175 466 466 475 498 314 \$ 2,394 | \$10,679 9,502 8,941 8,161 7,615 22,462 \$67,360 |

The Company is self-insured for health claims up to a certain policy limit. Claims in excess of \$100,000 per incident and approximately \$4.8 million in the aggregate per year are insured by third-party reinsurers. At December 31, 1999, the Company had accrued a liability of \$900,000 for outstanding and incurred, but not reported, claims based on historical experience.

O. CONCENTRATIONS OF CREDIT RISK

Financial instruments which potentially subject the Company to significant concentrations of credit risk consist principally of cash investments and trade accounts and notes receivable.

The Company maintains cash and cash equivalents with various financial institutions. These financial institutions are located throughout the Company's trade area and company policy is designed to limit exposure to any one institution. As part of the Company's investment strategy, the Company performs periodic evaluations of the relative credit standing of these financial institutions.

Concentrations of credit risk with respect to trade accounts and notes receivable are generally limited due to the large number of entities comprising the Company's customer base, and for notes receivable the required collateral. The Company maintains an allowance for losses based upon the expected collectibility of accounts and notes receivable.

P. SUPPLEMENTAL SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

| | Quarter Ended | | | |
|--|---------------|-----------|-----------|-----------|
| | Mar 31 | Jun 30 | Sep 30 | Dec 31 |
| (In thousands, except per share amounts) | | | | |
| | ======== | ======== | ======== | ======= |
| FISCAL YEAR 1999 (AS RESTATED) | | | | |
| Revenues | \$ 50,775 | \$ 39,268 | \$ 48,873 | \$ 51,860 |
| Operating income (loss) | 5,103 | (5,579) | (1,011) | (76, 815) |
| Net income (loss) | 2,029 | (5,492) | (8,218) | (57,824) |

| | Quarter Ended | | | | | | | |
|---|---------------|--------|----|--------------|----|----------|----|----------|
| (In thousands, except per share amounts) | | | | | | Sep 30 | | Dec 31 |
| Net income (loss) per share Basic: | | | | | | | | |
| Continuing operations | | 0.01 | | (0.07) | | (0.10) | | |
| Discontinued operations | | (0.00) | | (0.02) | | (0.02) | | (0.01) |
| Cumulative effect of accounting change | | 0.02 | | | | | | |
| Net income (loss) | | 0.03 | | (0.08) | | (0.12) | | (0.84) |
| Diluted: | | | | | | | | |
| Continuing operations | | 0.01 | | (0.07) | | (0.10) | | (0.83) |
| Discontinued operations | | (0.00) | | (0.02) | | (0.02) | | (0.01) |
| Cumulative effect of accounting change | | 0.02 | | | | | | |
| Net income (loss) | | 0.03 | | (0.08) | | (0.12) | | (0.84) |
| Weighted average common and common equivalent shares outstanding: | | | | | | | | |
| Basic | | 68,872 | | 68,893 | | 68,986 | | 69,044 |
| Diluted | | 69,185 | | 68,893 | | 68,986 | | 69,044 |
| FISCAL YEAR 1998 (AS RESTATED) | | | | | | | | |
| Revenues | \$ | 70,870 | \$ | 65,486 | \$ | 59,218 | \$ | 49,884 |
| Operating income (loss) | | 18,903 | | 16,138 | | (42,130) | | (74,179) |
| Net income (loss) | | 11,227 | | 9,109 | | (32,882) | | (51,069) |
| Net income (loss) per share Basic: | | | | | | | | |
| Continuing operations | | 0.17 | | 0.13 0.01 | | (0.46) | | (0.73) |
| Discontinued operations | | (0.01) | | 0.01 | | (0.01) | | (0.01) |
| Cumulative effect of accounting change | | | | | | (0.02) | | |
| Net income (loss) | | 0.17 | | (0.08) | | (0.49) | | (0.74) |
| Diluted: | | | | | | | | |
| Continuing operations | | 0.17 | | 0.13 | | (0.46) | | (0.73) |
| Discontinued operations | | (0.01) | | 0.01 | | (0.01) | | (0.01) |
| Cumulative effect of accounting change | | ` | | | | (0.02) | | ` |
| Net income (loss) | | 0.17 | | (0.08) | | (0.49) | | (0.74) |
| Weighted average common and common | | | | | | | | |
| equivalent shares outstanding: | | | | | | | | |
| Basic | | 65,364 | | | | 67,605 | | 68,775 |
| Diluted | | 66,784 | | 67,731 | | 67,605 | | 68,775 |

The information above has been restated to reflect the presentation of discontinued operations of the Company's solids control operations in the third quarter of 1999. In addition, as further discussed in Note C, during the fourth quarter of 1999 and the third and fourth quarters of 1998, the Company recorded significant charges associated with asset write-downs and impairments, arbitration settlement, and increases in the provision for uncollectible accounts. Also, included in the fourth quarter of 1998 are charges to adjust certain inventories to physical amounts and to account for differences in gross margins, primarily in the Fluids Sales & Engineering segment, which were estimated during the interim periods of 1998. The total of these charges was \$4,381,000 and is included in costs of services provided.

Q. SEGMENT AND RELATED INFORMATION

The Company's three business units have separate management teams and infrastructures that offer different products and services to a homogenous customer base. The business units form the three reportable segments of E&P Waste Disposal, Fluids Sales & Engineering and Mat & Integrated Services.

E&P Waste Disposal: This segment provides disposal services for both oilfield exploration and production ("E&P") waste and E&P waste contaminated with naturally occurring radioactive material. The primary method used for disposal is low pressure injection into environmentally secure geologic formations deep underground. The primary operations for this segment are in the Gulf Coast market and customers include major multinational and independent oil companies. This segment began operations of its non-hazardous industrial waste disposal facility in 1999. Disposal of this type of waste could lead to an expansion of Newpark's customer base and geographic service points for this segment.

Fluids Sales & Engineering: This segment provides drilling fluids sales and engineering services and onsite drilling fluids processing services. The primary operation for this segment are in the Gulf Coast market. However, other markets served by this segment include Oklahoma, Canada, and the Permian Basin. Customers include major multinational, independent and national oil companies.

Mat & Integrated Services: This segment provides prefabricated interlocking mat systems for the construction of drilling and work sites. In addition, the segment provides fully-integrated onsite and offsite environmental services, including site assessment, pit design, construction and drilling waste management, and regulatory compliance services. The primary markets served include the Gulf Coast market and Canada. The principal customers are major national, independent and national oil companies. In addition, this segment provides temporary work site services to the pipeline, electrical utility and highway construction industries principally in the Southeastern portion of the United States.

Newpark does not believe it is dependent on any one customer. During the years ended December 31, 1999 and 1998 there were no sales to one customer in excess of 10%. During the year ended December 31, 1997, one customer accounted for approximately 10% of total revenues. This customer is a customer of the Mat & Integrated Services segment. Export sales are not significant.

Summarized financial information concerning the Company's reportable segments is shown in the following table:

Years Ended December 31,

| rear 3 Ended December 31, | | |) _ , | | |
|---------------------------|---------|--|---|--|---|
| | 1999 | | 1998 | | 1997 |
| | | (In | thousands |) | |
| | | | | | |
| \$ | , | \$ | , | \$ | , |
| | 93,018 | | 92,792 | | 63,205 |
| | 60,560 | | 111,513 | | 103,216 |
| | (5,756) | | (17,304) | | (1,879) |
| \$: | 190,776 | \$ | 245,458 | \$ | 227,223 |
| === | ====== | =: | ====== | =: | ====== |
| | | | | | |
| \$ | | \$ | 869 | \$ | 380 |
| | 89 | | 1,089 | | |
| | 5,667 | | 15,346 | | 1,499 |
| | | | , | | -, |
| \$ | 5.756 | \$ | 17.304 | \$ | 1,879 |
| === | ====== | =: | ======= | =: | =, 5: 6 |
| | === | \$ 42,954 93,018 60,560 (5,756) | 1999(In \$ 42,954 \$ 93,018 60,560 (5,756) | 1999 1998 (In thousands \$ 42,954 \$ 58,457 93,018 92,792 60,560 111,513 (5,756) (17,304) \$ 190,776 \$ 245,458 | 1999 1998 (In thousands) \$ 42,954 \$ 58,457 \$ 93,018 92,792 60,560 111,513 (5,756) (17,304) \$ 190,776 \$ 245,458 \$ =================================== |

| | Years Ended December 31, | | | |
|---|---|---------------------------------|--|--|
| | | 1998 | | |
| | | (In thousands | | |
| OPERATING INCOME (LOSS): Segment Operating Income (Loss) E&P Waste Disposal Fluids Sales & Engineering Mat & Integrated Services | (8,616) | \$ 19,014 (10,628) 10,059 | 11,297 28,354 | |
| Total Segment Operating Income | \$ 3,326 ====== | . , | | |
| General and administrative expenses Goodwill amortization Provision for uncollectible accounts Write-down of abandoned and disposed assets Impairment of long-lived assets Terminated merger expense Arbitration settlement Equity in net loss of unconsolidated affiliate Total Operating Income (Loss) | (4,996) (2,853) (44,870) (23,363) (2,957) | (27,463) (1,293) | (2,683) \$ 62,551 | |
| SEGMENT ASSETS E&P Waste Disposal Fluids Sales & Engineering Mat & Integrated Services Other Total Assets | \$ 154,097 153,096 77,292 65,706 \$ 450,191 | 45,649 | 71,072 173,303 54,781 | |

| DEPRECIATION & AMORTIZATION E&P Waste Disposal Fluids Sales & Engineering Mat & Integrated Services Other | \$ 5,452 | \$ 6,258 | \$ 5,371 |
|---|------------------------------|-------------------------------------|--------------------------------------|
| | 7,019 | 5,791 | 1,331 |
| | 14,305 | 25,822 | 19,617 |
| | 105 | 30 | 74 |
| Total Depreciation & Amortization | \$ 26,881 | \$ 37,901 | \$ 26,393 |
| | ====== | ====== | ====== |
| CAPITAL EXPENDITURES E&P Waste Disposal Fluids Sales & Engineering Mat & Integrated Services Other | \$ 14,241 6,961 19,295 | \$ 30,621 14,326 47,335 15 | \$ 20,816 15,475 42,296 115 |
| Total Capital Expenditures | \$ 40,497 | \$ 92,297 | \$ 78,702 |
| | ====== | ====== | ====== |

| | Years Ended December 31, | | | |
|-------------------------------|--------------------------|----------------|------------|--|
| | 1999 | 1998 | 1997 | |
| | (| (In thousands) | | |
| REVENUE | | | | |
| Domestic | \$ 168,584 | \$ 227,959 | \$ 224,662 | |
| International | 22,192 | 17,499 | 2,561 | |
| | | | | |
| Total Revenue | \$ 190,776 | \$ 245,458 | \$ 227,223 | |
| | | | | |
| OPERATING INCOME (LOSS) | | | | |
| Domestic | \$ (71,039) | \$ (83,274) | \$ 62,558 | |
| International | (7, 263) | 2,006 | (7) | |
| | | | | |
| Total Operating Income (Loss) | \$ (78,302) | \$ (81,268) | \$ 62,551 | |
| | ======= | ======= | ======= | |
| ASSETS | | | | |
| Domestic | \$ 415,930 | \$ 460,981 | \$ 439,396 | |
| International | 34,261 | 33,624 | 9,506 | |
| THE CHARLESTAL | | | | |
| Total Assets | \$ 450,191 | \$ 494,605 | \$ 448,902 | |
| | ===== | ======= | ===== | |
| | | | | |

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None

PART III

ITEM 10. DIRECTORS AND OFFICERS OF THE REGISTRANT

The information required by this Item is incorporated by reference to the registrant's Proxy Statement to be filed pursuant to Regulation 14A under the Securities Act of 1934 in connection with the Company's 2000 Annual Meeting of Shareholders.

ITEM 11. EXECUTIVE COMPENSATION

The information required by this Item is incorporated by reference to the registrant's Proxy Statement to be filed pursuant to Regulation 14A under the Securities Act of 1934 in connection with the Company's 2000 Annual Meeting of Shareholders.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information required by this Item is incorporated by reference to the registrant's Proxy Statement to be filed pursuant to Regulation 14A under the Securities Act of 1934 in connection with the Company's 2000 Annual Meeting of Shareholders.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by this Item is incorporated by reference to the registrant's Proxy Statement to be filed pursuant to Regulation 14A under the Securities Act of 1934 in connection with the Company's 2000 Annual Meeting of Shareholders.

PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K

(a) 1. FINANCIAL STATEMENTS

Reports of Independent Auditors
Consolidated Balance Sheets as of December 31, 1999 and 1998
Consolidated Statements of Income for the years ended December 31,
1999, 1998 and 1997. Consolidated Statements of Stockholders' Equity
for the years ended December 31, 1999, 1998 and 1997.
Consolidated Statement of Cash Flows for the years ended December 31,
1999, 1998 and 1997. Consolidated Statements of Comprehensive Income
for the years ended December 31, 1999, 1998 and 1997.
Notes to Consolidated Financial Statements

2. FINANCIAL STATEMENT SCHEDULES

All schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable, and therefore have been omitted.

- EXHIBITS
- 3.1 Restated Certificate of Incorporation.(9)
- 3.2 Bylaws.(1)
- 4.1 Indenture, dated as of December 17, 1997, among the registrant, each of the Guarantors identified therein and State Street Bank and Trust Company, as Trustee.(2)
- 4.2 Form of the Newpark Resources, Inc. 8 5/8% Senior Subordinated Notes due 2007, Series B.(2)
- 4.3 Form of Guarantees of the Newpark Resources, Inc. 8 % Senior Subordinated Notes due 2007. (2)
- 10.1 Employment Agreement, dated as of October 23, 1990, between the registrant and James D. Cole.(1)*
- 10.2 Lease Agreement, dated as of May 17, 1990, by and between
 Harold F. Bean Jr. and Newpark Environmental Services, Inc.
 ("NESI").(1)
- 10.3 Lease Agreement, dated as of July 29, 1994, by and between Harold F. Bean Jr. and NESI.(3)

- 10.4 Building Lease Agreement, dated April 10, 1992, between the registrant and The Traveler's Insurance Company.(4)
- 10.5 Building Lease Agreement, dated May 14, 1992, between State Farm Life Insurance Company, and SOLOCO, Inc.(4)
- 10.6 Operating Agreement, dated June 30, 1993, between Goldrus Environmental Services, Inc. and NESI.(3)
- 10.7 Amended and Restated 1993 Non-Employee Directors' Stock Option $Plan.(9)^*$
- 10.8 1995 Incentive Stock Option Plan.(5)*
- 10.9 Exclusive License Agreement, dated June 20, 1994, between SOLOCO, Inc. and Quality Mat Company.(3)
- 10.10 Restated Credit Agreement, dated June 30, 1997, among the registrant, as borrower, the subsidiaries of the registrant named therein, as guarantors, and BankOne, Louisiana, National Association, Deutsche Bank A.G., New York Branch and/or Cayman Islands Branch and Hibernia National Bank, as banks (the "Banks").(6)
- 10.11 First Amendment to Restated Credit Agreement, dated November 7, 1997, among the registrant, the subsidiaries of the registrant named therein and the Banks.(7)
- 10.12 Second Amendment to Restated Credit Agreement, dated December 10, 1997, among the registrant, the subsidiaries of the registrant named therein and the Banks.(7)
- 10.13 Third, Fourth, Fifth and Sixth Amendment to Restated Credit Agreement, dated December 10, 1997, among the registrant, the subsidiaries of the registrant named therein and the Banks.(7)(9)
- 10.14 Credit Agreement, dated December 1, 1995, between SOLOCO, Inc., and Hibernia National Bank.(5)
- 10.15 Now Disposal Agreement, dated June 4, 1996, among Sanifill, Inc., Now Disposal Operating Co. and Campbell Wells, Ltd.(8)
- 10.16 Settlement of Arbitration and Release, dated July 22, 1998, among the registrant and U.S. Liquids, Inc.(9)
- 10.17 Payment Agreement, dated December 31, 1998, among the registrant, Newpark Environmental Services, Inc. and U.S. Liquids, Inc.(9)
- 10.18 Option Agreement, dated December 31, 1998, among the registrant, Newpark Environmental Services, Inc. and U.S. Liquids, Inc.(9)
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- 10.26 Alliance Agreement, dated as of February 3, 2000, among Tuboscope Inc., Tuboscope Vetco International, Inc., the registrant, Newpark Drilling Fluids, L.L.C., and Newpark Environmental Services, L.L.C. +
- 10.27 Newpark Resources, Inc. 1999 Employee Stock Purchase Plan. +*
- 21.1 Subsidiaries of the Registrant+
- 23.1 Consent of Arthur Andersen LLP+
- 23.2 Consent of Deloitte & Touche LLP+
- 24.1 Powers of Attorney+
- 27.1 Financial Data Schedule+

- -----

- + Filed herewith.
- * Management Compensation Plan or Agreement.
- (1) Previously filed in the exhibits to the registrant's Registration Statement on Form S-1 (File No. 33-40716) and incorporated by reference herein.
- (2) Previously filed in the exhibits to the registrant's Registration Statement on Form S-4 (File No. 333-45197) and incorporated by reference herein.
- (3) Previously filed in the exhibits to the registrant's Annual Report on Form 10-K for the year ended December 31, 1994, and incorporated by reference herein.
- (4) Previously filed in the exhibits to the registrant's Registration Statement on Form S-8 (File No. 33-83680) and incorporated by reference herein.
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- (6) Previously filed in the exhibits to the registrant's Quarterly Report on Form 10-0 for the quarterly period ended June 30, 1997.
- (7) Previously filed in the exhibits to the registrants Annual Report on Form 10-K for the year ended December 31, 1997, and incorporated by reference herein.
- (8) Previously filed in the exhibits to the registrant's Registration Statement on Form S-3 (File No. 333-05805), and incorporated by reference herein.
- (9) Previously filed in the exhibits to the registrants Annual Report on Form 10-K for the year ended December 31, 1997, and incorporated by reference herein.
- (b) REPORTS ON FORM 8-K

 $\,$ No reports on Form 8-K were filed during the last quarter of the period covered by this report.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: March 27, 2000

NEWPARK RESOURCES, INC.

By: /s/ James D. Cole

James D. Cole, Chairman of the Board, President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the registrant in the capacities and on the date indicated.

| Signatures | Title | Date |
|------------------------------------|---|---------------|
| | | |
| /s/ James D. Cole | | |
| James D. Cole | Chairman of the Board, President and Chief Executive Officer | March 27,2000 |
| /s/ Matthew W. Hardey | | |
| Matthew W. Hardey | Vice President of Finance and Chief Financial Officer | March 27,2000 |
| /s/ Eric M. Wingerter | | |
| Eric M. Wingerter | Vice President and Controller (Principal Accounting Officer) | March 27,2000 |
| /s/ Wm. Thomas Ballantine | | |
| Wm. Thomas Ballantine | Executive Vice President and Director | March 27,2000 |
| /s/ Dibo Attar | | |
| Dibo Attar* | Director | March 27,2000 |
| /s/ W. W. Goodson | | |
| W. W. Goodson* | Director | March 27,2000 |
| /s/ David P. Hunt | | |
| David P. Hunt* | Director | March 27,2000 |
| /s/ Dr. Alan Kaufman | | |
| Dr. Alan Kaufman* | Director | March 27,2000 |
| /s/ James H. Stone | | |
| James H. Stone* | Director | March 27,2000 |
| By /s/ James D. Cole | | |
| *James D. Cole Attorney-in-Fact | | |

EXHIBIT INDEX

| EXHIBIT NUMBER | DESCRIPTION |
|-------------------|---|
| 3.1 | Restated Certificate of Incorporation.(9) |
| 3.2 | Bylaws.(1) |
| 4.1 | Indenture, dated as of December 17, 1997, among the registrant, each of the Guarantors identified therein and State Street Bank and Trust Company, as Trustee.(2) |
| 4.2 | Form of the Newpark Resources, Inc. 8 5/8% Senior Subordinated Notes due 2007, Series B.(2) |
| 4.3 | Form of Guarantees of the Newpark Resources, Inc. 8 % Senior Subordinated Notes due 2007. (2) |
| 10.1 | Employment Agreement, dated as of October 23, 1990, between the registrant and James D. Cole.(1)* |
| 10.2 | Lease Agreement, dated as of May 17, 1990, by and between Harold F. Bean Jr. and Newpark Environmental Services, Inc. ("NESI").(1) |
| 10.3 | Lease Agreement, dated as of July 29, 1994, by and between Harold F. Bean Jr. and NESI.(3) |

- 10.4 Building Lease Agreement, dated April 10, 1992, between the registrant and The Traveler's Insurance Company.(4)
- 10.5 Building Lease Agreement, dated May 14, 1992, between State Farm Life Insurance Company, and SOLOCO, Inc.(4)
- 10.6 Operating Agreement, dated June 30, 1993, between Goldrus Environmental Services, Inc. and NESI.(3)
- 10.7 Amended and Restated 1993 Non-Employee Directors' Stock Option Plan.(9)*
- 10.8 1995 Incentive Stock Option Plan.(5)*
- 10.9 Exclusive License Agreement, dated June 20, 1994, between SOLOCO, Inc. and Quality Mat Company.(3)
- 10.10 Restated Credit Agreement, dated June 30, 1997, among the registrant, as borrower, the subsidiaries of the registrant named therein, as guarantors, and BankOne, Louisiana, National Association, Deutsche Bank A.G., New York Branch and/or Cayman Islands Branch and Hibernia National Bank, as banks (the "Banks").(6)
- 10.11 First Amendment to Restated Credit Agreement, dated November 7, 1997, among the registrant, the subsidiaries of the registrant named therein and the Banks.(7)
- 10.12 Second Amendment to Restated Credit Agreement, dated December 10, 1997, among the registrant, the subsidiaries of the registrant named therein and the Banks.(7)
- 10.13 Third, Fourth, Fifth and Sixth Amendment to Restated Credit Agreement, dated December 10, 1997, among the registrant, the subsidiaries of the registrant named therein and the Banks.(7)(9)
- 10.15 Now Disposal Agreement, dated June 4, 1996, among Sanifill, Inc., Now Disposal Operating Co. and Campbell Wells, Ltd.(8)
- 10.16 Settlement of Arbitration and Release, dated July 22, 1998, among the registrant and U.S. Liquids, Inc.(9)
- 10.17 Payment Agreement, dated December 31, 1998, among the registrant, Newpark Environmental Services, Inc. and U.S. Liquids, Inc.(9)
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TERMINATION AND RELEASE AGREEMENT

THIS TERMINATION AND RELEASE AGREEMENT (the "Agreement") is made and entered into this 10th day of November, 1999, by and between Tuboscope Inc., a Delaware corporation ("Tuboscope"), and Newpark Resources, Inc., a Delaware corporation ("Newpark," and collectively with Tuboscope, the "Parties").

WITNESSETH:

WHEREAS, the Parties entered into that certain Agreement and Plan of Merger, dated as of June 24, 1999 (the "Merger Agreement," and capitalized terms not otherwise defined herein shall have the meaning ascribed to them in the Merger Agreement);

WHEREAS, in connection with the negotiations surrounding the Merger Agreement, the Parties entered into a Confidentiality Agreement dated June 4, 1999; and

WHEREAS, the Parties hereto wish to terminate the Merger Agreement, and release their respective rights, claims, obligations and liabilities in connection therewith, and the board of directors of each Party has approved such termination and authorized such Party to enter into this Agreement.

NOW, THEREFORE, in consideration of the covenants and agreements herein set forth, the Parties agree as follows:

- 1. TERMINATION OF MERGER AGREEMENT. Effective immediately, each of Tuboscope and Newpark abandon the Merger and mutually terminate the Merger Agreement pursuant to Section 8.01(a) thereof (including any provisions which would survive termination pursuant to the terms of the Merger Agreement). Notwithstanding anything to the contrary contained in the Merger Agreement, except as provided herein, no Released Party (as defined herein) shall have any liability or obligation under the Merger Agreement, including without limitation, as a result of any action or failure to act in connection with the Merger Agreement.
 - 2. NON-DISPARAGEMENT; SURVIVAL OF CONFIDENTIALITY AGREEMENT.
- (a) Each Party agrees that it will not, and will cause its respective subsidiaries, directors, officers and employees not to, and will use its best efforts to cause its financial advisors, consultants and affiliated entities not to, make any public statements or any statements reasonably calculated to become public (orally, in writing, electronically or otherwise), or instigate, assist or participate in making any such statement, which would or may reasonably be considered to disparage the other Party or its business or operations, any of the other Party's corporate predecessors, subsidiaries or affiliates or their respective businesses or operations, or any of the other Party's present and former officers, partners, directors, employees, agents, stockholders or representatives, in their capacity as such. From and after the date hereof, except as otherwise agreed by the

Parties, no Party shall make any public statements or any statements reasonably calculated to become public regarding, and in response to inquiries from the media, analysts, investors and other third parties each Party agrees not to comment on, (i) the business or prospects of the other Party or (ii) the reasons for the abandonment of the Merger and mutual termination of the Merger Agreement, except as provided in the form of joint press release attached hereto as Exhibit A or as otherwise required by law upon the advice of counsel, which shall be confirmed in writing. For purposes of this Agreement, a statement made by, or authorized by or made under the direction of, an officer or director of a Party, or a representative of such Party's media relations or investor relations departments, to the media, analysts, investment community or a significant shareholder of a Party will be conclusively presumed to be "reasonably calculated to become public" and any other statement which actually becomes public will be subject to a rebuttable presumption that it was "reasonably calculated to become public" at the time it was made.

- (b) The Confidentiality Agreement shall remain in full force and effect in accordance with its terms.
- 3. EXPENSES. No Party shall pay a termination fee to, or expense of, the other Party under the Merger Agreement or in connection with the proposed Merger, including without limitation any termination fee or expense provided for in Sections 8.03(b)-(g) of the Merger Agreement. Each Party shall bear its own costs and expenses heretofore or hereafter incurred by each Party in connection with or relating to this Agreement, the Merger Agreement and the transactions contemplated hereby and thereby, including the proposed Merger.
- 4. GENERAL RELEASE AND WAIVER. Effective immediately, each of the Parties and each of their respective predecessors, successors, subsidiaries and assigns and any of the present and former officers, directors and employees of the foregoing (each, a "Releasing Party"), in their capacity as such, hereby covenants not to sue and forever releases and discharges the other Party (and each of their respective directors, officers, representatives, advisors (including but not limited to financial advisors), attorneys, accountants, employees, agents, parents, subsidiaries, affiliated persons and entities, predecessors, successors and assigns and heirs, executors and administrators and all persons acting in concert with any such party) (each, a "Released Party") from all manner of claims, actions, causes of action or suits, at law or in equity, known or unknown, which each now has or hereafter can, shall or may have by reason of any matter, cause or thing whatsoever relating to or arising out of the Merger Agreement or the agreements or instruments ancillary thereto or the transactions contemplated thereby, or any action or failure to act under the Merger Agreement or in connection therewith, or in connection with the events leading to the abandonment of the Merger and the mutual termination of the Merger Agreement, excepting only any claim, action, cause of action or suit arising (i) out of an undertaking or promise contained in this Agreement or any agreement entered into between the parties subsequent to the date of this Agreement, or (ii) by virtue of obligations under the Confidentiality Agreement, or (iii) by virtue of transactions or dealings undertaken in the ordinary course of business and not arising out of, or in connection with, the Merger Agreement and the transactions contemplated thereby.

Nothing in this Agreement or the Merger Agreement shall in any way constitute an agreement by any party hereto to indemnify any other party hereto against any third party claim.

- 5. GOVERNING LAW. This Agreement, and all matters relating hereto, shall be governed by, and construed in accordance with the laws of the State of Delaware without reference to the conflict of laws principles thereof.
- 6. ENTIRE AGREEMENT. This Agreement and the Confidentiality Agreement constitute the entire agreement between the parties and supersede all prior agreements and understandings, both written and oral, between the Parties, or any of them, with respect to the subject matter hereof.
- 7. COOPERATION. Each Party agrees to cooperate with the other and to take all action reasonably necessary to give full effect to the provisions and intent of this Agreement, including, without limitation, any action necessary to defend the validity and enforceability hereof. For such purpose, each Party will bear its own costs and expenses incurred to take such action.
- 8. AMENDMENT AND MODIFICATION. This Agreement may be amended, modified, and supplemented only by a written document executed by the Parties which specifically states that it is an amendment, modification or supplement to this Agreement.
- 9. AUTHORIZATION. Each Party represents and warrants (i) this Agreement has been duly and validly authorized, executed and delivered, and (ii) the person executing this Agreement on its behalf is duly authorized and fully competent to execute this Agreement on its behalf. In entering into this Agreement, the undersigned represent that they have read all the terms hereof, have discussed the terms with counsel and that such terms are fully understood and voluntarily accepted.
- 10. CONSTRUCTION. This Agreement shall be construed without regard to the Party or Parties responsible for its preparation, and it shall be deemed to have been prepared jointly by the Parties. Any ambiguity or uncertainty arising herein shall not be interpreted or construed against any Party hereto.
- 11. NOTICES. Notices, requests, instructions or other documents to be given under this Agreement shall be in writing and shall be deemed given, (a) when sent if sent by facsimile, provided that the facsimile is promptly confirmed by telephone confirmation thereof to the intended recipient, (b) when delivered, if delivered personally to the intended recipient, and (c) one business day later, if sent by overnight delivery via a national courier service, and in each case, addressed to a Party at the following address for such Party:

if to Tuboscope:

Tuboscope Inc. 2835 Holmes Road Houston, Texas 77051

Attention: James F. Maroney, Esq. Telecopy: (713) 799-5224

with a copy to:

Latham & Watkins 650 Town Center Drive, 20th Floor Costa Mesa, CA 92626 Attention: Patrick T. Seaver, Esq. Telecopy: (714) 755-8290

if to Newpark:

Newpark Resources, Inc. Metairie, Louisiana 70002 Attention: James D. Cole Telecopy: (504) 833-9506

with a copy to:

Ervin, Cohen & Jessup LLP 9401 Wilshire Blvd., 9th Floor Beverly Hills, CA 90212-2974 Attention: Bertram K. Massing, Esq. Telecopy: (310) 859-2325

or to such other persons or addresses as may be designated in writing by the party to receive such notice as provided above.

12. COUNTERPARTS. This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original and all of which together shall constitute one and the same document.

- 13. SEVERABILITY. Any term or provision of this Agreement that is invalid or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such invalidity or unenforceability without rendering invalid or unenforceable the remaining terms and provisions of this Agreement or affect the validity or enforceability of any of the terms or provisions of this Agreement in any other jurisdiction, and if any provision of this Agreement is so broad as to be unenforceable, such provision shall be interpreted to be only so broad as is enforceable.
- 14. ENFORCEMENT. The parties agree that in the event of a breach of any provision of this Agreement irreparable damage would occur, the aggrieved party would be without an adequate remedy at law, and damages would be difficult to determine. The parties therefore agree that in the event of a breach of any provision of this Agreement, the aggrieved party may elect to institute and prosecute proceedings to enforce specific performance or to enjoin the continuing breach of such provision. By seeking or obtaining such relief, the aggrieved party will not be precluded from seeking or obtaining any other relief to which it may be entitled at law or in equity. In the event of any dispute, litigation or other adversary proceeding that may arise with respect to the subject matter of this Agreement (including the Confidentiality Agreement), the prevailing party will be entitled to receive from the other party reasonable attorneys' fees, costs and expenses incurred in such dispute, litigation or proceeding. The "prevailing party" means the party determined by the court or arbitrator to have most nearly prevailed, even if such party did not prevail in all matters, and not necessarily the party in whose favor a judgment is rendered.
- 15. SUCCESSORS AND ASSIGNS. This Agreement shall be binding upon, inure to the benefit of and be enforceable by the parties and their respective successors and assigns.

[SIGNATURE PAGE FOLLOWS]

TUBOSCOPE INC.

By: /s/ Joseph C. Winkler

Name: Joseph C. Winkler Title: Executive Vice President and Chief Financial Officer

NEWPARK RESOURCES, INC.

By: /s/ James D. Cole

Name: James D. Cole Title: President

SIGNATURE PAGE TO TERMINATION AND RELEASE AGREEMENT

1

ASSET PURCHASE AGREEMENT

AMONG

TUBOSCOPE INC

AND

NEWPARK RESOURCES, INC.,

NEWPARK DRILLING FLUIDS, INC.

AND

NEWPARK HOLDINGS, INC.

November 12, 1999

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Schedule 1--Acquired Assets
Exhibit A--Form of Bill of Sale
Exhibit B--Form of Assignments and Assumption
Exhibit C--Form of Special Warranty Deed
Exhibit D--Allocation Schedule

ASSET PURCHASE AGREEMENT

This Asset Purchase Agreement is entered into as of November 12, 1999, by and among Tuboscope Inc., a Delaware corporation ("Buyer"), on the one hand, and Newpark Resources, Inc., a Delaware corporation ("Parent"), Newpark Drilling Fluids, Inc., a Texas corporation ("NDF"), and Newpark Holdings, Inc., a Louisiana corporation (together with NDF, the "Selling Subsidiaries," and together with Parent, "Sellers"), on the other hand. Buyer, Newpark and Selling Subsidiaries are referred to collectively herein as the "Parties."

This Agreement contemplates a transaction in which Buyer will purchase certain assets owned or held under lease by Sellers in return for Buyer's payment of cash and assumption of certain liabilities related to the Acquired Assets (as defined below).

Now, therefore, in consideration of the premises and the mutual promises herein made, and in consideration of the representations, warranties and covenants herein contained, the Parties agree as follows.

Definitions.

"Acquired Assets" means all of Sellers' right, title and interest in and to the Core Assets and Non-Core Assets, which represent all or substantially all of the operating assets of Sellers' solids control businesses.

"Adverse Consequences" means all actions, suits, proceedings, hearings, investigations, charges, complaints, claims, demands, injunctions, judgments, orders, decrees, rulings, damages, dues, penalties, fines, costs, amounts paid in settlement, Liabilities, obligations, Taxes, liens, losses, expenses and fees, including court costs and attorneys' fees and expenses.

"Affiliate" has the meaning set forth in Rule 12b-2 of the regulations promulgated under the Securities Exchange Act.

"Assumed Liabilities" means those liabilities of Sellers with respect to the Leased Assets, which accrue on or after the Closing, under the Lease Agreement.

"Buyer" has the meaning set forth in the preface above.

"Closing" has the meaning set forth in Section 2(d) below.

"Closing Date" has the meaning set forth in Section 2(d)

below.

"Code" means the Internal Revenue Code of 1986, as amended.

"Core Assets" means those assets of Sellers listed under the heading "Core Assets" on Schedule 1 attached hereto.

"Environmental Law" means any federal, state, local or foreign law, regulation, order, decree, permit, authorization, opinion, common law or agency requirement relating to:

helow.

(A) the protection, preservation, investigation, remediation or restoration of environmental quality, health and safety, or natural resources, or (B) noise, odor, wetlands, pollution, contamination or any injury or threat of injury to persons or property.

"Hazardous Substance" means: (A) any substance that is listed, classified or regulated pursuant to or that could result in liability under any Environmental Law; (B) any petroleum product or by-product, asbestos-containing material, lead-containing paint or plumbing, polychlorinated biphenyls, radioactive materials or radon; or (C) any other substance which is the subject of regulatory action by any governmental entity pursuant to any Environmental Law.

"IRS" means the Internal Revenue Service.

"Knowledge" means actual knowledge after reasonable investigation. $% \label{eq:constraint}%$

"Lease Agreement" means either (i) that certain Master Lease Agreement dated as of February 17, 1999, by and between General Electric Capital Corporation and NDF or (ii) if NDF enters into a new agreement governing its lease of the Leased Assets prior to Closing in accordance with Section 5(f), such new agreement.

"Leased Assets" means those Acquired Assets which are held by Sellers pursuant to the Lease Agreement. $\,$

"Liability" means any liability (whether known or unknown, whether asserted or unasserted, whether absolute or contingent, whether accrued or unaccrued, whether liquidated or unliquidated, and whether due or to become due), including any liability for Taxes.

"Material Adverse Effect" shall mean a material adverse effect on the business, properties, financial condition, results of operations or assets of Buyer or Sellers, as applicable, taken as a whole, or on the ability of Buyer or Sellers, as applicable, to consummate the transactions contemplated hereby.

"Non-Core Assets" means those assets or substantially similar assets of Sellers listed under the heading "Non-Core Assets" on Schedule 1 attached hereto.

"Ordinary Course of Business" means the ordinary course of business consistent with past custom and practice (including with respect to quantity and frequency).

"Owned Assets" means those Acquired Assets which are not Leased Assets. $% \label{eq:continuous}$

"Party" has the meaning set forth in the preface above.

"Person" means an individual, a partnership, a corporation, an association, a joint stock company, a trust, a joint venture, an unincorporated organization, or a governmental entity (or any department, agency, or political subdivision thereof).

"Purchase Price" has the meaning set forth in Section 2(c)

"Securities Act" means the Securities Act of 1933, as

amended.

"Securities Exchange Act" means the Securities Exchange Act of 1934, as amended.

"Security Interest" means any mortgage, pledge, lien, encumbrance, charge, or other security interest, other than (a) mechanic's, materialmen's, and similar liens, (b) liens for Taxes not yet due and payable, (c) purchase money liens and liens securing rental payments under capital lease arrangements, and (d) other liens arising in the Ordinary Course of Business and not incurred in connection with the borrowing of money.

"Subsidiary" means any corporation, partnership, limited liability company or other entity with respect to which a specified Person (or a Subsidiary thereof) owns a majority of the voting power or has the power to vote or direct the voting of sufficient securities to elect a majority of the directors, general partners, managing members or the equivalent.

"Tax" means any real property, personal property, withholding, sales, use, transfer, registration or customs duties or other tax of any kind whatsoever, including any interest, penalty, or addition thereto, whether disputed or not.

2. Basic Transaction.

- (a) Purchase and Sale of Assets. On and subject to the terms and conditions of this Agreement, Buyer agrees to purchase from Sellers, and Sellers agree to sell, transfer, convey, and deliver to Buyer or, if required by Buyer, a Subsidiary of Buyer, all of the Acquired Assets at the Closing for the consideration specified below in this Section 2.
- (b) Assumption of Liabilities. On and subject to the terms and conditions of this Agreement, Buyer agrees to, or to cause a Subsidiary of Buyer to, assume and become responsible for all of the Assumed Liabilities at the Closing. Neither Buyer nor such Subsidiary of Buyer will assume or have any responsibility, however, with respect to any other obligation or Liability of Sellers not included within the definition of Assumed Liabilities.
- (c) Purchase Price. In addition to assuming the Assumed Liabilities, Buyer agrees to, or cause a Subsidiary of Buyer to, pay to Sellers at the Closing \$5,470,000 (collectively, the "Purchase Price"), payable by wire transfer of immediately available funds to an account specified by Parent to Buyer at least two business days prior to the Closing.
- (d) The Closing. The closing of the transactions contemplated by this Agreement (the "Closing") shall take place at the offices of Latham & Watkins, 650 Town Center Drive, 20th Floor, Costa Mesa, California 92626, commencing at 9:00 a.m. local time on the business day following the satisfaction or waiver of all conditions to the obligations of the Parties to consummate the transactions contemplated hereby (other than conditions with respect to actions the respective Parties will take at the Closing itself) or such other date or place as the Parties may mutually determine (the "Closing Date").
- (e) Deliveries at the Closing. At the Closing, the following deliveries shall be made by the Parties, as applicable:

- (i) Sellers will deliver to Buyer the certificate referred to in Section 6(a)(v) below;
- (ii) Buyer will deliver to Sellers the
 certificate referred to in Section 6(b)(iv) below;
- (iii) Sellers will execute, acknowledge (if appropriate) and deliver to Buyer (A) bills of sale in the form attached hereto as Exhibit A, (B) the assignment and assumption agreement in the form attached hereto as Exhibit B, (C) the grant deed in the form attached hereto as Exhibit C, and (D) such other instruments of sale, transfer, conveyance and assignment as Buyer and its counsel reasonably may request;
- (iv) Buyer will execute, acknowledge (if appropriate), and deliver to Sellers (A) the assignment and assumption agreement in the form attached hereto as Exhibit B, and (B) such other instruments of assumption as Sellers and their counsel reasonably request;
- (v) Buyer will deliver to Sellers the consideration specified in Section 2(c) above; and
- (vi) Buyer will deliver to Sellers, if available, the unconditional release of Sellers from the Assumed Liabilities.
- (f) Allocation. The Parties agree to allocate the Purchase Price (and all other capitalizable costs) among the Acquired Assets for all purposes (including financial accounting and tax purposes) in accordance with the allocation schedule attached hereto as Exhibit D.
- 3. Representations and Warranties of Sellers. Sellers represent and warrant to Buyer that the statements contained in this Section 3 are correct and complete as of the date of this Agreement and will be correct and complete as of the Closing Date (as though made then and as though the Closing Date were substituted for the date of this Agreement throughout this Section 3).
- (a) Organization of Sellers. Each of Sellers is a corporation duly organized, validly existing and in good standing under the laws of the jurisdiction of its incorporation.
- (b) Authorization of Transaction. Each of Sellers has full power and authority (including full corporate power and authority) to execute and deliver this Agreement and to perform its obligations hereunder. Without limiting the generality of the foregoing, the board of directors of each of Sellers has duly authorized the execution, delivery and performance of this Agreement by Sellers. This Agreement constitutes a valid and legally binding obligation of Sellers, enforceable in accordance with its terms and conditions, except as enforceability may be restricted, limited or delayed by applicable bankruptcy, insolvency, reorganization, moratorium and other laws or equitable principles affecting creditors' rights generally and except

as enforceability may be subject to general principles of equity and the possible unavailability of equitable remedies.

- (c) Noncontravention. Neither the execution and the delivery of this Agreement, nor the consummation of the transactions contemplated hereby (including the assignments and assumptions referred to in Section 2 above), will (i) violate any constitution, statute, regulation, rule, injunction, judgment, order, decree, ruling, charge or other restriction of any government, governmental agency or court to which any of Sellers and their Subsidiaries is subject or any provision of the charter or bylaws of any of Sellers and their Subsidiaries, or (ii) except for such consents as may be required in order for Buyer to assume the Assumed Liabilities, conflict with, result in a breach of, constitute a default under, result in the acceleration of, create in any party the right to accelerate, terminate, modify or cancel, or require any notice under any agreement, contract, lease, license, instrument or other arrangement to which any of Sellers and their Subsidiaries is a party or by which they are bound or to which any of their assets is subject (or result in the imposition of any Security Interest upon any of their assets), which, in the case of subsections (i) and (ii) above, would have a Material Adverse Effect on Sellers. Except for the recordation of a special warranty deed with respect to the transfer of any real property, none of Sellers and their Subsidiaries needs to give any notice to, make any filing with, or obtain any authorization, consent, or approval of any government or governmental agency in order for the Parties to consummate the transactions contemplated by this Agreement (including the assignments and assumptions referred to in Section 2 above).
- (d) Brokers' Fees. Neither of Sellers nor their Subsidiaries has any Liability or obligation to pay any fees or commissions to any broker, finder or agent with respect to the transactions contemplated by this Agreement for which Buyer could become liable or obligated.
- (e) Title to Assets. Sellers have (i) good and marketable title to all of the Owned Assets, free and clear of any Security Interests or restriction on transfer, (ii) good and marketable title to such of the Non-Core Assets as are actually in the possession of Sellers on the Closing Date, and (iii) valid and enforceable leasehold interests to the Leased Assets, free and clear of any Security Interests or restriction on transfer, except for the Assumed Liabilities.
- (f) Contracts. The Lease Agreement is the only contract or agreement relating to the Acquired Assets and the Assumed Liabilities to which any of Sellers or their Subsidiaries is a party. Sellers have delivered to Buyer a correct and complete copy of the Lease Agreement. With respect to the Lease Agreement: (i) the agreement is legal, valid, binding, enforceable and in full force and effect, except as enforceability may be restricted, limited or delayed by applicable bankruptcy, insolvency, reorganization, moratorium and other laws or equitable principles affecting creditors' rights generally and except as enforceability may be subject to general principles of equity and the possible unavailability of equitable remedies; (ii) assuming the consent of the lessor thereunder to the assignment and assumption of the Lease Agreement as contemplated by this Agreement, the Lease Agreement will continue to be legal, valid, binding, enforceable and in full force and effect on identical terms following the consummation of the transactions contemplated hereby (including the assignments and assumptions referred to in Section 2 above); (iii) neither Sellers nor, to the Knowledge of Sellers, any other party is in breach or default, and no event has occurred which with notice or lapse of

time would constitute a breach or default by Sellers or, to the Knowledge of Sellers, any other party, or permit termination, modification or acceleration under the agreement by Sellers or, to the Knowledge of Sellers, any other party; and (iv) neither Sellers nor, to the Knowledge of Sellers, any other party has repudiated any provision of the agreement.

- (g) Environmental Matters. Except for (x) matters that are specifically disclosed in the reports filed by Newpark pursuant to the rules and regulations of the Securities Exchange Act of 1934, as amended, prior to the date hereof (with reference to a specifically named site or claim), (y) matters that, individually or in the aggregate, are not reasonably likely to have a Material Adverse Effect on Sellers and (z) matters that do not impact the Acquired Assets which are real property: (i) Sellers and their Subsidiaries comply, and within all applicable statutes of limitations periods have complied, with all applicable Environmental Laws; (ii) none of Sellers or their Subsidiaries has received any notice, demand, letter, claim or request for information alleging that Sellers or any of their Subsidiaries may be in violation of or liable under any Environmental Law; (iii) none of Sellers or any of their Subsidiaries is subject to any orders, decrees or injunctions issued by, or other arrangements with, any governmental entity or is subject to any indemnity or other agreement with any third party relating to liability under any Environmental Law or relating to Hazardous Substances; and (iv) there are no circumstances or conditions involving Sellers or any of their Subsidiaries that could reasonably be expected to cause Sellers or any of their Subsidiaries to become subject to any claims, liability, investigations or costs, or to restrictions on the ownership, use or transfer of any property of Sellers or any of their Subsidiaries, pursuant to any Environmental Law.
- (h) Powers of Attorney. There are no outstanding powers of attorney executed on behalf of any of Sellers and their Subsidiaries relating to the Acquired Assets or Assumed Liabilities.
- (i) Litigation. None of Sellers or their Subsidiaries (i) is subject to any outstanding injunction, judgment, order, decree, ruling, or charge or (ii) is a party or, to the Knowledge of any of the directors and officers (and employees with responsibility for litigation matters) of Sellers and their Subsidiaries, is threatened to be made a party to any action, suit, proceeding, hearing, or investigation of, in, or before any court or quasi-judicial or administrative agency of any federal, state, local or foreign jurisdiction or before any arbitrator which directly relates to or may otherwise directly affect the Acquired Assets or Assumed Liabilities.
- (j) Limitation on Assumed Liabilities. Sellers represent and warrant that the Assumed Liabilities do not exceed \$7,500,000 in the aggregate.
- 4. Representations and Warranties of Buyer. Buyer represents and warrants to Sellers that the statements contained in this Section 4 are correct and complete as of the date of this Agreement and will be correct and complete as of the Closing Date (as though made then and as though the Closing Date were substituted for the date of this Agreement throughout this Section 4).
- (a) Organization of Buyer. Buyer is a corporation duly organized, validly existing and in good standing under the laws of the jurisdiction of its incorporation.

- (b) Authorization of Transaction. Buyer has full power and authority (including full corporate power and authority) to execute and deliver this Agreement and to perform its obligations hereunder. This Agreement constitutes the valid and legally binding obligation of Buyer, enforceable in accordance with its terms and conditions, except as enforceability may be restricted, limited or delayed by applicable bankruptcy, insolvency, reorganization, moratorium and other laws or equitable principles affecting creditors' rights generally and except as enforceability may be subject to general principles of equity and the possible unavailability of equitable remedies.
- (c) Noncontravention. Neither the execution and the delivery of this Agreement, nor the consummation of the transactions contemplated hereby (including the assignments and assumptions referred to in Section 2 above), will (i) violate any constitution, statute, regulation, rule, injunction, judgment, order, decree, ruling, charge or other restriction of any government, governmental agency or court to which Buyer is subject or any provision of its charter or bylaws, or (ii) conflict with, result in a breach of, constitute a default under, result in the acceleration of, create in any party the right to accelerate, terminate, modify, or cancel, or require any notice under any agreement, contract, lease, license, instrument or other arrangement to which Buyer is a party or by which it is bound or to which any of its assets is subject, which, in the case of subsections (i) and (ii) above, would have a Material Adverse Effect on Buyer. Buyer does not need to give any notice to, make any filing with, or obtain any authorization, consent or approval of any government or governmental agency in order for the Parties to consummate the transactions contemplated by this Agreement (including the assignments and assumptions referred to in Section 2 above).
- (d) Brokers' Fees. Buyer has no Liability or obligation to pay any fees or commissions to any broker, finder or agent with respect to the transactions contemplated by this Agreement for which Sellers could become liable or obligated.
- (e) As Is Purchase. Buyer represents and warrants that it has inspected the Acquired Assets prior to purchase and that it is purchasing the Acquired Assets on an "AS IS" basis and in "WITH ALL FAULTS" condition and, except as specifically provided in this Agreement, none of Sellers is making any warranty, whether expressed or implied, regarding the physical condition of the Acquired Assets, their fitness or suitability for any particular purpose, or the compliance with applicable laws. Without limited the generality of the foregoing, Buyer, by its signature below, hereby acknowledges and agrees (and upon which Sellers shall have materially relied in transferring the Acquired Assets to Buyer on the terms and conditions set forth herein) that, except as otherwise specifically provided in this Agreement, none of Sellers, nor any of their officers, employees or agents, has made any warranty regarding the Acquired Assets, including, but not limited to, any warranty of habitability, merchantability or suitability for a particular purpose, and Buyer hereby expressly disclaims the implied warrant of habitability, the implied warranty of merchantability, the implied warrant of fitness for a particular purpose, and, except as otherwise specifically provided in this Agreement, all expressed or implied warranties relating to the quality of or otherwise relating to the physical condition of the Acquired Assets. In addition, notwithstanding anything contained herein to the contrary, Buyer acknowledges and agrees that none of Sellers is making any representation or warranty regarding the quantity, condition or usefulness of any of the Non-Core Assets, except to the extent of the warranty of title set forth in Section 3(e)

- 5. Pre-Closing Covenants. The Parties agree as follows with respect to the period between the execution of this Agreement and the Closing.
- (a) General. Each of the Parties will use all commercially reasonable efforts to take all action and to do all things necessary, proper or advisable in order to consummate and make effective the transactions contemplated by this Agreement (including satisfaction, but not waiver, of the closing conditions set forth in Section 6 below).
- (b) Notices and Consents. Sellers will give (and will cause each of their Subsidiaries to give) any notices to third parties, and Sellers will use all commercially reasonable efforts (and will cause each of their Subsidiaries to use all commercially reasonable efforts) to obtain any third party consents that Buyer reasonably may request in connection with the matters referred to in Section 3(c) above. Each of the Parties will (and cause each of their Subsidiaries to) give any notices to, make any filings with, and use all commercially reasonable efforts to obtain any authorizations, consents, and approvals of, governments and governmental agencies in connection with the matters referred to in Section 3(c) and Section 4(c) above.
- (c) Preservation of Acquired Assets. Sellers (i) will keep (and will cause each of their Subsidiaries to keep) the Core Assets intact and in good condition and repair not worse than their condition and repair as of the date hereof, except for such wear and tear incurred in the Ordinary Course of Business after the date hereof, and (ii) will not transfer the Acquired Assets to any third party, except that Sellers may transfer the Non-Core Assets to third parties in the Ordinary Course of Business.
- (d) Full Access. Sellers will permit (and will cause each of their Subsidiaries to permit) representatives of Buyer to have full access at all reasonable times, and in a manner so as not to interfere with the normal business of Sellers, to all books, records, contracts and documents of or pertaining to the Acquired Assets and the Assumed Liabilities.
- (e) Notice of Developments. Each Party will give prompt written notice to the other Party of any material adverse development causing a breach of any of its representations and warranties in Section 3 and Section 4 above. No disclosure by any Party pursuant to this Section 5(e), however, shall be deemed to amend or supplement the Disclosure Schedule or to prevent or cure any misrepresentation, breach of warranty or breach of covenant.
- (f) Amendment of Lease Agreement. Sellers shall use commercially reasonable efforts to enter into a new lease agreement with General Electric Capital Corporation which covers solely the Leased Assets and is on terms no less favorable to NDF as the terms of the Lease Agreement in effect as of the date hereof.
- (g) Release. Buyer shall use commercially reasonable efforts to obtain the unconditional release of Sellers from each of the Assumed Liabilities effective upon the assumption of the Assumed Liabilities by Buyer or its Subsidiary.
- (h) Removal of Acquired Assets. Buyer shall use commercially reasonable efforts to remove the Acquired Assets from all real property not owned or held under lease by Buyer as soon as practicable and, in any event, within 30 days of the Closing Date.

- 6. Conditions to Obligation to Close.
- (a) Conditions to Obligation of Buyer. The obligation of Buyer to consummate the transactions to be performed by it in connection with the Closing is subject to satisfaction of the following conditions:
 - (i) the representations and warranties of Sellers set forth in Section 3 above shall be true and correct in all material respects at and as of the Closing Date;
 - (ii) Sellers shall have performed and complied with all of their covenants hereunder in all material respects through the Closing;
 - (iii) Sellers and their Subsidiaries shall have procured all of the third party consents specified in Section 5(b) above;
 - (iv) no action, suit or proceeding shall be pending or threatened before any court or quasi-judicial or administrative agency of any federal, state, local or foreign jurisdiction or before any arbitrator wherein an unfavorable injunction, judgment, order, decree, ruling or charge would (A) prevent the consummation of any of the transactions contemplated by this Agreement, (B) cause any of the transactions contemplated by this Agreement to be rescinded following consummation, or (C) affect adversely the right of Buyer to own the Acquired Assets or perform its obligations under the Assumed Liabilities (and no such injunction, judgment, order, decree, ruling or charge shall be in effect); and
 - (v) Sellers shall have delivered to Buyer a certificate to the effect that each of the conditions specified above in Section 6(a)(i)-(iv) is satisfied in all respects.

Buyer may waive any condition specified in this Section 6(a) if it executes a writing so stating at or prior to the Closing.

- (b) Conditions to Obligation of Sellers. The obligation of Sellers to consummate the transactions to be performed by it in connection with the Closing is subject to satisfaction of the following conditions:
 - (i) the representations and warranties of Buyer set forth in Section 4 above shall be true and correct in all material respects at and as of the Closing Date;
 - (ii) Buyer shall have performed and complied with all of its covenants hereunder in all material respects through the Closing:
 - (iii) no action, suit or proceeding shall be pending or threatened before any court or quasi-judicial or administrative agency of any federal, state, local or foreign jurisdiction or before any arbitrator wherein an unfavorable injunction, judgment, order, decree, ruling or charge would (A) prevent the consummation of any of the

transactions contemplated by this Agreement, or (B) cause any of the transactions contemplated by this Agreement to be rescinded following consummation (and no such injunction, judgment, order, decree, ruling or charge shall be in effect);

- (iv) Buyer shall have delivered to Sellers a certificate to the effect that each of the conditions specified above in Section 6(b)(i)-(iii) is satisfied in all respects; and
- (v) Buyers shall have obtained the unconditional release of Sellers from each of the Assumed Liabilities effective upon the assumption of the Assumed Liabilities by Buyer.

Sellers may waive any condition specified in this Section 6(b) if it executes a writing so stating at or prior to the Closing.

- 7. Non-Competition. From the Closing Date until the third $% \left(1\right) =\left(1\right) \left(1\right) \left($ anniversary of the Closing Date, Sellers shall not, and will not permit their Subsidiaries to, unless acting in accordance with Buyer's prior written consent, directly or indirectly, own, manage, join, operate or control, or participate in the ownership, management, operation or control of, or be connected as a director, officer, employee, partner, consultant or otherwise with, or permit their names to be used by or in connection with, any business or organization which is engaged in the solids control services business or any substantially similar business within the United States; provided, however, that nothing herein shall be deemed or construed to prohibit Sellers and its Subsidiaries from owning or holding, in the aggregate, 5% or less of the capital stock or other equity interests in any entity or organization whose capital stock or equity interests are traded on an established securities exchange or market; and provided further that Buyer shall not unreasonably withhold its consent to allow Sellers to participate in the solids control services business in any geographic region in which Buyer is not engaged in the business of providing solids control services.
 - 8. Remedies for Breaches of this Agreement.
- (a) Survival of Representations and Warranties. All of the representations and warranties of Buyer and Sellers contained in this Agreement shall survive the Closing (even if the damaged Party knew or had reason to know of any misrepresentation or breach of warranty at the time of Closing) and continue in full force and effect for a period of one year thereafter.
 - (b) Indemnification Provisions for Benefit of Buyer.
 - (i) If any of Sellers breaches (or if any third party alleges facts that, if true, would mean either of Sellers has breached) any of its representations, warranties and covenants contained in this Agreement, provided that Buyer makes a written claim for indemnification against Sellers within the survival period in Section 8(a), then Sellers, jointly and severally, agree to indemnify Buyer from and against the entirety of any Adverse Consequences Buyer may suffer through and after the date of the claim for indemnification (including any Adverse Consequences Buyer may suffer after the end of any applicable survival period) resulting from, arising out of, relating to, in the nature of, or caused by the breach (or the alleged breach).

(ii) Sellers agree, jointly and severally, to indemnify Buyer from and against the entirety of any Adverse Consequences Buyer may suffer resulting from, arising out of, relating to, in the nature of, or caused by any Liability relating to the Acquired Assets which is not an Assumed Liability to the extent such Liability is based upon acts or omissions occurring prior to the Closing Date.

(c) Indemnification Provisions for Benefit of Sellers.

(i) If Buyer breaches (or if any third party alleges facts that, if true, would mean Buyer has breached) any of its representations, warranties and covenants contained in this Agreement, provided that Sellers make a written claim for indemnification against Buyer within the survival period in Section 8(a), then Buyer agrees to indemnify Sellers from and against the entirety of any Adverse Consequences Sellers may suffer through and after the date of the claim for indemnification (including any Adverse Consequences Sellers may suffer after the end of any applicable survival period) resulting from, arising out of, relating to, in the nature of, or caused by the breach (or the alleged breach).

(ii) Buyer agrees to indemnify Sellers from and against the entirety of any Adverse Consequences Sellers may suffer resulting from, arising out of, relating to, in the nature of, or caused by any Assumed Liability and any Liability relating to the Acquired Assets which are based upon acts or omissions occurring after the Closing Date.

(d) Matters Involving Third Parties.

(i) If any third party shall notify any Party (the "Indemnified Party") with respect to any matter (a "Third Party Claim") which may give rise to a claim for indemnification against the other Party (the "Indemnifying Party") under this Section 8, then the Indemnified Party shall promptly notify the Indemnifying Party thereof in writing; provided, however, that no delay on the part of the Indemnified Party in notifying the Indemnifying Party shall relieve the Indemnifying Party from any obligation hereunder unless (and then solely to the extent) the Indemnifying Party thereby is prejudiced.

(ii) The Indemnifying Party will have the right to defend the Indemnified Party against the Third Party Claim with counsel of its choice reasonably satisfactory to the Indemnified Party so long as (A) the Indemnifying Party notifies the Indemnified Party in writing within 15 days after the Indemnified Party has given notice of the Third Party Claim that the Indemnifying Party will indemnify the Indemnified Party from and against the entirety of any Adverse Consequences the Indemnified Party may suffer resulting from, arising out of, relating to, in the nature of, or caused by the Third Party Claim, (B) the Indemnifying Party provides the Indemnified Party with evidence reasonably acceptable to the Indemnified Party that the Indemnifying Party will have the financial resources to defend against the Third Party Claim and fulfill its indemnification obligations hereunder, (C) the Third Party Claim involves only money damages and does not seek an injunction or other equitable relief, (D) settlement of, or an

adverse judgment with respect to, the Third Party Claim is not, in the good faith judgment of the Indemnified Party, likely to establish a precedential custom or practice materially adverse to the continuing business interests of the Indemnified Party, and (E) the Indemnifying Party conducts the defense of the Third Party Claim actively and diligently.

(iii) So long as the Indemnifying Party is conducting the defense of the Third Party Claim in accordance with Section 8(d)(ii) above, (A) the Indemnified Party may retain separate co-counsel at its sole cost and expense and participate in the defense of the Third Party Claim, (B) the Indemnified Party will not consent to the entry of any judgment or enter into any settlement with respect to the Third Party Claim without the prior written consent of the Indemnifying Party (not to be withheld unreasonably), and (C) the Indemnifying Party will not consent to the entry of any judgment or enter into any settlement with respect to the Third Party Claim without the prior written consent of the Indemnified Party (not to be withheld unreasonably).

(iv) If any of the conditions in Section 8(d)(ii) above is or becomes unsatisfied, however, (A) the Indemnified Party may defend against, and consent to the entry of any judgment or enter into any settlement with respect to, the Third Party Claim in any manner it reasonably may deem appropriate (and the Indemnified Party need not consult with, or obtain any consent from, the Indemnifying Party in connection therewith), (B) the Indemnifying Party will reimburse the Indemnified Party promptly and periodically for the costs of defending against the Third Party Claim (including reasonable attorneys' fees and expenses), and (C) the Indemnifying Party will remain responsible for any Adverse Consequences the Indemnified Party may suffer resulting from, arising out of, relating to, in the nature of, or caused by the Third Party Claim to the fullest extent provided in this Section 8.

(e) Other Indemnification Provisions. The foregoing indemnification provisions are in addition to, and not in derogation of, any statutory, equitable, or common law remedy any Party may have for breach of representation, warranty, or covenant.

9. Termination.

(a) Termination of Agreement. The Parties may terminate this Agreement as provided below:

(i) By mutual written consent of the Parties at any time prior to the Closing;

(ii) Buyer may terminate this Agreement by giving written notice to Sellers at any time prior to the Closing if any of Sellers has breached any material representation, warranty or covenant contained in this Agreement in any material respect, Buyer has notified Sellers of the breach, and the breach has continued without cure for a period of 30 days after the notice of breach; and

(iii) Any Seller may terminate this Agreement by giving written notice to Buyer at any time prior to the Closing if Buyer has breached any material representation, warranty or covenant contained in this Agreement in any material respect, such Seller has notified Buyer of the breach, and the breach has continued without cure for a period of 30 days after the notice of breach.

(b) Effect of Termination. If any Party terminates this Agreement pursuant to Section 9(a) above, all rights and obligations of the Parties hereunder shall terminate without any Liability of any Party to any other Party (except for any Liability of any Party then in breach).

Miscellaneous.

- (a) Press Releases and Public Announcements. No Party shall issue any press release or make any public announcement relating to the subject matter of this Agreement without the prior written approval of the other Party; provided, however, that any Party may make any public disclosure it believes in good faith is required by applicable law or any listing or trading agreement concerning its publicly-traded securities (in which case the disclosing Party will use its reasonable best efforts to advise the other Party prior to making the disclosure).
- (b) No Third-Party Beneficiaries. This Agreement shall not confer any rights or remedies upon any Person other than the Parties and their respective successors and permitted assigns.
- (c) Entire Agreement. This Agreement (including the documents referred to herein) constitutes the entire agreement between the Parties and supersedes any prior understandings, agreements or representations by or between the Parties, written or oral, to the extent they related in any way to the subject matter hereof.
- (d) Succession and Assignment. This Agreement shall be binding upon and inure to the benefit of the Parties named herein and their respective successors and permitted assigns. No Party may assign either this Agreement or any of its rights, interests or obligations hereunder without the prior written approval of the other Party; provided, however, that Buyer may (i) assign any or all of its rights and interests hereunder to one or more of its Affiliates and (ii) designate one or more of its Affiliates to perform its obligations hereunder (in any or all of which cases Buyer nonetheless shall remain responsible for the performance of all of its obligations hereunder).
- (e) Counterparts. This Agreement may be executed in one or more counterparts, each of which shall be deemed an original but all of which together will constitute one and the same instrument. This Agreement may be executed by any party by delivery of a facsimile signature, which signature shall have the same force and effect as an original signature. Any Party which delivers a facsimile signature shall promptly thereafter deliver an originally executed signature to the other Parties; provided, however, that the failure to deliver an original signature page shall not affect the validity of any signature delivered by facsimile.
- (f) Headings. The section headings contained in this Agreement are inserted for convenience only and shall not affect in any way the meaning or interpretation of this Agreement.

(g) Notices. All notices, requests, demands, claims and other communications hereunder will be in writing. Any notice, request, demand, claim or other communication hereunder shall be deemed duly given if (and then two business days after) it is sent by registered or certified mail, return receipt requested, postage prepaid, and addressed to the intended recipient as set forth below:

If to Parent or

Seller Subsidiaries: Newpark Resources, Inc.

3850 North Causeway Boulevard, Suite 1770

Metairie, Louisiana 70002-1752 Attention: Chief Financial Officer

Telecopy: (504) 833-9506

Copy to: Ervin, Cohen & Jessup LLP

9401 Wilshire Blvd., 9th Floor Beverly Hills, CA 90212-2974 Attn: Bertram K. Massing, Esq. Telecopy: (310) 859-5224

If to Buyer: Tuboscope Inc.

2835 Holmes Road Houston, Texas 77051

Attention: Chief Financial Officer Telecopy: (713) 799-5100

Copy to: Latham & Watkins

650 Town Center Drive, 20th Floor Costa Mesa, California 92626 Attention: Patrick T. Seaver, Esq.

Telecopy: (714) 755-8290

Any Party may send any notice, request, demand, claim or other communication hereunder to the intended recipient at the address set forth above using any other means (including personal delivery, expedited courier, messenger service, telecopy, telex, ordinary mail or electronic mail), but no such notice, request, demand, claim, or other communication shall be deemed to have been duly given unless and until it actually is received by the intended recipient. Any Party may change the address to which notices, requests, demands, claims and other communications hereunder are to be delivered by giving the other Party notice in the manner herein set forth.

(h) Governing Law. This Agreement shall be governed by and construed in accordance with the domestic laws of the State of Texas without giving effect to any choice or conflict of law provision or rule (whether of the State of Texas or any other jurisdiction) that would cause the application of the laws of any jurisdiction other than the State of Texas.

(i) Amendments and Waivers. No amendment of any provision of this Agreement shall be valid unless the same shall be in writing and signed by Buyer and

Sellers. No waiver by any Party of any default, misrepresentation or breach of warranty or covenant hereunder, whether intentional or not, shall be deemed to extend to any prior or subsequent default, misrepresentation or breach of warranty or covenant hereunder or affect in any way any rights arising by virtue of any prior or subsequent such occurrence.

- (j) Severability. Any term or provision of this Agreement that is invalid or unenforceable in any situation in any jurisdiction shall not affect the validity or enforceability of the remaining terms and provisions hereof or the validity or enforceability of the offending term or provision in any other situation or in any other jurisdiction.
- (k) Expenses. Each of the Parties will bear its own costs and expenses (including legal fees and expenses) incurred in connection with this Agreement and the transactions contemplated hereby.
- (1) Construction. The Parties have participated jointly in the negotiation and drafting of this Agreement. If an ambiguity or question of intent or interpretation arises, this Agreement shall be construed as if drafted jointly by the Parties and no presumption or burden of proof shall arise favoring or disfavoring any Party by virtue of the authorship of any of the provisions of this Agreement. Any reference to any federal, state, local or foreign statute or law shall be deemed also to refer to all rules and regulations promulgated thereunder, unless the context requires otherwise. The word "including" shall mean including without limitation. Nothing in the Disclosure Schedule shall be deemed adequate to disclose an exception to a representation or warranty made herein unless the Disclosure Schedule identifies the exception with particularity and describes the relevant facts in detail.
- (m) Incorporation of Exhibits and Schedules. The Exhibits and Schedules identified in this Agreement are incorporated herein by reference and made a part hereof.
- (n) Specific Performance. Each of the Parties acknowledges and agrees that the other Party would be damaged irreparably if any of the provisions of this Agreement are not performed in accordance with their specific terms or otherwise are breached. Accordingly, each of the Parties agrees that the other Party shall be entitled to an injunction or injunctions to prevent breaches of the provisions of this Agreement and to enforce specifically this Agreement and the terms and provisions hereof in any action instituted in any court of the United States or any state thereof having jurisdiction over the Parties and the matter (subject to the provisions set forth in Section 10(o) below), in addition to any other remedy to which it may be entitled, at law or in equity.
- (o) Submission to Jurisdiction. Each of the Parties submits to the jurisdiction of any state or federal court sitting in Houston, Texas, in any action or proceeding arising out of or relating to this Agreement and agrees that all claims in respect of the action or proceeding may be heard and determined in any such court. Each Party also agrees not to bring any action or proceeding arising out of or relating to this Agreement in any other court. Each of the Parties waives any defense of inconvenient forum to the maintenance of any action or proceeding so brought and waives any bond, surety or other security that might be required of any other Party with respect thereto. Nothing in this Section 10(o), however, shall affect the

right of any Party to serve legal process in any other manner permitted by law or in equity. Each Party agrees that a final judgment in any action or proceeding so brought shall be conclusive and may be enforced by suit on the judgment or in any other manner provided by law or in equity.

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IN WITNESS WHEREOF, the Parties hereto have executed this Agreement as of the date first above written. $\,$

TUBOSCOPE INC., a Delaware corporation

By: Name: Joseph C. Winkler
Title: Executive Vice President, Chief
Financial Officer and Treasurer NEWPARK RESOURCES, INC., a Delaware corporation By: Name: Title: NEWPARK DRILLING FLUIDS, INC., a Texas corporation By: -----Name: Title: NEWPARK HOLDINGS, INC., a Louisiana corporation By:

Name: Title:

SCHEDULE 1

Acquired Assets

A. CORE ASSETS:

Newpark Resources, Inc. Processing Service Assets As of October 31, 1999

| | | Book Value its (\$000's) | - ڊ |
|---|----------|-----------------------------|--------|
| Gulf Coast Business Unit: | | | |
| Land, Buildings and Contents Royalton Yard | | 582 | |
| 1850 Centrifuges - Gulf Coast | | 2 138 | |
| Tornado Dryers and Components | : | 3 651 | |
| 5500 Centrifuges and VFD's | 2 | 8 7,227 | |
| Pumps | | 773 | |
| | Subtotal | 9,371 | |
| Mid-Continent Business Unit: | | | |
| 1850 Centrifuges w/VFD's | 1 | 5 839 | |
| 5500 Centrifuges w/VFD's | | 4 972 | |
| Pumps | 1 | 2 100 | |
| | Subtotal | 1,911 | |
| SOLOCO: | | | |
| PAH Pump and 350KW Generator | | 200 | |
| | TOTAL | 11, 482 | |

B. NON-CORE ASSETS:

Newpark Resources, Inc. Processing Service Assets As of October 31, 1999

| | Units | Book Value (\$000's) |
|---|-----------|-------------------------|
| Gulf Coast Business Unit: | | |
| Trucks, trailers, transportation equipment | | 129 |
| Shakers | | 298 |
| Mud Cleaners | | 140 |
| Screen Boxes | | 41 |
| Stands | | 218 |
| Tanks | | 169 |
| Motors, Drives, Miscellaneous Equipment, Spares | | 267 |
| Subtot | al | 1,262 |
| Mid-Continent Business Unit: | | |
| Stands | 9 | 49 |
| Shakers | 6 | 97 |
| Miscellaneous parts and equipment | | 80 |
| Subtot | cal | 226 |
| ТОТ | ΓAL | 1,488 |

Form of Bill of Sale

BILL OF SALE

For good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, Newpark Resources, Inc., a Delaware corporation ("Parent"), Newpark Drilling Fluids, Inc., a Texas corporation ("NDA"), and Newpark Holdings, Inc., a Louisiana corporation (together with NDA, "Selling Subsidiaries" and together with Parent, "Sellers"), do hereby grant, bargain, transfer, sell, assign, convey and deliver to Tuboscope Inc., a Delaware corporation ("Buyer"), all right, title and interest in and to the Owned Assets as such term is defined in the Asset Purchase Agreement dated as of November 12, 1999, by and among Sellers and Buyer (the "Agreement"). Buyer hereby acknowledges that Buyer is accepting the Owned Assets on an "AS IS" basis and in "WITH ALL FAULTS" condition and Sellers are making no representation or warranty with respect to the assets being conveyed hereby except as specifically set forth in the Agreement. Sellers for themselves, their successors and assigns hereby covenant and agree that, at any time and from time to time forthwith upon the written request of Buyer, Sellers will, do, execute, acknowledge and deliver or cause to be done, executed, acknowledged and delivered, each and all of such further acts, deeds, assignments, transfers, conveyances, powers of attorney and assurances as may reasonably be required by Buyer in order to assign, transfer, set over, convey, assure and confirm unto and vest in Buyer, its successors and assigns, title to the assets sold, conveyed, transferred and delivered by this Bill of Sale.

| the assets sold, conveyed, transferre | d and delivered by this Bill of Sale. |
|---|--|
| This Bill of Sale i pursuant to the terms of the Agreemen this day of, 1999. | |
| NEWPARK RESOURCES, INC., a Delaware corporation | [SELLING SUBSIDIARY], a corporation |
| Ву: | Ву: |
| Name: Title: | Name: Title: |
| STATE OF |) ss. |
| On, before me | ,, personally appeared personally known to me (or proved to me |
| subscribed to the within instrument a executed the same in his/her/their au | trument the person(s), or the entity upon |
| Notary Public in and for said County and State | [SEAL] |
| STATE OF | |
| COUNTY OF) | |
| on the basis of satisfactory evidence subscribed to the within instrument a executed the same in his/her/their au | trument the person(s), or the entity upon |
| | |

[SEAL]

EXHIBIT B

Form of Assignment and Assumption Agreement

ASSIGNMENT AND ASSUMPTION AGREEMENT

Pursuant to that certain Asset Purchase Agreement, dated November 12, 1999 (the "Agreement"), by and among Tuboscope Inc., a Delaware corporation ("Buyer"), on the one hand, and Newpark Resources, Inc., a Delaware corporation ("Parent"), Newpark Drilling Fluids, Inc., a Texas corporation ("November 1997), and November 1997, and Novemb ("NDF"), and Newpark Holdings, Inc., a Louisiana corporation (together with NDF, "Selling Subsidiary" and together with Parent, "Sellers"), for good and valuable consideration, the receipt and adequacy of which are hereby acknowledged by the parties hereto, Sellers hereby assign their rights, title and interest to the Acquired Assets (as defined in the Agreement) and duties and obligations evidenced by the Assumed Liabilities (as defined in the Agreement), and Buyer hereby accepts and assumes the Acquired Assets and Assumed Liability, respectively, in each case by, and subject to the terms and conditions of the Agreement. Except as expressly assumed herein, Buyer does not assume and shall not in any manner be responsible for any liability (including without limitation any contingent liability), obligation, lien or encumbrance of Sellers.

| TUBOSCOPE INC., a | NEWPARK RESOURCES, INC., a | | | | |
|----------------------------------|----------------------------|--|--|--|--|
| Delaware corporation | Delaware corporation | | | | |
| By: Name: Title: | By: Name: Title: | | | | |
| NEWPARK DRILLING FLUIDS, INC., a | NEWPARK HOLDINGS, INC., a | | | | |
| Texas corporation | Louisiana corporation | | | | |
| Ву: | Ву: | | | | |
| Name: | Name: | | | | |
| Title: | Title: | | | | |
| IILIE. | ITITE. | | | | |

EXHIBIT C

Form of Special Warranty Deed

SPECIAL WARRANTY DEED

| THE STATE OF TEXAS |) | Known All Men by These Presents: |
|---|--|--|
| COUNTY OF |) | Known All Men by These Presents. |
| Grantor, for and in consideratio to it in hand paid by TUBOSCOPE and Conveyed and by these presen TUBOSCOPE INC., whose address is | n of the sui INC., a Deli ts does Gra 2835 Holme to the rea | IDS, INC., a Texas corporation, as m of TEN AND NO/100 (\$10.00) DOLLARS aware corporation, has Granted, Sold nt, Sell and Convey, unto the said s Road, Houston, Texas 77051, all l property described on Exhibit "A" |
| restrictions, covenants, conditi property conveyed, but only to t record, and to all zoning laws, | ons and ease he extent to regulations if any, but | hey are still in effect and shown of and ordinances of municipal and only to the extent that they are |
| with all and singular the rights unto the said Grantor, its heirs hereby bind itself, its successo | and appurt and assign rs and assi es unto the s, conveyand suffered to | |
| IN WITNESS WHE Houston, Texas this day of _ | | rantor has signed these presents at . |
| | | |
| | NEWPARK DR | ILLING FLUIDS, INC. |
| | NEWPARK DR | ILLING FLUIDS, INC. |
| | Ву: | ILLING FLUIDS, INC. |
| | By: Name: | |
| | By: Name: Title: | |
| | By: Name: Title: | |
| State of Texas | By: Name: Title: | |
|) | By: Name: Title: | |
| On O | By: Name: Title: 7 1999, before the of Louis. When the me (or person whome that he end the me that he end that he | ore me, |

EXHIBIT D

Allocation Schedule

1

ALLIANCE AGREEMENT

AMONG

TUBOSCOPE INC.,

TUBOSCOPE VETCO INTERNATIONAL, INC.,

NEWPARK RESOURCES, INC.,

NEWPARK DRILLING FLUIDS, L.L.C.,

AND

NEWPARK ENVIRONMENTAL SERVICES, L.L.C.

February 3, 2000

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Exhibit A-Alliance Price Sheet

ALLIANCE AGREEMENT

This Alliance Agreement is entered into as of February 3, 2000, by and among Tuboscope Inc., a Delaware corporation ("Tuboscope"), and Tuboscope Vetco International, Inc., a Texas Corporation ("TVI", and collectively with Tuboscope, the "Tuboscope Parties"), on the one hand, and Newpark Resources, Inc., a Delaware corporation ("Newpark"), Newpark Drilling Fluids, L.L.C., a Texas limited liability company ("NDF"), and Newpark Environmental Services, L.L.C., a Louisiana limited liability company ("NES", and together with Newpark and NDF, the "Newpark Parties"), on the other hand. Tuboscope, TVI, Newpark, NDF and NES are referred to collectively herein as the "Parties" and individually a "Party."

RECITALS

WHEREAS, both the Tuboscope Parties and the Newpark Parties conduct or have conducted oilfield solids control operations and oilfield waste services operations in the United States;

WHEREAS, the Tuboscope Parties desire to discontinue their oilfield waste services operations in the Gulf Coast Market (as defined herein);

WHEREAS, the Newpark Parties desire to discontinue their oilfield solids control operations in the United States Market (as defined herein):

WHEREAS, the Tuboscope Parties and the Newpark Parties desire to establish a relationship by which (i) the Newpark Parties are the exclusive providers of oilfield waste services to the Tuboscope Parties in the Gulf Coast Market and (ii) the Tuboscope Parties are the exclusive providers of solids control services to the Newpark Parties in the United States Market; and

WHEREAS, the Tuboscope Parties and the Newpark Parties desire to define the terms of such relationship in this Agreement;

NOW, THEREFORE, in consideration of the premises and the mutual promises herein made, and in consideration of the representations, warranties and covenants herein contained, the Parties agree as follows:

Definitions.

"Affiliate" has the meaning set forth in Rule 12b-2 of the regulations promulgated under the Securities Exchange Act of 1934, as amended.

"BEELP" has the meaning ascribed thereto in Section 3(a).

"Confidential Information" means, with respect to any Party, all confidential information relating to the business affairs, finances, products, services or intellectual property of such Party.

"Damages" has the meaning ascribed thereto in Section 6(a).

"Discloser" has the meaning ascribed thereto in Section 8(c).

"Effective Date" has the meaning ascribed thereto in

Section 5(a).

"Exception Areas" means those areas within the States of Texas, Louisiana, Mississippi, Alabama and Florida, including all territorial waters of such states and all federal and international waters of the Gulf of Mexico abutting such states, in which the Newpark Parties do not provide Waste Services on terms and at prices at least as favorable to the purchaser of such services as those offered by the primary participants in the Waste Services market in such areas.

"Final Closing Date" has the meaning ascribed thereto in Section 3(d)(iii).

"Gulf Coast Market" means the States of Texas, Louisiana, Mississippi, Alabama and Florida, including all territorial waters of such states and all federal and international waters of the Gulf of Mexico abutting such states; provided, however, that the Gulf Coast Market does not include the Exception Areas.

"High Island Site" has the meaning ascribed thereto in Section $3(a)\,.$

"Marine Conveyance" means a ship, supply boat, barge, shipping container (including but not limited to a cutting box) or any other type of marine conveyance.

"Newpark Notice" has the meaning ascribed thereto in Section 3(d)(i).

"Newpark Option" has the meaning ascribed thereto in Section

3(d)(i).

"Party" and "Parties" have the meanings set forth in the

preface above.

"Person" means an individual, a partnership, a corporation, a limited liability company, an association, a joint stock company, a trust, a joint venture, an unincorporated organization, or a governmental entity (or any department, agency, or political subdivision thereof).

"Recipient" has the meaning ascribed thereto in Section 8(c).

"Solids Control Services" means the business of selling and renting equipment used in, and providing services relating to, the separation and containment of solid drill cuttings from fluids used in oil and gas drilling processes.

"Subsidiary" means any corporation, partnership, limited liability company or other entity with respect to which a specified Person (or a Subsidiary thereof) owns a majority of the voting power or has the power to vote or direct the voting of sufficient securities to elect a majority of the directors, general partners, managing members or the equivalent.

"Term" has the meaning ascribed thereto in Section 5(a).

"Tuboscope Interest" has the meaning ascribed thereto in Section 3(c)(i).

"Tuboscope Offer" has the meaning ascribed thereto in Section 3(c)(i).

"United States Market" means all states within the United States, including all state and territorial waters and the federal and international waters of the Gulf of Mexico and other approved offshore drilling regions of the United States, where oil and gas drilling and other energy well bores are drilled and production exists or where disposal well drilling and utility usage well bores are drilled, but excluding those areas of the United States in which the Tuboscope Parties do not provide Solids Control Services on terms and at prices at least as favorable to the purchaser of such services as those offered by the primary participants in the Solids Control Services market in such areas.

"Waste Services" means the business of processing and disposing of oilfield exploration and production waste, but excludes Solids Control Services.

2. Waste Services.

(a) Waste Services Relationship.

(i) Gulf Coast Market. Subject to the conditions set forth herein, the Newpark Parties shall serve as the exclusive provider of Waste Services to the Tuboscope Parties in the Gulf Coast Market during the Term

Exception Areas. If the Tuboscope Parties (ii) propose a Waste Services project in the Exception Areas, the Tuboscope Parties shall notify the Newpark Parties in writing of such proposal prior to commencement of the project. If the Tuboscope Parties propose to use a third party provider of Waste Services for such project, their notice to the Newpark Parties shall indicate the price and other payment terms offered by such third party. Upon such notice from the Tuboscope Parties, the Newpark Parties shall have ten days to match or beat the price and terms offered by the third party. If the Newpark Parties at least match such price and terms, then the Newpark Parties shall be the Waste Services provider for the project. If the Newpark Parties do not at least match the price and terms of such third party provider, the Tuboscope Parties shall be permitted to utilize the services of the third party provider for so long as such services are provided by the third party provider at prices and terms no less favorable to the Tuboscope Parties as those set forth in the notice to the Newpark Parties. Additionally, nothing herein shall prohibit the Tuboscope Parties from delivering waste to a customer (i.e. the owner of the waste) for the customer's disposal of the waste or to any third party provider of Waste Services who has been specifically designated by a Tuboscope Parties' customer; provided, however, that the Tuboscope Parties shall not recommend any Waste Services provider other than the Newpark Parties and shall provide Newpark with written notice of any delivery of waste to a third party specifically designated by the customer.

(b) Pricing.

(i) Temporary Disposal Pricing. Until such time as the Tuboscope Parties have withdrawn from the Waste Services business in the Gulf Coast Market as provided herein, the Newpark Parties will provide disposal services for materials delivered by the Tuboscope Parties to Port Arthur, Texas by means of a barge at the following prices:

- (A) if the barge is returned to service for collection of waste by the Tuboscope Parties, \$6.50 per barrel; and
- (B) if the barge is returned to the owner of such barge and removed from service for collection of waste, \$4.50 per barrel
- (ii) General Pricing. Except as set forth in Section 2(b)(i), all prospective Waste Services projects governed by this Agreement shall be reviewed, priced, bid and submitted by the Newpark Parties. Pricing shall take into consideration appropriate quantity discounts on large projects as well as adjustments necessitated by special logistics. In all cases, pricing shall not exceed the following (excluding special handling, special services, cleaning or logistics required by the Tuboscope Parties, which will be billed at the Newpark Parties' published list price):
- (A) for waste disposal, 95% of the Newpark Parties' current published list price;
- (B) for services and dock charges, 95% of the Newpark Parties' current published list price; and
- (C) for cutting boxes, \$4.75 per barrel of designed capacity (stevedoring charge).
- (iii) No Superior Terms. The Newpark Parties hereby represent and warrant that the above pricing terms, taken as a whole, are at least as favorable to the Tuboscope Parties as the pricing terms for Waste Services currently in effect with respect to, and being offered by the Newpark Parties or their Subsidiaries to, any other customer or prospective customer of the Newpark Parties or their Subsidiaries in the Gulf Coast Market. Moreover, the Newpark Parties shall not during the term of this Agreement offer Waste Services in the Gulf Coast Market to any other party on terms superior (from the standpoint of the other party) to the terms set forth above without also concurrently offering such terms to the Tuboscope Parties. If the Newpark Parties offer such superior terms to the Tuboscope Parties and the Tuboscope Parties shall enter into an amendment to this Agreement to reflect such superior terms.
- $\hbox{ (c)} \qquad \hbox{Representations and Covenants of the Tuboscope} \\ \hbox{Parties.}$
- (i) Discontinued Operations. The Tuboscope Parties represent and warrant that, except for the operations of BEELP, they and their Subsidiaries have discontinued their Waste Services operations in the Gulf Coast Market.
- (ii) Authority, No Conflict; Enforceability: Each of the Tuboscope Parties hereby represents and warrants as follows: (1) it has the full authority and legal right to carry out the terms of this Agreement; (2) the terms of this Agreement will not violate the terms of any material agreement, contract or other instrument to which it is a party and no consent or authorization of any other person is required in order for it to enter into and carry out the terms of this Agreement; (3) it has taken all corporate and other action necessary to authorize the execution and delivery of this Agreement; and (4) this Agreement is a legal, valid and binding

obligation of such Tuboscope Party, enforceable against it in accordance with its terms, except as enforceability may be limited by applicable bankruptcy, insolvency, reorganization, moratorium or similar laws of general application relating to or affecting the enforcement of the rights of creditors or by equitable principles, whether enforcement is sought in equity or at law.

(iii) No Solicitation. From the Effective Date until the end of the Term, the Tuboscope Parties shall not actively solicit any Waste Services business in the Gulf Coast Market.

- (iv) Oilfield Waste Collection Stations.

 From the Effective Date until the end of the Term, the Tuboscope Parties shall not operate, or provide marine transportation services for, oilfield waste collection stations in the Gulf Coast Market without the prior written consent of the Newpark Parties.
- (v) Exceptions. Notwithstanding anything to the contrary herein, the Tuboscope Parties and their Subsidiaries are expressly permitted (A) to conduct Solids Control Services operations in the Gulf Coast Market and the Exception Areas and (B) to continue offering Waste Services through "on lease" disposal and thermal desorption technologies (e.g., cuttings reinjection, thermal desorption, land farming and land spreading, end of well pump downs and pit closures) to customers in the Gulf Coast Market and the Exception Areas.
- (d) Existing Bids and Contracts. The Tuboscope Parties have delivered, or will promptly deliver, to the Newpark Parties all of the Tuboscope Parties' annual contracts and outstanding bids relating to Waste Services. The Newpark Parties will not be obligated to honor the terms of such contracts and bids; provided, however, that the Newpark Parties will consider exceptions for committed single-well drilling projects which were underway as of November 12, 1999. Each such annual contract and outstanding bid must be withdrawn by the Tuboscope Parties unless the Newpark Parties expressly consent to the continuance of such contract or bid.
 - 3. Brandt Energy Environmental, L.P.
- (a) Acknowledgement by the Newpark Parties. The Newpark Parties acknowledge that the Tuboscope Parties or their Subsidiaries are the majority owners of Brandt Energy Environmental, L.P. ("BEELP"), which operates a Waste Services business in the Gulf Coast Market, including the High Island injection disposal site (the "High Island Site"). The Newpark Parties further acknowledge that the Tuboscope Parties or their Subsidiaries have certain contractual obligations to the other owners of BEELP which could result in the High Island Site remaining in competition with the Newpark Parties under separate management. Nothing herein shall prevent the Tuboscope Parties or their Subsidiaries from fulfilling their contractual obligations to the other owners of BEELP.
- (b) Covenants by the Tuboscope Parties. As soon as practical after the Effective Date, to the extent consistent with their contractual obligations, the Tuboscope Parties will, and will cause their Subsidiaries to, use their best efforts to cease an active role in the management of BEELP and to cease providing financial support to BEELP.
 - (c) Right of First Refusal.

- (i) Restrictions on Transfer. The Tuboscope Parties may not transfer their interest in the High Island Site (the "Tuboscope Interest") to any third party which is not affiliated with a Tuboscope Party without first offering such interest to the Newpark Parties. Prior to transferring the Tuboscope Interest to a proposed third party, the Tuboscope Parties shall provide to Newpark a written offer to transfer to the Newpark Parties the Tuboscope Interest on terms (including price terms) no less favorable than those offered to the proposed third party (a "Tuboscope Offer"). The written offer shall set forth the proposed amount and form of consideration and terms and conditions of payment for the Tuboscope Interest.
- (ii) Option to Purchase. Upon Newpark's receipt of a Tuboscope Offer, the Newpark Parties shall have the option, for a period of 30 days, to purchase the Tuboscope Interest by delivering written notice of their exercise of the option to Tuboscope. If the Newpark Parties do not deliver such notice of exercise within the 30-day period described above, the Tuboscope Parties shall have the right for a period of 90 days after the expiration of such 30-day period (or, if sooner, after written waiver by the Newpark Parties of their option to purchase) to offer for sale, and to sell, the Tuboscope Interest to a third party, but only at a price per share and on terms and conditions no less favorable to the purchaser than those set forth in the Tuboscope Offer.
- (iii) Claims. If the Newpark Parties elect to purchase the Tuboscope Interest pursuant to this Section 3(c), the closing of such purchase shall take place on or before the fifteenth day following the date the Newpark Parties deliver their notice of exercise (or, if such date is not a business day, the next succeeding business day) or on such other date as Tuboscope and Newpark agree, but in no case more than 90 days after the date the Newpark Parties deliver their notice of exercise.
- (iv) Expiration. The right of first refusal provided for in this Section 3(c) shall terminate on the third anniversary of this Agreement.
 - (d) Purchase Option.
- (i) General Terms. Subject to the consent of the other owners of BEELP, the Tuboscope Parties hereby grant to the Newpark Parties a two-year option (the "Newpark Option") to purchase the Tuboscope Interest on an "AS IS" basis (but subject to customary representations, warranties and indemnification on behalf of the Tuboscope Parties) for fair market value (calculated in accordance with Section 3(d)(ii) below). To validly exercise this option, the Newpark Parties must provide written notice to the Tuboscope Parties of their intention to purchase the Tuboscope Interest (the "Newpark Notice") on or prior to the second anniversary of this Agreement. If the Newpark Parties do not provide the Newpark Notice to the Tuboscope Parties on or before the second anniversary of this Agreement, the Newpark Option shall expire and be of no further force or effect. The Tuboscope Parties agree to use commercially reasonable efforts to obtain the consent of the other owners of BEELP to the option granted hereby.
 - (ii) Fair Market Value.

- (A) For purposes of Section 3(d)(i) above, the fair market value of the Tuboscope Interest shall be determined by agreement of the Newpark Parties and the Tuboscope Parties or by a certified appraiser appointed in accordance with this Section 3(d)(ii). If the Newpark Parties exercise the Newpark Option, the Newpark Parties and the Tuboscope Parties shall attempt to agree on the fair market value of the Tuboscope Interest. If the Tuboscope Parties and the Newpark Parties are unable to agree on such fair market value within 30 days after the date of the Newpark Notice, the fair market value of the Tuboscope Interest shall be determined by one or more independent certified appraisers, selected in accordance with this Section 3(d)(ii).
- (B) If the fair market value of the Tuboscope Interest is not determined by mutual agreement of the parties in accordance with Section 3(d)(ii)(A), then, within 60 days after the date of the Newpark Notice, the Tuboscope Parties and the Newpark Parties shall attempt to mutually designate one certified appraiser. If the Tuboscope Parties and the Newpark Parties mutually designate a certified appraiser within such 60-day period, then such certified appraiser shall determine the fair market value of the Tuboscope Interest. The fees and expenses of such certified appraiser shall be borne equally by the Tuboscope Parties, on the one hand, and the Newpark Parties, on the other hand.
- (C) If the Tuboscope Parties are unable to agree on a certified appraiser within such 60-day period, then within 75 days after the date of the Newpark Notice, the Tuboscope Parties shall designate one certified appraiser and the Newpark Parties shall designate another certified appraiser. In such case, the two certified appraisers shall independently appraise the Tuboscope Interest within 105 days after the date of the Newpark Notice. If the appraisals of the two certified appraisers are within a 10% range, then the average of such appraisals shall constitute the fair market value of the Tuboscope Interest. The fees and expenses of the appraiser designated by the Tuboscope Parties shall be borne by the Tuboscope Parties and the fees and expenses of the appraiser designated by the Newpark Parties shall be borne by the Newpark Parties.
- than 10% between any appraisals performed pursuant to Section 3(d)(ii)(c), then the two certified appraisers appointed pursuant to Section 3(d)(ii)(c) shall jointly appoint a third certified appraiser, or if they cannot agree to such appointment within 125 days after the date of the Newpark Notice, then the senior sitting Federal District Judge for the Southern District of Texas, Houston Division, on active status, acting in a nonjudicial capacity, shall appoint such certified appraiser on written request made by any Party. This certified appraiser shall determine the fair market value of the Tuboscope Interest. The fees and expenses of such certified appraiser shall be borne equally by the Tuboscope Parties, on the one hand, and the Newpark Parties, on the other hand.
- (E) The fair market value of the Tuboscope Interest as determined by this Section 3d(ii) shall in all cases be determined as of the date of the Newpark Notice, subject to any material adverse changes occurring since the date of the Newpark Notice.
- (iii) Closing. If the Newpark Parties exercise the Newpark Option, they must complete the purchase of the Tuboscope Interest on or before the fifteenth day after the date that the fair market value of the Tuboscope Interest is determined in accordance with

Section 3(d)(ii) (the "Final Closing Date"). If the Newpark Parties fail to complete the purchase of the Tuboscope Interest by the Final Closing Date as a result of the failure by any of the Newpark Parties to perform its obligations in connection with such purchase, the Newpark Option will expire and be of no further force or effect. The closing of such purchase shall take place at the principal corporate office of Tuboscope. At such closing, the Tuboscope Parties shall assign and deliver to the Newpark Parties the appropriate instruments evidencing the Tuboscope Interest. The Newpark Parties shall deliver to the Tuboscope Parties the full consideration therefor specified in Section 3(d)(ii) in immediately available funds. Any transfer or similar taxes involved in such sale shall be paid by the Newpark Parties.

(iv) No Prohibition on Sale. Nothing in this Section 3(d) shall prohibit the Tuboscope Parties from selling or otherwise transferring the Tuboscope Interest to a third party subject to the restrictions of Section 3(c).

- 4. Solids Control Services.
 - (a) Solids Control Relationship.
- (i) United States Market. Subject to the conditions set forth herein, the Tuboscope Parties shall serve as the exclusive provider of Solids Control Services to the Newpark Parties in the United States Market.
- Exceptions. If the Newpark Parties propose a (ii) Solids Control Service project in an area in which the Tuboscope Parties do not provide Solids Control Services on terms and at prices at least as favorable to the purchaser of such services as those offered by the primary participants in the Solids Control Services market in such area, the Newpark Parties shall notify the Tuboscope Parties in writing of such proposal prior to commencement of the project. If the Newpark Parties propose to use a third party provider of Solids Control Services for such project, their notice to the Tuboscope Parties shall indicate the price and other payment terms offered by such third party. Upon such notice from the Newpark Parties, the Tuboscope Parties shall have ten days to match or beat the price and terms offered by the third party. If the Tuboscope Parties at least match such price and terms, then the Tuboscope Parties shall be the Solids Control Service provider for the project. If the Tuboscope Parties do not at least match the price and terms of such third party provider, the Newpark Parties shall be permitted to utilize the services of the third party provider for so long as such services are provided by the third party provider at a price and terms no less favorable to the Tuboscope Parties as those set forth in the notice to the Newpark Parties. Additionally, nothing herein shall prohibit the Newpark Parties from using a third party provider of Solids Control Services who has been specifically designated by a Newpark Parties' customer; provided, however, that the Newpark Parties shall not recommend any Solids Control Services provider other than the Tuboscope Parties and shall provide the Tuboscope Parties with written notice of any delivery of waste to a third party specifically designated by the customer.
 - (b) Pricing.
- (i) General Pricing. All prospective Solids Control Services projects governed by this Agreement shall be reviewed, priced, bid and submitted by the Tuboscope

Parties. Pricing shall take into consideration appropriate quantity discounts on large projects as well as adjustments necessitated by special logistics. In all cases, the percentage discounts off published list prices to the Newpark Parties shall equal or exceed the discounts listed on Exhibit A. Exhibit A also contains a compilation of Tuboscope's recent published list prices. It is acknowledged that the prices listed on Exhibit A may be raised by Tuboscope from time to

- (ii) Special Pricing on Newpark Minimization Management Projects. Notwithstanding the foregoing, on each "minimization management" project of the Newpark Parties, the Tuboscope Parties shall offer to the Newpark Parties Solids Control Services with pricing at 10% below the "bid pricing" offered to the customer on such project; provided that such "bid pricing" must be reasonably acceptable to the Tuboscope Parties.
- (iii) No Superior Terms. The Tuboscope Parties hereby represent and warrant that the above pricing terms, taken as a whole, are at least as favorable to the Newpark Parties as the pricing terms for Solids Control Services currently in effect with respect to, and being offered by the Tuboscope Parties or their Subsidiaries to, any other customer or prospective customer of the Tuboscope Parties or their Subsidiaries in the United States Market, except for those offered by Tuboscope's subsidiary, Advanced Wire Cloth, Inc., with respect to replacement screens for shakers. Moreover, the Tuboscope Parties shall not during the term of this Agreement offer Solids Control Services in the United States Market to any other party on terms superior (from the standpoint of the other party) to the terms set forth above without also concurrently offering such terms to the Newpark Parties. If the Tuboscope Parties offer such superior terms to the Newpark Parties and the Newpark Parties accept such terms, the Newpark Parties and the Tuboscope Parties shall enter into an amendment to this Agreement to reflect such superior terms.
 - (c) Representations and Covenants of the Newpark Parties.
- (i) Discontinued Operations. The Newpark Parties represent and warrant that they and their Subsidiaries have discontinued their Solids Control Services operations in the United States Market.
- (ii) Authority; No Conflict; Enforceability. Each of the Newpark Parties hereby represents and warrants as follows: (1) it has the full authority and legal right to carry out the terms of this Agreement; (2) the terms of this Agreement will not violate the terms of any material agreement, contract or other instrument to which it is a party and no consent or authorization of any other person is required in order for it to enter into and carry out the terms of this Agreement; (3) it has taken all corporate and other action necessary to authorize the execution and delivery of this Agreement; and (4) this Agreement is a legal, valid and binding obligation of such Newpark Party, enforceable against it in accordance with its terms, except as enforceability may be limited by applicable bankruptcy, insolvency, reorganization, moratorium or similar laws of general application relating to or affecting the enforcement of the rights of creditors or by equitable principles, whether enforcement is sought in equity or at law.

- (iii) No Solicitation. From the Effective Date until the end of the Term, the Newpark Parties shall not actively solicit any Solids Control Services business in the United States Market.
- (iv) Exceptions. Notwithstanding anything to the contrary herein, the Newpark Parties and their Subsidiaries are expressly permitted to directly participate in minimization management and drilling fluids projects (i) at rig sites at which they utilize the products and services of the Tuboscope Parties and (ii) at all projects in which the Tuboscope Parties do not at least match the price and terms of the third party provider as set forth in Section 4(a)(ii).
- (d) Canadian Market. The Parties shall use their best efforts to enter into an alliance with respect to Solids Control Services in Canada on substantially the same terms as those relating to the United States Market set forth herein.
- (e) Existing Bids and Contracts. The Newpark Parties have delivered, or will promptly deliver, to the Tuboscope Parties all of the Newpark Parties' annual contracts and outstanding bids relating to Solids Control Services. The Tuboscope Parties will not be obligated to honor the terms of such contracts and bids; provided, however, that the Tuboscope Parties will consider exceptions for committed single-well drilling projects which were underway as of November 12, 1999. Each such annual contract and outstanding bid must be withdrawn by the Newpark Parties unless the Tuboscope Parties expressly consent to the continuance of such contract or bid.

5. Term and Termination.

- (a) Term. This Agreement shall be effective on the date of this Agreement (the "Effective Date") and shall continue in effect from the Effective Date until three years thereafter unless terminated earlier pursuant to the provisions of this Section 5 or extended by mutual consent of the parties. Thereafter, this Agreement shall automatically renew for successive one year terms unless either party provides the other with written notice of its intention to terminate this Agreement at least 90 days prior to the expiration of the then-current term. The period in which this Agreement is in effect is referred to herein as the "Term."
- (b) Termination by Mutual Consent. The Parties may terminate this Agreement upon the unanimous consent of the Parties.
- (i) Any Newpark Party is in material breach of (i) any material term, condition or covenant of this Agreement or (ii) its payment obligations under any other contract with a Tuboscope Party related to Solids Control Services, and, in either case, fails to cure that breach within 30 days after written notice of such breach.
- (ii) Newpark: (A) becomes insolvent; (B) admits in writing to insolvency or inability to pay its debts or perform its obligations as they mature; or (C) makes an assignment for the benefit of creditors.

- (d) Termination by Newpark. Newpark will have the right to terminate this Agreement immediately upon written notice to Tuboscope at any time if:
- (i) Any Tuboscope Party is in material breach of (i) any material term, condition or covenant of this Agreement or (ii) its payment obligations under any other contract with a Newpark Party related to Waste Services and, in either case, fails to cure that breach within 30 days after written notice of such breach.
- (ii) Tuboscope: (A) becomes insolvent; (B) admits in writing to insolvency or inability to pay its debts or perform its obligations as they mature; or (C) makes an assignment for the benefit of its creditors.
- (e) Effect of Termination. If any Party terminates this Agreement pursuant to this Section 5, all rights and obligations of the Parties hereunder shall terminate without any liability of any Party to any other Party (except for any liability of any Party then in breach).
- $\mbox{\footnotemark}$ (f) Survival of Certain Provisions. Sections 6 and 8 shall survive the termination of this Agreement.

Indemnification.

- (a) Indemnification by the Tuboscope Parties. The Tuboscope Parties shall indemnify, defend and hold harmless the Newpark Parties and the Newpark Parties' affiliates, stockholders, members, directors, officers, employees, contractors, agents and other representatives from all demands, claims, actions, causes of action, proceedings, assessments, losses, damages, liabilities, settlements, judgments, fines, penalties, interest, costs and expenses (including fees and disbursements of counsel) (collectively, "Damages") of every kind (i) directly caused by the provision by the Tuboscope Parties of Solids Control Services pursuant to this Agreement and (ii) arising from or related to any breach by the Tuboscope Parties of any of their obligations under this Agreement.
- (b) Indemnification by the Newpark Parties. The Newpark Parties shall indemnify, defend and hold harmless the Tuboscope Parties and the Tuboscope Parties' affiliates, stockholders, members, directors, officers, employees, contractors, agents and other representatives from all Damages of every kind (i) directly caused by the provision by the Newpark Parties of Waste Services pursuant to this Agreement and (ii) arising from or related to any breach by the Newpark Parties of any of their obligations under this Agreement.

7. Insurance.

- (a) Tuboscope Parties. The Tuboscope Parties agree to maintain fire and casualty, general liability and product liability insurance coverage covering their Solids Control Services operations hereunder throughout the Term, which coverage shall be from reputable insurance carriers and shall be in character and amount at least equivalent to that carried by persons engaged in similar businesses and subject to the same or similar hazards.
- (b) Newpark Parties. The Newpark Parties agree to maintain fire and casualty, general liability and product liability insurance coverage covering their Waste Services

operations hereunder throughout the Term, which coverage shall be from reputable insurance carriers and shall be in character and amount at least equivalent to that carried by persons engaged in similar businesses and subject to the same or similar hazards.

8. Miscellaneous.

- (a) Payment Terms. All invoices and other charges payable hereunder will be paid solely in United States Dollars. If conversion from other currencies is required for any purpose, the mid-market, mid-day rate as posted by Reuters shall apply. All invoices will be due and payable in full within 30 days after receipt. Any amounts disputed in good faith and the reasons therefor shall be reported within 15 days after receipt of the applicable invoice, and the Parties agree to work diligently to resolve the dispute within 30 days of the receipt of the notice of dispute. Invoices that are not paid within 30 days, other than those for which a dispute has been reported in good faith, shall be assessed a late payment charge at the rate of 1.5% per month on the unpaid invoice, retroactive to the date of invoice.
- (b) Press Releases and Public Announcements. Neither the Tuboscope Parties, on the one hand, or the Newpark Parties, on the other hand, shall issue any press release or make any public announcement relating to the subject matter of this Agreement without the prior written approval of the other; provided, however, that any Party may make any public disclosure it believes in good faith is required by applicable law or any listing or trading agreement concerning its publicly-traded securities (in which case the disclosing Party will use its reasonable best efforts to advise Tuboscope or Newpark, as appropriate, prior to making the disclosure).
- (c) Confidentiality. In the performance of or otherwise in connection with this Agreement, any party ("Discloser") may disclose to any other party ("Recipient") certain Confidential Information of the Discloser. The Recipient will treat such Confidential Information as confidential and proprietary of the Discloser and during and after the Term will:
- (i) use the Confidential Information of the Discloser solely for the purposes set forth in this Agreement;
- $\,$ (ii) take suitable precautions and measures to maintain the confidentiality of the Confidential Information of the Discloser; and
- (iii) not disclose or otherwise furnish the Confidential Information of the Discloser to any third party other than employees or independent contractors of the Recipient who have a need to know the Confidential Information to perform its obligations under this Agreement, provided such employees or independent contractors are obligated to maintain the confidentiality of the Confidential Information.
- (iv) The obligations under this Section 8(c) will not apply to any: (i) use or disclosure of any information pursuant to the exercise of the Discloser's rights under this Agreement; (ii) information that is now or hereafter becomes generally known or available to the public other than through a violation of this Agreement; (iii) information that is obtained by the Recipient from a third party (other than in connection with this Agreement) who was not under any obligation of secrecy or confidentiality with respect to such information;

- (iv) information that is independently developed by the Recipient without reference to any Confidential Information and such independent development can be shown by documentary evidence; (v) any disclosure required by applicable law, provided that the Recipient will use reasonable efforts to give advance notice to and cooperate with the Discloser in connection with any such disclosure; and (vi) any disclosure made with the consent of the Discloser. The Recipient shall promptly return to the Discloser or destroy all copies of any Confidential Information of the Discloser in its possession or control upon request, or in any event, upon any termination or expiration of the Term.
- (d) No Agency. Each of the Tuboscope Parties, on the one hand, and the Newpark Parties, on the other hand, will act as an independent contractor hereunder, and neither will (i) have authority or represent that it has any authority to assume or create any obligation, express or implied, on behalf of the other, or (ii) represent the other as an agent, employee or in any other capacity. Neither execution nor performance of this Agreement shall be construed to have established any agency, joint venture or partnership.
- (e) Force Majeure. If performance hereunder is prevented, restricted or interfered with by any act or condition whatsoever beyond the reasonable control of a Party, the Party so affected, upon giving prompt notice to the other Parties, shall be excused from such performance to the extent of such prevention, restriction or interference. In the event of any such prevention, restriction or interference, the party affected shall promptly notify the other party in writing and shall use all commercially reasonable efforts to overcome the event or circumstance causing the prevention, restriction or interference as soon as practicable. In addition, if a party's performance is excused pursuant to this Section 8(e), the other party may take any steps deemed reasonably necessary to secure the services of a third party to replace the services previously provided by the non-performing party for so long as such prevention, restriction or interference shall remain and for a reasonable period of time thereafter if necessary to secure such replacement services.
- (f) No Third-Party Beneficiaries. This Agreement shall not confer any rights or remedies upon any Person other than the Parties and their respective successors and permitted assigns.
- (g) Entire Agreement. This Agreement (including the documents referred to herein) constitutes the entire agreement between the Parties and supersedes any prior understandings, agreements or representations by or between the Parties, written or oral, to the extent they related in any way to the subject matter hereof.
- (h) Succession and Assignment. This Agreement shall be binding upon and inure to the benefit of the Parties named herein and their respective successors and permitted assigns. No Party may assign either this Agreement or any of its rights, interests or obligations hereunder without the prior written approval of the other Party; provided, however, that any Party may (i) assign any or all of its rights and interests hereunder to one or more of its Affiliates and (ii) designate one or more of its Affiliates to perform its obligations hereunder (in any or all of which cases such Party nonetheless shall remain responsible for the performance of all of its obligations hereunder).

- (i) Counterparts. This Agreement may be executed in one or more counterparts, each of which shall be deemed an original but all of which together will constitute one and the same instrument. This Agreement may be executed by any party by delivery of a facsimile signature, which signature shall have the same force and effect as an original signature. Any Party which delivers a facsimile signature shall promptly thereafter deliver an originally executed signature to the other Parties; provided, however, that the failure to deliver an original signature page shall not affect the validity of any signature delivered by facsimile.
- (j) Headings. The section headings contained in this Agreement are inserted for convenience only and shall not affect in any way the meaning or interpretation of this Agreement.
- (k) Notices. All notices, requests, demands, claims and other communications hereunder will be in writing. Any notice, request, demand, claim or other communication hereunder shall be deemed duly given if (and then two business days after) it is sent by registered or certified mail, return receipt requested, postage prepaid, and addressed to the intended recipient as set forth below:

If to any Newpark Resources, Inc.

Newpark Party: 3850 North Causeway Boulevard, Suite 1770

Metairie, Louisiana 70002-1752 Attention: Chief Financial Officer

Telecopy: (504) 833-9506

Copy to: Ervin, Cohen & Jessup LLP

9401 Wilshire Blvd., 9th Floor Beverly Hills, CA 90212-2974 Attn: Bertram K. Massing, Esq.

Telecopy: (310) 859-2325

If to any Tuboscope Party: Tuboscope Inc. 2835 Holmes Road

Houston, Texas 77051

Attention: Chief Financial Officer

Telecopy: (713) 799-5227

Copy to: Latham & Watkins

650 Town Center Drive, 20th Floor

Costa Mesa, California 92626

Attention: Patrick T. Seaver, Esq.

Telecopy: (714) 755-8290

Any Party may send any notice, request, demand, claim or other communication hereunder to the intended recipient at the address set forth above using any other means (including personal delivery, expedited courier, messenger service, telecopy, telex, ordinary mail or electronic mail), but no such notice, request, demand, claim, or other communication shall be deemed to have been duly given unless and until it actually is received by the intended recipient. Any Party may

change the address to which notices, requests, demands, claims and other communications hereunder are to be delivered by giving the other Parties notice in the manner herein set forth.

- (1) Governing Law. This Agreement shall be governed by and construed in accordance with the domestic laws of the State of Texas without giving effect to any choice or conflict of law provision or rule (whether of the State of Texas or any other jurisdiction) that would cause the application of the laws of any jurisdiction other than the State of Texas.
- (m) Amendments and Waivers. No amendment of any provision of this Agreement shall be valid unless the same shall be in writing and signed by Tuboscope and Newpark. No waiver by any Party of any default, misrepresentation or breach of warranty or covenant hereunder, whether intentional or not, shall be deemed to extend to any prior or subsequent default, misrepresentation or breach of warranty or covenant hereunder or affect in any way any rights arising by virtue of any prior or subsequent such occurrence.
- (n) Severability. Any term or provision of this Agreement that is invalid or unenforceable in any situation in any jurisdiction shall not affect the validity or enforceability of the remaining terms and provisions hereof or the validity or enforceability of the offending term or provision in any other situation or in any other jurisdiction.
- (0) Expenses. Each of the Parties will bear its own costs and expenses (including legal fees and expenses) incurred in connection with this Agreement and the transactions contemplated hereby.
- (p) Construction. The Parties have participated jointly in the negotiation and drafting of this Agreement. If an ambiguity or question of intent or interpretation arises, this Agreement shall be construed as if drafted jointly by the Parties and no presumption or burden of proof shall arise favoring or disfavoring any Party by virtue of the authorship of any of the provisions of this Agreement.
- (q) Submission to Jurisdiction. Each of the Parties submits to the jurisdiction of any state or federal court sitting in Houston, Texas, in any action or proceeding arising out of or relating to this Agreement and agrees that all claims in respect of the action or proceeding may be heard and determined in any such court. Each Party also agrees not to bring any action or proceeding arising out of or relating to this Agreement in any other court. Each of the Parties waives any defense of inconvenient forum to the maintenance of any action or proceeding so brought and waives any bond, surety or other security that might be required of any other Party with respect thereto. Nothing in this Section 8(q), however, shall affect the right of any Party to serve legal process in any other manner permitted by law or in equity. Each Party agrees that a final judgment in any action or proceeding so brought shall be conclusive and may be enforced by suit on the judgment or in any other manner provided by law or in equity.
- (r) Remedies Not Exclusive. Except as specifically provided for elsewhere in this Agreement, no remedy conferred by any of the specific provisions of this Agreement is intended to be exclusive of any other remedy, and each and every remedy will be cumulative and will be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity or by statute or otherwise. The election of any one or more remedies by a party will not constitute a waiver of the right to pursue other available remedies.

| | IN | WITNESS | WHEREOF, | the | Parties | hereto | have | executed | this | Agreement | as |
|----|----------|---------|------------|------|---------|--------|------|----------|------|-----------|----|
| of | the date | first a | above writ | ten. | | | | | | | |

TUBOSCOPE INC., a Delaware corporation

| By: |
|---|
| Name: Title: |
| TUBOSCOPE VETCO INTERNATIONAL, INC., a Texas corporation |
| Ву: |
| Name: Title: |
| NEWPARK RESOURCES, INC., a Delaware corporation |
| Ву: |
| Name: Title: |
| NEWPARK DRILLING FLUIDS, L.L.C., a Texas limited liability company |
| ву: |
| Name: Title: |
| NEWPARK ENVIRONMENTAL SERVICES, L.L.C., a Louisiana limited liability company |
| Ву: |
| Name: Title: |

EXHIBIT A

ALLIANCE PRICE SHEET

NEWPARK RESOURCES, INC. 1999 EMPLOYEE STOCK PURCHASE PLAN

PURPOSE.

This Newpark Resources, Inc. 1999 Employee Stock Purchase Plan (the "Plan") is intended as an incentive to encourage stock ownership by employees of Newpark Resources, Inc., a Delaware corporation ("Newpark"), and Subsidiaries which it may have from time to time (Newpark and its Subsidiaries together being referred to herein as the "Company"), so that they may acquire a proprietary interest, or increase their proprietary interest, in the Company, and to encourage them to remain in the employ of the Company and its Subsidiaries. "Subsidiary" shall mean each corporation which (i) is or becomes a "subsidiary corporation" of Newpark, within the definition contained in Section 424(f) of the Internal Revenue Code of 1986, as amended (the "Code"), (ii) conducts its principal business operations in the United States, and (iii) is designated to have its employees participate in this Plan by the Committee (as defined below). It is further intended that the Plan qualify as an "employee stock purchase plan" within the meaning of Section 423 of the Code.

ADMINISTRATION.

- 2.1 The Plan shall be administered by the Compensation Committee (the "Committee") of Newpark's Board of Directors (the "Board"). Each member of the Committee shall be a "Non-Employee Director" as that term is defined in Rule 16b-3 promulgated by the Securities and Exchange Commission pursuant to the Securities and Exchange Act of 1934, as amended, but no action of the Committee shall be invalid if this requirement is not met. The Committee shall select one of its members as Chairman and shall act by vote of a majority of a quorum or by unanimous written consent. A majority of its members shall constitute a quorum. The Committee shall be governed by the provisions of the Company's Bylaws and of Delaware law applicable to the Board, except as otherwise provided herein or determined by the Board.
- 2.2 The Committee shall have full and complete authority, in its discretion, but subject to the express provisions of the Plan: to designate which corporations shall be "Subsidiaries" under this Plan, to determine when the first offering shall be made; to determine the aggregate number of shares of common stock, \$0.01 par value per share, of Newpark ("Common Stock"), to be made available for each offering, and to adopt such rules and regulations and to make all other interpretations, constructions or determinations deemed necessary or desirable for the administration of the Plan in its discretion. All interpretations and constructions of the Plan by the Committee, and all of its actions hereunder, shall be binding and conclusive on all persons for all purposes.
- 2.3 The Company hereby agrees to indemnify and hold harmless each Committee member and each employee of the Company, and the estate and heirs of such Committee member or employee, against all claims, liabilities, expenses, penalties, damages or other pecuniary losses, including legal fees, which such Committee member or employee or his or her estate or heirs may suffer as a result of his or her responsibilities, obligations or duties in connection with the Plan, to the extent that insurance, if any, does not cover the payment of such items.

ELIGIBILITY.

- 3.1 Each regular full-time employee of the Company shall be eligible to participate in the Plan, provided such employee has been employed continuously by the Company for at least 90 days as of the Effective Date or any subsequent Offering Date (in each case as defined in paragraph 4 below).
- 3.2 The term "employee" shall have the same meaning as the term "employee" as defined in Treasury Regulation Section 1.421-7(h), and shall include officers, directors who are also employees and employees on Participant Leaves of Absence (as defined in paragraph 22), but shall exclude employees whose customary employment is for less than 20 hours per week or for less than five months in any calendar year.
- - (a) if, immediately after the grant, such employee would own stock, and/or hold outstanding options to purchase stock, possessing 5% or more of the total combined voting power or value of all classes of stock of Newpark or of any subsidiary or parent of Newpark, determinations of employee stock ownership being made for this purpose in accordance with Section 424(d) of the Code; or
 - (b) which permits such employee's rights to purchase stock under all employee stock purchase plans (within the meaning of Section 423 of the Code) for the Company to accrue at a rate which exceeds \$10,000 in fair market value of such stock (determined at the time the award is made) for each calendar year in which such award would be outstanding at any time, within the meaning of Section 423(b)(8) of the Code.

4. OFFERING DATES.

The Plan will be implemented by a continuous series of offerings, each of which shall commence on the first business day after the completion of the immediately prior offering (the "Offering Date") and shall terminate six months after the applicable Offering Date (the "Termination Date"). The first offering shall be made as soon after stockholder approval of the Plan as is determined by the Committee in its sole discretion (the "Effective Date"). No offering shall be made if in the opinion of the Committee the Common Stock available under the Plan has been so substantially exhausted as to make an offering to all eligible employees impractical under the Plan.

PARTICIPATION.

An eligible employee may become a participant by completing and filing an authorization for a payroll deduction on the form provided by the Committee. Payroll deductions shall become effective on the first Offering Date after a participant has filed an authorization and shall terminate upon the earlier to occur of (i) the participant's request to have payroll deductions discontinued, as set forth in paragraph 6.3, or (ii) the ceasing for any reason of the participant to meet the eligibility requirements of paragraph 3, in which event the provisions of paragraph 9.2 shall apply. Each participant will receive an award on each Offering Date, and all participants will have the same rights and privileges under the Plan.

PAYROLL DEDUCTIONS.

- 6.1 At the time a participant files an authorization for a payroll deduction, he or she shall elect to have deductions made from his or her Annualized Base Pay, as hereinafter defined, on each payday during the time he or she is a participant. The minimum deduction permitted hereunder shall be \$5.00 per week, and the maximum deduction shall be 10% of the participant's Annualized Base Pay. For purposes of the Plan, the term "Annualized Base Pay" shall mean the participant's current annualized base pay from the Company (excluding overtime and all other extra compensation such as bonuses and contributions to pension, profit sharing, health and life insurance and other plans).
- 6.2 All payroll deductions made for a participant shall be credited to his or her account under the Plan and held with other Company funds. A participant may not make any separate cash payment into such account, except as provided in paragraph 22.
- 6.3 A participant may elect to have payroll deductions completely discontinued at any time, but an election to discontinue payroll deductions during an offering shall be deemed to be an election to withdraw pursuant to paragraph 9.1. No change in payroll deductions other than complete discontinuance can be made during an offering, and, specifically, once an offering has commenced, a participant may not alter the rate of his or her payroll deductions for such offering.

GRANTING OF AWARDS.

- 7.1 On each Offering Date, the Committee shall determine the number of available shares of Common Stock which will be sold to participants in such offering. On each Offering Date, each participant shall be granted an award to purchase up to that number of available shares which is equal to the total number of available shares for such offering multiplied by a fraction, the numerator of which is the amount of payroll deductions from such participant's Annualized Base Pay authorized by such participant for the offering period beginning on such Offering Date, and the denominator of which is the total amount of payroll deductions from the Annualized Base Pay of all participants authorized by such participants for the offering period beginning on such Offering Date. The purchase price of each such share shall be the lower of:
 - (a) 85% of the fair market value per share of the Common Stock on the Offering Date, or $\,$
 - (b) 85% of the fair market value per share of the Common Stock on the Termination Date.
- 7.2 The fair market value of a share of Common Stock shall be equal to the closing price of the Common Stock for the last preceding day on which Newpark's shares were traded, and the method for determining the closing price shall be determined by the Committee.

8. EXERCISE OF AWARDS.

8.1 Unless a participant gives written notice to the Committee as hereinafter provided, the participant's award will be exercised automatically for such participant on the Termination Date for the purchase of as many full shares of Common Stock (no fractional shares shall be issued under

this Plan) as the accumulated payroll deductions in such participant's account at that time will purchase at the applicable purchase price (but not to exceed the maximum number of shares subject to the award), and such shares shall be credited to the participant's account at such time. The amount remaining in the account of a participant after the exercise in full of an award shall be carried forward in the participant's account and be available for the next succeeding offering to the extent such remaining amount is attributable to fractional shares; such remaining amount shall be refunded to the participant to the extent it exceeds the amount attributable to fractional shares.

- 8.2 No participant may purchase during any calendar year Common Stock under this and all other employee stock purchase plans (within the meaning of Section 423 of the Code) of the Company having a fair market value (determined at the time the award is made) in excess of \$10,000. When a participant has purchased the maximum amount of stock which may be purchased in any calendar year, all amounts credited to such participant's account under the Plan in excess of the amount applied to the purchase of such stock shall be returned to the participant, payroll deductions for the participant shall cease and the participant shall be ineligible to participate in any additional offering during such calendar year.
- 8.3 Upon a participant's death, the participant's beneficiary (or executor or administrator, as determined under paragraph 12) shall have the right to elect, by written notice given to the Committee before the earlier of the Termination Date of the current offering or the expiration of a period of 60 days beginning with the date of the participant's death, either to:
 - (a) withdraw all of the payroll deductions previously credited to the participant's account, or $% \left(1\right) =\left(1\right) \left(1\right)$
 - (b) apply to the exercise of the participant's award any amount in such participant's account as of the date of death, and thereby purchase Common Stock on the Termination Date next following the date of the participant's death, with any excess payroll deductions in such account being returned to such beneficiary (or other person entitled thereto under paragraph 12) without interest.

If the Committee does not receive any such written notice of election within the time specified in this paragraph 8.3, the beneficiary (or executor or administrator, as determined under paragraph 12) shall be deemed to have automatically elected to exercise the participant's award pursuant to subparagraph (b) of this paragraph 8.3.

WITHDRAWAL.

9.1 By written notice to the Committee at any time during any offering, a participant may elect to withdraw all the accumulated payroll deductions in such participant's account as of the Termination Date of such offering, without interest. A participant shall be deemed to have elected to make such a withdrawal if such participant elects to discontinue payroll deductions completely during an offering as described in paragraph 6.3. A participant who withdraws all or any part of the amount credited to such participant's account during an offering, or who elects to discontinue payroll deductions completely during an offering under paragraph 6.3, shall be deemed to have given notice of his or her intention to cease to be a participant for that offering and any succeeding offerings, and all payroll deductions under the Plan with respect to such participant shall be discontinued; provided, however, that such participant may become a participant in any succeeding offering for which he or

she is otherwise eligible in accordance with the Plan, if the participant files with the Committee a new authorization for payroll deductions in accordance with paragraph 5.

9.2 Upon the ceasing of a participant to meet the eligibility requirements of paragraph 3, or the termination of the participant's employment for any reason, including retirement, except as provided in paragraph 8.3, he or she shall immediately cease to be a participant, any award which he or she may have been granted under the Plan shall immediately expire and shall not be exercised, and the payroll deductions and shares previously credited to his or her account shall be returned to him or her within 30 days after such cessation or termination, without interest.

10. DELIVERY.

As promptly as practicable after each Termination Date, the Company will deliver to each participant, as appropriate, any Common Stock purchased upon the exercise of his or her award and any cash to which he or she may be entitled.

11 STOCK

- 11.1 The stock to be sold to participants under the Plan shall be Common Stock of Newpark. The maximum number of shares of Common Stock which shall be made available for sale under the Plan during all offerings under the Plan shall be 500,000 shares, subject to adjustment upon changes in capitalization of the Company as provided in paragraph 15.
- 11.2 Stock to be delivered to a participant under the Plan will be registered in the name of the participant.
- 11.3 No participant will have any interest in stock covered by an award until such award has been exercised. Any shares which are subject to sale pursuant to an award made under the Plan but which are not purchased on the Termination Date of the related offering shall be available for sale pursuant to awards made in subsequent offerings under the Plan.

DESIGNATION OF BENEFICIARY.

A participant may file with the Committee, and change from time to time, a written designation of a beneficiary who is to receive any payroll deductions and shares of Common Stock credited to the participant's account under the Plan in the event of such participant's death. Upon receipt by the Committee at the participant's death of proof of the identity and existence of a beneficiary validly designated by the participant under the Plan, the Company shall deliver such Common Stock and cash to such beneficiary. In the event of the death of a participant who has not filed a written designation of a beneficiary, the Company shall deliver such cash and Common Stock to the executor or administrator of the estate of the participant, or, if no such executor or administrator has been appointed (to the knowledge of the Committee), at the direction of the Committee acting in its discretion, to the spouse or to any one or more dependents or relatives of the participant, or, if no spouse, dependent, or relative is known to the Committee, to such other person as the Committee may designate. No designated beneficiary shall, prior to the death of the participant, acquire any interest in the cash or Common Stock credited to a participant's account under the Plan.

13. TRANSFERABILITY.

Neither awards, payroll deductions credited to a participant's account nor any rights to receive Common Stock under the Plan may be assigned, transferred, pledged, or otherwise disposed of in any way by the participant, except that payroll deductions and shares credited to a participant's account shall be transferable by will or the laws of descent and distribution or as provided by paragraph 12. Any attempted assignment, transfer, pledge or other disposition prohibited by the preceding sentence shall be without effect, except that the Company may treat such act as an election to withdraw funds in accordance with paragraph 9.

14. USE OF FUNDS.

All payroll deductions received or held by the Company under the Plan may be used by the Company for any corporate purpose, and the Company shall not be obligated to segregate such payroll deductions.

CHANGES IN CAPITALIZATION.

15.1 The number and class of shares of stock covered by each outstanding award, the purchase price per share thereof, and the maximum number and class of shares of stock issuable upon exercise of all awards under the Plan shall be proportionately adjusted in the event of any increase or decrease in the number of the issued shares of Common Stock of the Company which results from a split-up or consolidation of shares, payment of a stock dividend or dividends exceeding a total of 2.5% for which the record dates occur in any one fiscal year, a recapitalization (other than the conversion of convertible securities according to their terms), a combination of shares or other like capital adjustment, so that upon exercise of the award, the participant shall receive the number and class of shares such participant would have received had such participant been the holder of the number of shares of Common Stock for which the award is being exercised upon the date of such change or increase or decrease in the number of issued shares of the Company. If any adjustment hereunder would create a fractional share or a right to acquire a fractional share, such fractional share shall be disregarded and the number of shares available under this Plan or the number of shares to which any participant is entitled shall be the next lower number of whole shares, rounding all fractions downward.

15.2 Upon a reorganization, merger or consolidation of Newpark with one or more corporations as a result of which Newpark is not the surviving corporation or in which Newpark survives as a wholly-owned subsidiary of another corporation, or upon a sale of all or substantially all of the property of the Company to another corporation, or any dividend or distribution to stockholders of more than ten percent (10%) of the Company's assets, adequate adjustment or other provisions shall be made by the Company or other party to such transaction so that there shall remain and/or be substituted for the Common Stock subject to each award, the shares, securities, cash or assets which would have been issuable in respect of such award, as if the participant had been the owner of such Common Stock as of the applicable date. Any share, securities, cash or assets so substituted shall be subject to similar successive adjustments.

16. SECURITIES REGISTRATION.

16.1 If the Company shall deem it necessary to register under the Securities Act of 1933, as amended (the "Securities Act"), or other applicable statutes any shares with respect to which an award shall have been made, then the Company will use reasonable efforts to maintain the effectiveness of a Registration Statement under the Securities Act before delivery of such shares. If the shares of stock of the Company shall be listed on any national securities exchange at the time of exercise of any award, then whenever required, the Company shall make prompt application for the listing on such stock exchange of such shares, at the sole expense of the Company.

16.2 Notwithstanding any other provision of this Plan or any award hereunder, the Company shall be under no obligation to issue shares under the Plan while, in the opinion of its counsel, any applicable legal requirement for the issuance of such shares may not be satisfied, including but not limited to the requirements of the Securities Act and Delaware or other state securities laws. The Company shall use its best efforts to satisfy all such applicable legal requirements. If any shares are issued upon exercise of an award under the Plan without registration under the Securities Act, then the award shares shall bear a suitable restrictive legend and the acceptance of such Award Shares shall be subject to the execution of an investment letter by the participant, in form and substance satisfactory to the Committee.

17. AMENDMENT OR TERMINATION.

The Board may at any time terminate or amend the Plan. No such termination shall affect awards previously made, nor may an amendment make any change in any award theretofore granted which would adversely affect the rights of any participant, nor may an amendment be made without prior approval of the stockholders of the Company if such amendment would:

- (a) Permit the sale of more shares of Common Stock than are authorized under paragraph 11 of the Plan;
- (b) Effect any change in the designation of eligible employees under paragraph 3 of the Plan; or
- (c) Materially increase the benefits accruing to participants under the Plan.

18. APPLICATION OF PROCEEDS.

Proceeds from the sale of award shares shall constitute a part of the general funds of the Company.

19. SUCCESSORS IN INTEREST.

The provisions of this Plan and the actions of the Committee shall be binding on all heirs and successors of the Company and each participant.

20. WITHHOLDING TAXES.

The Company shall have the right at the time of purchase of any shares of Common Stock hereunder to make adequate provision for any federal, state, local or foreign taxes which it believes are or may be required by law to be withheld with respect to such purchase, to ensure the payment of any such taxes, including by withholding from the participant's salary.

CONTINUED EMPLOYMENT.

This Plan and awards hereunder shall not impose any obligation on the Company to continue to employ any participant. Moreover, no provision of this Plan or any document executed or delivered pursuant hereto shall be deemed modified in any way by any employment contract between a participant (or other employee) and the Company.

22. LEAVES OF ABSENCE.

22.1 For purposes of participation in this Plan, a person on leave of absence shall be deemed to be an employee for the first 90 days of such leave of absence, or, if longer, the period for which the participant's reemployment is guaranteed by statute (a "Participant Leave Of Absence"). Such employee's employment for all purposes of this Plan, and such employee's participation in this Plan and right to exercise any award, shall be deemed to have terminated at the close of business on the last day of such Participant Leave Of Absence and the provisions of paragraph 6.3 shall apply, unless such employee returns to employment (as defined in paragraph 3.2) before the close of business on such last day. Termination by the Company of any Participant's Leave of Absence, other than termination of such Participant Leave of Absence on return to employment (as defined in paragraph 3.2), shall terminate such employee's employment for all purposes of this Plan, and shall terminate such employee's participation in the Plan and right to exercise any award, and the provisions of paragraph 6.3 shall apply.

22.2 While a participant is on a Participant Leave Of Absence treated as employment under the provisions of paragraph 22.1, such participant shall have the right to continue participation in the Plan, and to apply to the exercise of awards (i) any amounts in such participant's account as of the commencement of such Participant Leave Of Absence, (ii) any amounts which the participant authorizes the Company to deduct from any payments made by the Company to such participant during such Participant Leave Of Absence, and (iii) any amounts paid by the participant to the Company to the extent that the amounts set forth in clauses (i) and (ii) of this sentence are less than the amounts such participant could have had deducted from such participant's Annualized Base Pay if such participant had actually worked for the Company during the period of his or her Participant Leave Of Absence.

23. TERM OF PLAN.

This Plan was adopted by the Board as of March 25, 1999, shall be effective upon approval by the stockholders of Newpark and shall terminate on March 24, 2009. No award shall be made under the Plan after such termination, but awards made prior thereto shall be unaffected by such termination.

24. GOVERNING LAW.

The Plan shall be construed in accordance with, and governed by, the laws of the State of Delaware.

25. RELATIONSHIP TO OTHER EMPLOYEE BENEFIT PLANS.

The excess of the fair market value of Common Stock purchased hereunder on its date of purchase over the amount actually paid for such Common Stock hereunder shall not be deemed to be salary or other compensation to any participant for purposes of any pension, thrift, profit-sharing, stock option or any other employee benefit plan now maintained or hereafter adopted by the Company.

26. OTHER DOCUMENTS.

All documents prepared, executed or delivered in connection with this Plan shall be, in substance and form, as established and modified by the Committee or by persons under its direction and supervision; provided, however, that all such documents shall be subject in every respect to the provisions of this Plan, and in the event of any conflict between the terms of any such document and this Plan, the provisions of this Plan shall prevail.

27. NOTICES.

All notices or other communications by a participant to the Committee under or in connection with the Plan shall be deemed to have been duly given when received in the form specified by the Committee at the location or by the person designated by the Committee for the receipt thereof.

28. SEVERABILITY.

If any of the provisions of the Plan shall be held invalid, the remainder of the Plan shall not be affected thereby.

IN WITNESS WHEREOF, this document has been executed as of the 25th day of March, 1999.

NEWPARK RESOURCES, INC.

By: /s/ James D. Cole

James D. Cole, Chairman of the Board, President and Chief Executive Officer

EXHIBIT 21.1

SUBSIDIARIES OF NEWPARK RESOURCES, INC.

| 1. | BATSON | MILL | L.P. |
|----|--------|------|------|

- 2. BOCKMON CONSTRUCTION COMPANY, INC.
- CHESSHER CONSTRUCTION, INC.
- 4. CHEMICAL TECHNOLOGIES, INC.
- 5. CONSOLIDATED MAYFLOWER MINES
- 6. DARCOM INTERNATIONAL, L.P.
- 7. EXCALIBAR MINERALS, INC.
- 8. EXCALIBAR MINERALS OF LA., L.L.C.
- 9. FLORIDA MAT RENTAL, INC.
- 10. HYDRA FLUIDS INTERNATIONAL, LTD.
- 11. INTERNATIONAL MAT, LTD.
- 12. IML DE VENEZUELA, LLC
- 13. JPI ACQUISITION CORP.
- 14. MALLARD & MALLARD, INC.
- 15. MALLARD & MALLARD OF LA., INC.
- 16. NES PERMIAN BASIN, L.P.
- 17. NDF MEXICO, INC.
- 18. NEWPARK CANADA, INC.
- 19. NEWPARK DRILLING FLUIDS, L.L.C.

- 20. NEWPARK ENVIRONMENTAL SERVICES, L.L.C.
- 21. NEWPARK ENVIRONMENTAL MANAGEMENT COMPANY, L.L.C.
- 22. NEWPARK ENVIRONMENTAL SERVICES MISSISSIPPI, L.P.
- 23. NEWPARK ENVIRONMENTAL SERVICES OF TEXAS, L.P
- 24. NEWPARK HOLDINGS, INC.
- 25. NEWPARK PERFORMANCE SERVICES, INC.
- 26. NEWPARK SHIPHOLDING TEXAS, L.P.
- 27. NEWPARK TEXAS L.L.C.
- 28. NID, L.P.
- 29. OGS LABORATORY, INC.
- 30. SHAMROCK DRILLING FLUIDS, INC.
- 31. SOLOCO FSC, INC.
- 32. SOLOCO, L.L.C.
- 33. SOLOCO TEXAS, L.P.
- 34. SONNEX, INC.
- 35. SUPREME CONTEACTORS, L.L.C.

1 EXHIBIT 23.1

CONSENT OF INDEPENDENT PUBLIC ACCOUNTANTS

As independent public accountants, we hereby consent to the incorporation of our report included in this Form 10-K, into the Company's previously filed Registration Statement File Nos. 33-22291, 33-54060, 33-62643, 33-83680, and 333-07225.

ARTHUR ANDERSEN LLP

New Orleans, Louisiana March 27, 2000 1 EXHIBIT 23.2

INDEPENDENT AUDITORS' CONSENT

We consent to the incorporation by reference in Registration Statement Nos. 33-22291, 33-54060, 33-62643, 33-83680, and 333-07225 of Newpark Resources, Inc. on Form S-8 of our report dated March 26, 1999 (March 27, 2000 as to Note D), appearing in this Annual Report on Form 10-K of Newpark Resources, Inc. for the year ended December 31, 1999.

DELOITTE & TOUCHE LLP New Orleans, Louisiana

March 27, 2000

POWER OF ATTORNEY WITH RESPECT TO THE ANNUAL REPORT ON FORM 10-K OF NEWPARK RESOURCES, INC.

KNOW ALL MEN BY THESE PRESENTS, that the undersigned, a Director of NEWPARK RESOURCES, INC., does hereby constitute and appoint JAMES D. COLE AND/OR MATTHEW W. HARDEY, his true and lawful attorney and agent to do any and all acts and things and execute, in the name of the undersigned (whether on behalf of Newpark Resources, Inc., or as a Director of Newpark Resources, Inc., or by attesting the seal of Newpark Resources, Inc., or otherwise), any and all instruments which said attorney and agent may deem necessary or advisable in order to enable Newpark Resources, Inc. to comply with the Securities Exchange Act of 1934 and any requirements of the Securities and Exchange Commission in respect thereof, in connection with the filing of the Annual Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 on Form 10-K for the fiscal year ended December 31, 1999, including specifically but without limitation thereto, power and authority to sign the name of the undersigned (whether on behalf of Newpark Resources, Inc., or as a Director of Newpark Resources, Inc., or by attesting to the seal of Newpark Resources, Inc., or otherwise) to the Annual Report on Form 10-K to be filed with the Securities and Exchange Commission, or any of the exhibits filed therewith, or any amendment or application for amendment of the Annual Report on Form 10-K, or any of the exhibits filed therewith, and to attest the seal of Newpark Resources, Inc. thereon and to file the same with the Securities and Exchange Commission; and the undersigned does hereby ratify and confirm all that said attorneys and agents, each of them, shall do or cause to be done by virtue hereof. Any one of said attorneys and agents shall have, and may exercise, all the powers hereby conferred.

| DATED: FEBRUARY 3, 2000 | /s/ DIBO ATTAR |
|-------------------------|----------------------|
| | DIBO ATTAR, DIRECTOR |
| WITNESSES: | |
| /s/ EDAH KEATING | |
| Edah Keating | |
| /s/ SANDRA ROBERT | |
| Sandra Robert | |

POWER OF ATTORNEY WITH RESPECT TO THE ANNUAL REPORT ON FORM 10-K OF NEWPARK RESOURCES, INC.

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| DATED: FEBRUARY 3, 2000 | /s/ WILLIAM W. GOODSON |
|-------------------------|------------------------------|
| | WILLIAM W. GOODSON, DIRECTOR |
| WITNESSES: | |
| /s/ EDAH KEATING | |
| Edah Keating | |
| /s/ SANDRA ROBERT | |

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| DATED: FEBRUARY 3, 2000 | /s/ DAVID P. HUNT |
|-------------------------|-------------------------|
| | DAVID P. HUNT, DIRECTOR |
| WITNESSES: | |
| /s/ EDAH KEATING | |
| Edah Keating | |
| /s/ SANDRA ROBERT | |

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| DATED: FEBRUARY 3, 2000 | /s/ | ALAN | J. | KAUFMAN | |
|-------------------------|-----|------|----|----------|----------|
| | | ALAN | J. | KAUFMAN, | DIRECTOR |
| WITNESSES: | | | | | |
| /s/ EDAH KEATING | | | | | |
| /s/ SANDRA ROBERT | | | | | |

POWER OF ATTORNEY WITH RESPECT TO THE ANNUAL REPORT ON FORM 10-K OF NEWPARK RESOURCES, INC.

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| DATED: FEBRUARY 3, 2000 | /s/ JAMES H. STONE |
|----------------------------------|--------------------------|
| | JAMES H. STONE, DIRECTOR |
| WITNESSES: | |
| /s/ EDAH KEATING Edah Keating | |
| /s/ SANDRA ROBERT | |

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